

Price Analysis

PO/Contract: POXXXXX/ TWO LOW FLOOR 40' ALL ELECTRIC BUSES

The evidence compiled by a price analysis includes:

- Developing and examining data from multiple sources wherever possible that prove or strongly suggest the proposed price is fair.
- Determining when multiple data consistently indicate that a given price represents a good value for the money.
- Documenting data sufficiently to convince a third party that the analyst's conclusions are valid.

Date: 8/29/2018

Prepared By: 

Name: Caleb Bowman

(Type or print written signature.)

Title: Fleet Operations Specialist

The pricing quoted on the attached sheet(s) is deemed to be fair and reasonable based on the following type of analysis:

- Comparison with competing suppliers' prices or catalog pricing for the same item. (Complete comparison matrix and attach supporting quotes or catalog pages.)
- Comparison of the proposed pricing with in-house estimate for the same item. (Attach signed in-house estimate and explain factor influencing any differences found. Complete summary matrix.)
- Comparison of proposed pricing with historical pricing from previous purchases of the same item, coupled with market data such as Product Price Index (PPI) or inflation Rate over the corresponding time period. (Attach data and historical price record.)
- Analysis of price components against current published standards, such as labor rates, dollars per pound etc. to justify the price reasonableness of the whole. (Attach analysis to support conclusions drawn.)

Summary Matrix

| | Price Adjustment | PPI Adjustment | Amount Paid | Invoice Year | Description | Agency Name | Vendor Name |
|----------------------|--------------------|----------------|-------------|--------------|--------------------|--|----------------------|
| | \$1,063,084 | 6.31% | \$1,000,000 | 2014 | BATTERY | SunLine Transit Agency | BYD Motors |
| | \$1,263,301 | 6.31% | \$1,188,336 | 2014 | XE40 | Chicago Transit Authority | New Flyer of America |
| | \$1,043,952 | 4.40% | \$1,000,000 | 2015 | BATTERY | SunLine Transit Agency | BYD Motors |
| | \$914,579 | 4.40% | \$876,074 | 2015 | XT40 | King County Department of Transportation | Proterra |
| | \$921,161 | 3.50% | \$890,000 | 2016 | 40 FT. CATALYST FC | Foothill Transit | Proterra |
| Est. Cost | \$1,041,216 | 4.98% | \$990,882 | | | | |
| Bid | \$1,237,634 | | | | | | |
| HVIP | (\$150,000) | | | | | | |
| Corrected Bid | \$1,087,634 | | | | | | |
| % Diff | -4.46% | | | | | | |