

## **SELECTION COMMITTEE REPORT**

**Request for Qualifications 12502218**

**For**

**Planning & Design Services For  
Hydrogen Infrastructure & Facility Master Plan**

**August 2025**

Prepared by:

Orie Rubalcava, Projects Administrator  
Department of Transportation/Fresno Area Express  
2223 G Street  
Fresno CA, 93706

## Selection Committee Sign-Off

The following Selection Committee voting members have read the enclosed report and concur with the findings as written:



Frank Peter  
Fleet Manager  
Department of Transportation



Drew Wilson  
Planning Manager  
Department of Transportation



Daniel Colbert  
Safety and Security Officer  
Department of Transportation



Ray Ramos  
Custodial Supervisor  
Department of Transportation



Aubree Stapp  
Business Manager  
General Services Department

## I. EXECUTIVE SUMMARY

The Department of Transportation/Fresno Area Express (FAX) aims to transition and expand its operations through the addition of zero emission vehicles and modernization of its facilities. These efforts are in line with FAX's obligations under California's Innovative Clean Transit (ICT) regulation and Alliance for Renewable Clean Hydrogen Energy Systems (ARCHES) program. The planning activities will support FAX's effort to identify needs, modernize infrastructure to meet current and future operational demands, address community needs, and competitively position FAX for funding opportunities.

FAX released a Request for Qualifications (RFQ) on April 30, 2025, seeking qualified firms to provide a comprehensive planning study for a hydrogen fueling facility and an updated facility master plan for existing infrastructure. FAX utilized the following criteria to assess proposals:

- Presentation on Approach to Work [35%]
- Qualifications of Key Personnel [30%]
- Past Performance and Experience [30%]
- References [5%]

On June 30, 2025, FAX received five (5) proposals which were reviewed and deliberated by the Selection Committee. Presentations by the proposers were held with the Selection Committee. The results of the Selection Committee's evaluation are as follows:

Overall Scoring				
Black & Veatch	Stantec	STV	GFT	WSP
80.81	82.14	60.01	77.33	84.37

As WSP received the highest average score, the Selection Committee recommends WSP for award of RFQ 125002218, *Planning & Design Services for Hydrogen Infrastructure & Facility Master Plan*.

## II. COMMITTEE MEMBERS AND FACILITATORS

SHARLEE FLORES	<i>Committee Chair (Non-Voting)</i>
FRANK PETER	<i>Committee Member (Voting)</i>
DREW WILSON	<i>Committee Member (Voting)</i>
DANIEL COLBERT	<i>Committee Member (Voting)</i>
RAY RAMOS	<i>Committee Member (Voting)</i>
AUBREE STAPP	<i>Committee Member (Voting)</i>
ORIE RUBALCAVA	<i>Advisor (Non-Voting)</i>

## III. SIGNIFICANT EVENTS

April 30, 2025 – Solicitation Posted  
June 26, 2025 – Committee Meeting  
June 30, 2025 – Proposals Due  
July 30, 202 – Black & Veatch Presentation  
July 30, 2025 – Stantec Presentation  
August 1, 2025 – STV Presentation  
August 1, 2025 – GFT Presentation  
August 1, 2025 – WSP Presentation  
August 4, 2025 – Committee Meeting  
August 7, 2025 – Committee Meeting  
August 11, 2025 – Finalized Ranking and Requested WSP Cost Proposal  
August 21, 2025 – Finalized Negotiations  
September 25, 2025 – Award Recommendation Sent to City Council

## IV. EVALUATION CRITERIA

The Selection Committee evaluated the proposal based on four (4) categories:

### ***Presentation on Approach to Work: [35%]***

After proposals are opened, each proposer will be scheduled for an in-person or virtual presentation to describe their approach to the *Statement of Work* and the benefits to the proposed approach. Any proposer who does not provide a presentation will be found non-responsive.

***Qualification of Key Personnel: [30%]***

Technical experience in performing work of a closely similar nature; experience working with public agencies; experience in providing specifically this type of service, strength and stability of the firm; strength, stability, experience, and technical competence of sub-consultants; assessment by client references; references with demonstrated success in providing similar services.

***Past Performance and Experience: [30%]***

What is the Contractor's experience and history in planning services for hydrogen infrastructure and Facility Master Plans relevant to FAX's needs, including a description of direct experience on projects of similar size, scope, complexity, and references?

***References [5%]***

The Proposer shall provide a minimum of three (3) references. For each reference, provide the agency name, address, contact person, telephone number and email address. FAX reserves the right to contact references provided by the Proposer and solicit additional references to determine best value.

**PRESENTATION ON APPROACH TO WORK**

<b>Committee Notes</b>		
<b>Proposer</b>	<b>Comments</b>	<b>Overall Score</b>
WSP	The firm provided a well-organized and detailed presentation addressing every aspect of work to be accomplished and how it relates to the special considerations listed in the RFQ.	29.40
Stantec	The firm provided a well-organized and detailed presentation addressing every aspect of work to be accomplished and how it relates to the special considerations listed in the RFQ.	28.65
Black & Veatch	The firm provided a well-organized and detailed presentation addressing every aspect of work to be accomplished and how it relates to the special considerations listed in the RFQ.	28.22
GFT	The firm provided a high-level overview on its approach to the work that addressed every aspect of the project.	27.13
STV	The firm provided a high-level overview on its approach to the work that addressed nearly every aspect of the project.	20.34

## QUALIFICATIONS OF KEY PERSONNEL

Committee Notes		
Proposer	Comments	Overall Score
WSP	The proposed key staff were composed of individuals with excellent qualifications that directly relate to the work FAX seeks to undertake.	25.98
Stantec	The proposed key staff were composed of individuals with excellent qualifications that directly relate to the work FAX seeks to undertake.	25.59
Black & Veatch	The proposed key staff were composed of individuals with excellent qualifications that directly relate to the work FAX seeks to undertake.	24.87
GFT	The proposed key staff were composed of individuals with strong qualifications that directly relate to the work FAX seeks to undertake.	23.81
STV	The proposed key staff were composed of individuals with strong qualifications that directly relate to the work FAX seeks to undertake.	19.92

## PAST PERFORMANCE AND EXPERIENCE

Committee Notes		
Proposer	Comments	Overall Score
WSP	The firm's past performance greatly relates to the work FAX is seeking to undertake.	25.83
Stantec	The firm's past performance greatly relates to the work FAX is seeking to undertake.	25.14
Black & Veatch	The firm's past performance greatly relates to the work FAX is seeking to undertake.	24.76
GFT	The firm's past performance greatly relates to the work FAX is seeking to undertake.	23.19
STV	The firm's past performance relates directly to the work FAX is seeking to undertake.	17.09

## REFERENCES

Committee Notes		
Proposer	Comments	Overall Score
WSP	The firm's references provided positive feedback that was relevant to the project that FAX will be undertaking.	3.16
Stantec	The firm's references provided positive feedback that was relevant to the project that FAX will be undertaking.	3.16
Black & Veatch	The firm's references provided positive feedback that was relevant to the project that FAX will be undertaking.	2.96
GFT	The firm's references provided positive feedback that was relevant to the project that FAX will be undertaking.	3.18
STV	The firm's references provided positive feedback that was relevant to the project that FAX will be undertaking.	2.66

## V. NEGOTIATIONS

As a result of federal funding, FAX is required to employ qualifications-based selection in accordance with the Brook's Act and negotiate profit with the highest ranked proposal. After review of WSP's cost proposal, the committee requested an adjustment to a subcontractor's profit, which the WSP's subcontractor agreed to. FAX agreed to changing payments from milestone to monthly.

## VI. RECOMMENDATION

After independent evaluation of the proposals and group deliberation, the Selection Committee determined that WSP USA Inc. meets the interest of the City and the objectives of the project. The committee recommends awarding the professional services contract to WSP USA Inc.