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Proposal Evaluation
Street Sweepers and Specialty Sweepers, with Related Equipment, Accessories, and Supplies RFP #093021

	Possible Points	Aebi Schmidt North America dba M-B Companies, Inc.	Aries Industries, Inc.	Bonnell Industries Inc	Bucher Municipal North America	Curbtender, Inc.	Cyclone Technology LLC	DuCo, LLC (Schwarze Industries, Inc.)	Elgin Sweeper Co. (Division of Federal Signal Corp.)
Conformance to RFP Requirements	50	43	-	43	43	42	39	44	41
Pricing	400	333	-	323	330	336	279	331	330
Financial Viability and Marketplace Success	75	63	-	62	64	60	62	66	61
Ability to Sell and Deliver Service	100	76	-	78	81	82	71	87	82
Marketing Plan	50	42	-	43	38	43	36	43	39
Value Added Attributes	75	67	-	62	65	59	53	66	61
Warranty	50	41	-	40	44	45	41	42	42
Depth and Breadth of Offered Equipment, Products, or Services	200	156	-	139	161	157	146	175	167
Total Points	1,000	821	0	790	826	824	727	854	823
Rank Order		8	22	10.5	4	5	16.5	2	6.5

	Possible Points	Exprolink Inc.	FAYAT Environmental Solutions Americas (RAVO Holding BV)	Global Environmental Products, Inc	Gradall Industries, Inc.	Holms, Inc.	Hughes Ventures, Inc.	Nescon LLC	Nilfisk, Inc.
Conformance to RFP Requirements	50	45	43	39	41	35	35	39	39
Pricing	400	350	331	334	315	240	259	300	301
Financial Viability and Marketplace Success	75	66	65	63	64	51	49	52	57
Ability to Sell and Deliver Service	100	87	82	84	85	65	56	68	65
Marketing Plan	50	45	42	39	37	28	32	36	34
Value Added Attributes	75	62	67	63	59	47	50	61	58
Warranty	50	42	44	41	42	42	38	40	42
Depth and Breadth of Offered Equipment, Products, or Services	200	164	149	168	147	126	129	131	126
Total Points	1,000	861	823	831	790	634	648	727	722
Rank Order		1	6.5	3	10.5	21	20	16.5	18

	Possible Points	ODRA, LLC (Challenger Manufactureing, Ltd.)	ROOTS MULTICLEAN INC. VICTORY SWEEPERS DIVISION	Stepp Manufacturing Company Inc	Triverus LLC	Trombia Technologies	TYMCO, Inc.
Conformance to RFP Requirements	50	43	39	35	41	40	38
Pricing	400	320	321	323	254	312	297
Financial Viability and Marketplace Success	75	64	55	58	54	58	55
Ability to Sell and Deliver Service	100	83	61	75	60	69	70
Marketing Plan	50	41	35	38	36	41	34
Value Added Attributes	75	59	56	49	62	62	63
Warranty	50	44	38	38	40	41	40
Depth and Breadth of Offered Equipment, Products, or Services	200	139	161	113	126	138	161
Total Points	1,000	793	766	729	673	761	758
Rank Order		9	12	15	19	13	14

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