

Fresno Parking Facilities Management Services RFP Cost Comparison

Line Totals (Unit Price \* Quantity)

Section	Item Code	Description	Pro Park, Inc.	Ace Parking Management	SP Plus Corporation
1 Downtown Parking Facilities	Management Fee	Year 1	\$37,500.00	\$169,000.00	\$105,000.00
2 Downtown Parking Facilities	Operating Expenses	Year 1	\$1,065,865.00	\$1,632,056.00	\$1,960,186.46
3 Downtown Parking Facilities	Management Fee	Year 2	\$39,375.00	\$174,070.00	\$108,150.00
4 Downtown Parking Facilities	Operating Expenses	Year 2	\$1,097,840.95	\$1,681,018.00	\$2,012,345.90
5 Downtown Parking Facilities	Management Fee	Year 3	\$41,343.75	\$179,292.00	\$111,394.50
6 Downtown Parking Facilities	Operating Expenses	Year 3	\$1,130,776.18	\$1,731,448.00	\$2,065,967.94
7 Downtown Parking Facilities	Management Fee	Year 4	\$43,410.94	\$184,671.00	\$114,736.30
8 Downtown Parking Facilities	Operating Expenses	Year 4	\$1,164,699.46	\$1,783,392.00	\$2,121,096.60
9 Downtown Parking Facilities	Management Fee	Year 5	\$45,581.48	\$190,211.00	\$118,178.20
10 Downtown Parking Facilities	Operating Expenses	Year 5	\$1,199,640.45	\$1,836,893.00	\$2,177,776.61
	<b>Subtotal</b>		<b>\$5,866,033.21</b>	<b>\$9,562,051.00</b>	<b>\$10,894,832.51</b>
11 Regional Parks Parking Facilities	Management Fee	Year 1	\$37,500.00	\$100,000.00	\$45,000.00
12 Regional Parks Parking Facilities	Operating Expenses	Year 1	\$618,430.00	\$596,760.00	\$800,639.54
13 Regional Parks Parking Facilities	Management Fee	Year 2	\$39,375.00	\$100,000.00	\$46,350.00
14 Regional Parks Parking Facilities	Operating Expenses	Year 2	\$636,982.90	\$614,663.00	\$821,944.10
15 Regional Parks Parking Facilities	Management Fee	Year 3	\$41,343.75	\$100,000.00	\$47,740.50
16 Regional Parks Parking Facilities	Operating Expenses	Year 3	\$656,092.39	\$633,103.00	\$843,846.06
17 Regional Parks Parking Facilities	Management Fee	Year 4	\$43,410.94	\$100,000.00	\$49,172.70
18 Regional Parks Parking Facilities	Operating Expenses	Year 4	\$675,775.16	\$652,096.00	\$866,363.40
19 Regional Parks Parking Facilities	Management Fee	Year 5	\$45,581.48	\$100,000.00	\$50,647.80
20 Regional Parks Parking Facilities	Operating Expenses	Year 5	\$696,048.41	\$671,659.00	\$889,514.39
	<b>Subtotal</b>		<b>\$3,490,540.03</b>	<b>\$3,668,281.00</b>	<b>\$4,461,218.49</b>
	<b>Total</b>		<b>\$9,356,573.24</b>	<b>\$13,230,332.00</b>	<b>\$15,356,051.00</b>
Downtown Parking Facilities	Included start up costs	Signage, uniforms		\$7,500 (wages and overhead for management and bookkeeper) \$15,00 (expansion of office infrastructure, technology, supplies, and deposits)	N/A
	Included additional fees	Command Center: \$499/garage x 4 Flash Valet: \$750/lane x 29		Corporate Accounting/ Clerical Fees, Corporate Audit, Regional Management Allocations, Office Equipment/ Telephone/ Data, Office Supplies, Liability Insurance, Claims Deductibles, Interest/ Late Fees, Shortages/ Loss/ Theft of Petty Cash and Change funds	N/A
Regional Parks Parking Facilities	Included start up costs	Signage, uniforms		\$2,500 (wages and overhead for management and bookkeeper) \$5,000 (expansion of office infrastructure, technology, supplies, and deposits)	N/A
	Included additional fees			Corporate Accounting/ Clerical Fees, Corporate Audit, Regional Management Allocations, Office Equipment/ Telephone/ Data, Office Supplies, Liability Insurance, Claims Deductibles, Interest/ Late Fees, Shortages/ Loss/ Theft of Petty Cash and Change funds	N/A
Additional Services (not included in Management Fee or Operating Expense)				spAce Event Management Platform: Mobile payment platform and handheld unit \$200/month unit Modernized count system: \$75000 all garages ACE Assist call center: \$400/100< calls \$600/101-200 calls \$850/201-500 calls \$1,100/501-1000 calls \$1,500/1,000+ calls Intercoms: \$200/Month	Scoped facility improvements from SP+ are provided in SP+ Additional Services sheet in this workbook
Additional Rates	Hourly Rate				
	Procurement Burden				0% (no additional charge for procurement)