



AIRPORTS DEPARTMENT

DATE: August 2, 2018

TO: WILMA QUAN-SCHECTER, City Manager
City Manager's Office

FROM: KEVIN R. MEIKLE, Director of Aviation 
Airports Department

SUBJECT: Award a uniquely qualified service agreement for trash pickup service with The Arc Fresno/Madera Counties at Fresno Yosemite International Airport (FAT)

The purpose of this memorandum is to request the City Manager make a uniquely qualified finding for The Arc Fresno/Madera Counties, as set forth in the Administrative Order (AO) 6-19, so that the Airports Department ("Airport") may seek Council award of a trash pickup services agreement with The Arc Fresno/Madera Counties ("ARC"), to remove litter from property owned and operated by the Airport.

ARC is a local non-profit organization that provides vocational training, skills and job placement for adults with intellectual and developmental disabilities. The ARC Vocational Services Division coordinates to provide jobs for these adults from the number of services offered, including but not limited to trash pickup, landscape services, janitorial services, and many other opportunities.

The Airport has an ongoing social outreach program and working with the ARC is very much a part of that effort. The associates provided by The ARC for trash pickup services have a sense of accomplishment from the jobs they hold and contribute to a positive airport experience for travelers and guests by providing clean and well-maintained grounds. The Airport, as a major transportation hub for the City of Fresno and the Central Valley, benefits from this type of program.

The services by ARC associates are performed on a daily basis, Monday-Friday, with City of Fresno holidays observed. The Airport and ARC have developed a multi-location program to keep clean, which includes the following areas of the Airport:

- Rental Car facilities and associated street frontages
- Various Airport parking lots, including public and employee
- Various street frontages surrounding FAT

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The proposed services agreement is a price per location based contract, and includes rates for trash bags and off site dumpster fees. The anticipated annual costs during the five (5) year term \$48,371.00 in FY19, \$49,822.13 in FY20, \$51,316.79 in FY21, \$52,856.30 in FY22 and \$54,441.99 in FY23, for an agreement total of \$256,808.21.

The ARC is uniquely qualified to perform these services in a socially beneficial and responsible manner because of their ability to provide supervised cleaning services to the Airport utilizing individuals from the intellectual and developmental disability community.

The Airport does not have the staff to perform cleanup activities surrounding the airport. To perform this function internally it would require five full time maintenance workers at an annual cost of \$209,580 and \$1,047,900.00 for the five year term period, which is not financially responsible and would not create the social benefits derived from using the ARC.

As a major transportation gateway to our community and surrounding region from the rest of the world, utilizing the ARC to keep the areas around FAT clean and presentable improves the image of FAT, and is financially responsible and socially prudent.

If you have any additional questions, or require additional information and data, please do not hesitate to contact me at 559-621-4600.

City Manager's Uniquely Qualified Determination:	
Approved <input checked="" type="checkbox"/>	Denied <input type="checkbox"/>
	<u>8/6/18</u>
Wilma Quan Schechter, City Manager	Date

Attachment: Facility Map

CC: Jane Sumpter, Assistant City Manager

