

**EVALUATION OF BID
PROPOSALS**

FOR: REQUIREMENTS CONTRACT TO FURNISH AND INSTALL SLURRY SEAL ON
VARIOUS STREETS

Bid File No. 9622
Bid Opening: 11/16/2021

BIDDERS

TOTAL NET BID AMOUNT

1. Pavement Coatings Co.
2150 Bell Avenue, Suite 125
Sacramento, CA 95838

Total Bid \$4,285,800.00
Base Bid \$4,230,400.00
Add Alt \$55,400.00

The FY2022 budget allocation for this expenditure is \$770,000.00. The contract price is 456 % above the FY2022 budget allocation. Although the contract price is above the FY2022 budget allocation, this contract is a requirements contract, and the City is not obligated to make any minimum purchase. This contract crosses fiscal years, and the contract will be utilized with proposed FY2023 allocations. Additional slurry work funded by capital budget allocations and other City Departments will also utilize this contract. By awarding this requirements contract, the contract can be utilized for slurry across fiscal years. If budget appropriations are reduced, the City will reduce the amount of slurry purchased so as to not exceed budget allocations.

The current contract per item pricing is in line with the previous contract bid submitted by the vendor in April of 2020. Staff considers this to be of substantial benefit for the City when taking into consideration increases in costs across the board associated with materials and labor in the industry over the last 18 months.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ \$4,285,800.00
to Pavement Coatings Co
as the lowest responsive and responsible bidder.

Remarks:


Reject all bids. Reason:

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Department Head Approval



Title Public Works Director

Date 1/6/2022

Approve Dept. Recommendation

Approve Finance/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

FINANCE DEPARTMENT

CITY MANAGER


Purchasing Manager 01/10/2022
Date


City Manager of Designee 1/10/2022
Date


Finance Director 1/10/22
Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$770,000.00</u>	<u>\$770,000.00</u>
Indirect Cost	<u>0</u>	<u>0</u>
TOTAL COST	<u>\$770,000.00</u>	<u>\$770,000.00</u>
Additional Revenue or Savings Generated	<u>0</u>	<u>0</u>
Net City Cost	<u>\$770,000.00</u>	<u>\$770,000.00</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$770,000.00</u>	<u>\$770,000.00</u>

*This contract crosses fiscal years. While there is \$770,000 budgeted in FY2022, it is anticipated that there will be additional appropriations in FY2023, and purchases will be made from this contract. This contract is a requirements contract, and the City is not obligated to any minimum purchase. If budget appropriations are reduced, the City will reduce the amount of slurry purchased so as to not exceed budget.