

LISTING OF PROPOSERS

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FOR: REQUEST FOR PROPOSALS FOR NON-EXCLUSIVE ON-AIRPORT RENTAL CAR CONCESSIONS AT FRESNO YOSEMITE INTERNATIONAL AIRPORT

RFP No. 12501615

RFP Opening: 5/20/2025

PROPOSERS

(In alphabetical order)

TOTAL PROPOSAL AMOUNT

*See Proposals

1. Avis Budget Car Rental, LLC
379 Interpace Parkway
Parsippany, NJ 07054
2. Enterprise Holdings
600 Corporate Park Drive
St. Louis, MO 63105
3. Hertz Corporation
8501 Williams Road
Estero, FL 33928

Each proposer has agreed to allow the City one hundred twenty (120) days from date proposals were opened to accept or reject their proposal.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of:

\$2,226,342 to Enterprise Rent-A-Car Company of Sacramento, LLC.

\$1,419,796 to Avis Budget Car Rental, LLC.

\$1,200,100 to The Hertz Corporation

in accordance with the Selection Committee recommendation.

☐ Reject all proposals. Reason:

Remarks:

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Department Head Approval



Title Director of Aviation

Date June 5, 2025

The recommended Contractor complied with the DBE requirements pursuant to the proposal documents.


DBE Program Coordinator

6/19/2025

Date

☒ Approve Dept. Recommendation

☒ Approve GSD/Purchasing Recommendation

☐ Disapprove

☐ Disapprove

☐ See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER


Purchasing Manager

06/19/2025

Date


City Manager or Designee

7/10/25

Date

DocuSigned by:

General Services Director

6/19/2025

Date