

EVALUATION OF BID PROPOSALS

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FOR: REBID 40' LOW FLOOR, LONG RANGE, BATTERY ELECTRIC BUS

Bid File No.: 9553
Bid Opening: 08/11/20**BIDDERS****BID AMOUNT**

- | | |
|--|-----------------------------------|
| 1. BYD Coach and Bus LLC
1800 S. Figeroua Street
Los Angeles, CA 90015 | \$5,023,219.78
*Non-Responsive |
| 2. Proterra Inc.
1815 Rollins Road
Burlingame, CA 94010 | \$6,728,868.80 |

*Bidder unable to meet specifications as written

Each bidder has agreed to allow the City one hundred and twenty (120) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, September 7, 2020 5:00 P.M.

The Budget Allocation for this expenditure is \$6,728,869. The contract price is 0% above the Engineer's Estimate/Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The Department of Transportation/Fresno Area Express (FAX) operates 116 fixed route buses with 100 buses required for peak service. FAX seeks a requirements contract to purchase battery electric buses to replace vehicles that have exceeded their useful life and comply with the California Air Resource Board (CARB) Innovative Clean Transit (ICT) regulation. The ICT regulation sets a statewide goal for public transit agencies to gradually transition to 100 percent zero-emission bus fleets by 2040. This procurement would further FAX's efforts to meet the 2040 goal. Beginning in the year 2023, 25 percent of all new bus purchases must be zero emission. Beginning in the year 2026, 50% of all new bus purchases must be zero emission. The purpose of this procurement is to comply with CARB's ICT regulations and replace buses that are passed their useful life.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:


Award a contract in the amount of \$ \$6,728,868.80
to Proterra Inc.
as the lowest responsive and responsible bidder.

Remarks:

FAX received two solicitations for a sealed bid formal product purchase requirements. This procurement requires, and is expressly stated in the solicitation, that award will be made by Council to the lowest responsive and responsible bidder. Staff evaluated and determined the apparent lowest bidder did not conform to the bid specifications and was found to be non-responsive. Staff then evaluated the next lowest cost bidder and found the bid to be both responsive and responsible.

Reject all bids. Reason:

Department Head Approval


Title Asst Director
Date 11/20/20

A DBE goal of 0 % was established for this project. The recommended Contractor complied with the DBE requirements pursuant to the bid specifications.

 11/20/2020
DBE Program Coordinator Date

Approve Dept. Recommendation

Approve Finance/Purchasing

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Recommendation

Disapprove

Disapprove

See Attachment

FINANCE DEPARTMENT

CITY MANAGER

M. Peral

11/20/2020

Purchasing Manager

Date

DocuSigned by:

Jim Schaad

11/23/2020

City Manager or Designee

Date

Michael King

11/20/20

Finance Director

Date

