



File#: 12500815 Opening Date: 07/08/2025

Procurement Evaluation Form

Procurement Title: Ford Vehicles

Advertisement Date: 6/16/2025

Opening Date: 7/8/2025

Bid/Proposal Expiration Date: 10/6/2025

Number of Building Exchanges Notified: 2

Number of prospective bidders/proposers: 12

Format of bids received: Electronic

	<u>Bidders/Proposers</u>	<u>Amount</u>
1	Swanson Fahrney Ford 3105 Highland Ave Selma, CA 93662	\$1,874,388.20

Additional Information	Applicable	Not Applicable	Comments
Project Labor Agreement (PLA)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Local Preference	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<i>Local preference was applicable, but only one bid was received.</i>
Non-Responsive Findings	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Special Contract Terms (i.e., RC)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Min/Max Terms	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
DBE Requirements	<input type="checkbox"/>	<input checked="" type="checkbox"/>	



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Department Recommendation

Background *(Explain the need for the procurement below.)*

The Department of Public Utilities (DPU), Department of Public Works (DPW), Fire Department (FFD), Capital Projects Department (CPD), and Animal Center are requesting approval to purchase 35 Ford vehicles to replace and grow their respective fleets. Of the 35 total vehicles, DPU is requesting seven vehicles, DPW is requesting 16 vehicles, FFD is requesting two vehicles, CPD is requesting seven vehicles, and Animal Center is requesting three vehicles. Of the requested units, 22 will serve as replacements and 13 will be additions used to meet the needs of growing staff and projects.

☒ Award a contract as follows:

Bidder/Proposer	Award Amount
Swanson Fahrney Ford	\$1,874,388.20

The Budget Allocation for this expenditure is \$2,059,592.00. The contract price is 9.4% below.
(If the overage is greater than 10% provide an explanation below.)

☐ Reject all bids/proposals. *(If electing to reject all, provide an explanation below.)*

Anticipated Council Date: 8/28/2025



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Fiscal Impact Statement

Indicate the **total fiscal impact** of the action requested, including operating and capital costs. Indicate costs for the current fiscal year and continuing costs in future years. Include all related costs.

Is the contract funded in the current year budget and/or through reallocation of existing Department resources:

☒ Yes ☐ No

If no, how will this item be funded? *(Provide an explanation below.)*

Is the action funded by a grant received by the City?

☐ Yes ☒ No

If yes, provide the following:

Additional Information	Comments
Grant Name	
Grantor name, granting agency, or office name (if any)	
Fiscal year of the funding award	
Date grant agreement was approved by Council	

Fiscal Impact Table:

Type	Current Year Estimate	Annual Continuing Costs Thereafter	Number of Years
Operating	\$1,874,388.20	\$0	
Capital	\$0	\$0	
Total	\$1,874,388.20	\$0	
Describe all 'soft-cost' expenses:			



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Approvals

The signature below constitutes approval from the department head.

<div>DocuSigned by: <i>Brian Barr</i> 99B07275D7AD479...</div> <hr/>	<hr/>
Department Head	7/29/2025
	Date
<hr/>	
Director	
Title	

The signatures below constitute approval of the department recommendation.

<div><i>[Signature]</i></div> <hr/>	<hr/>
Purchasing Manager	07/30/2025
	Date
<div>DocuSigned by: <i>Brian Barr</i> 99B07275D7AD479...</div> <hr/>	<hr/>
General Services Department Director	7/29/2025
	Date
<div><i>[Signature]</i></div> <hr/>	<div><i>7/31/25</i></div> <hr/>
<i>for</i> City Manager	Date