## FOR: REQUEST FOR PROPOSALS REQUEST FOR PROPOSALS FOR 12-YEAR INSPECTION OF AIRBUS EC120B HELICOPTER

RFP No. 9307 RFP Opening: 9/23/14

## **TOTAL PROPOSAL AMOUNT** PROPOSER'S \$77,546.90 1. Shier Aviation Corporation dba Corporate Helicopters 3753 John J. Montgomery Drive Suite 2 San Diego, CA 92123 \$83,174.00 2. DFC Inc. dba Advanced Helicopter Services 17986 County Road 94B Woodland, CA 95695 \$149,984.04 3. Big Valley Aviation Inc. 7535 Lindbergh St. Stockton, CA 95206 4. Airbus Helicopters Inc. \$384,638.14 2701 N. Forum Drive Grand Prairie, TX 75052

Each proposer has agreed to allow the City one hundred twenty (120) days from date proposals were opened to accept or reject their proposal.

## **BACKGROUND OF PROJECT**

The Fresno Police Department's "Skywatch" Air Support Unit currently operates two helicopters, a 2003 Airbus EC-120 (certificated in 2002) and a 2005 Airbus EC-120 (certificated in 2004). Airbus (formerly known as American Eurocopter) mandates a 12-year (144-month) inspection be done on all helicopters it manufactures. This inspection on the department's 2003 model must be started by November 2014 and should be outsourced as it is time-consuming and labor-intensive. This inspection requires the removal of all systems (engine, transmission and fuel tanks) and a complete tear-down of the airframe in order to detect any possible irregularities not seen during regular inspections. Further, after twelve years of constant use, the paint on the helicopter is beginning to show signs of wear and will only get worse once the helicopter is taken apart and reassembled. The helicopter will be repainted in the same color scheme it has currently. Total time for completion of the inspection and paint is estimated to be three months.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:
[X] Award a contract in the amount of \$77,546.90 to Shier Aviation, dba Corporate Helicopters in San Diego, CA in accordance with the Selection Committee recommendation.
[] Reject all proposals. Reason:
Remarks:
Department Head Approval
Car Thype
Title Pour SAIR
Date
, , , , , , , , , , , , , , , , , , ,
Approve Dept. Recommendation Approve Finance/Purchasing Recommendation
[] Disapprove [] Disapprove
[] See Attachment
FINANCE DEPARTMENT  CITY MANAGER   JULY J  Purchasing Manager  City Manager or Designee  Date
Assistant Controller Date