

Procurement Evaluation Form

Procurement Title: Requirements Contract for Tapping Sleeves & Tapping Valves

Advertisement Date: 8/28/2025

Opening Date: 9/30/2025

Bid/Proposal Expiration Date: 12/29/2025

Number of Building Exchanges Notified: 03

Number of prospective bidders/proposers: 09

Format of bids received: Electronic

	<u>Bidders/Proposers</u>	<u>Amount</u>
1	Ferguson Enterprises 2812 S Orange Avenue Fresno, California 93725	\$694,927.65
2	Pace Supply 4569 E Home Avenue Fresno, California 93703	\$828,707.39 Non-responsive

Additional Information	Applicable	Not Applicable	Comments
Project Labor Agreement (PLA)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	N/A
Local Preference	<input type="checkbox"/>	<input checked="" type="checkbox"/>	N/A
Non-Responsive Findings	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<i>Pace Supply did not submit the other required documents listed on the checklist and listed on page C2.</i>
Special Contract Terms (i.e., RC)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<i>One (1) year, with provisions for four (4) one (1) year extensions.</i>
Min/Max Terms	<input type="checkbox"/>	<input checked="" type="checkbox"/>	N/A
DBE Requirements	<input type="checkbox"/>	<input checked="" type="checkbox"/>	N/A

Department Recommendation
(To be completed by the Department)

Background *(Explain the need for the procurement below.)*

Tapping sleeves and tapping valves are essential components used to connect new water lines to existing mains without interrupting service. These materials are routinely used by the Water Division for new customer connections, system maintenance, emergency repairs, and capital improvement projects

Award a contract as follows:

Bidder/Proposer	Award Amount
Ferguson Enterprises	\$694,927.65

The Budget Allocation for this expenditure is \$204,379.00 The contract price is 240% above. *(If the overage is greater than 10% provide an explanation below.)*

The old contract annual amount with Core & Main was \$204,379 and we spent an average of 55% of this amount annually. The new contract with Ferguson is going up to \$694,927.65, which is 240% higher. It's believed that inflation heavily factored into this disparity. The \$204,379.00 estimate was based on 2018-2019 pricing and did not properly account for the record inflation experienced since. Stainless steel products have particularly been impacted due to the volatile nature of the steel industry, rising costs in raw materials, supply chain disruptions, and tariff increases. The cumulative inflation experienced since 2019 is estimated around 50%, but could be significantly higher due to the new market conditions of 2025.. We are estimating, based on the levels spent with Core & Main, to spend about 55% of the annual contract with Ferguson Enterprises. From the annual contract of \$694,928, we are estimating to spend about \$384,000 annually, which is \$180,000 or 88% more than the old contract. We are anticipating this increase by savings from other upend accounts. Also, we will re-budget the new amount in our upcoming FY 2027 Budget.

Reject all bids/proposals. *(If electing to reject all, provide an explanation below.)*

Anticipated Council Date: 04/09/2026

Fiscal Impact Statement
(To be completed by the Department)

Indicate the **total fiscal impact** of the action requested, including operating and capital costs. Indicate costs for the current fiscal year and continuing costs in future years. Include all related costs.

Is the contract funded in the current year budget and/or through reallocation of existing Department resources:

Yes No

If no, how will this item be funded? (Provide an explanation below.)

Is the action funded by a grant received by the City?

Yes No

If yes, provide the following:


Additional Information	Comments
Grant Name	
Grantor name, granting agency, or office name (if any)	
Fiscal year of the funding award	
Date grant agreement was approved by Council	

Fiscal Impact Table:

Type	Current Year Estimate	Annual Continuing Costs Thereafter	Number of Years
Operating	\$694,927.65	\$694,927.65	4+1
Capital			
Total	\$694,927.65	\$694,927.65	
Describe all 'soft-cost' expenses: N/A			

Approvals

The signature below constitutes approval from the department head.



Department Head

12/4/2025
Date

DIRECTOR OF PUBLIC UTILITIES
Title

The signatures below constitute approval of the department recommendation.



Purchasing Manager

03/09/2026
Date



For: General Services Department Director

03/09/2026
Date



City Manager

3/9/26
Date