

EVALUATION OF BID  
PROPOSALS

FOR: REQUIREMENTS CONTRACT FOR ORTHO POLY PHOSPHATE BLEND

Bid File No. 9330  
Bid Opening: 9/22/15

---

BIDDERS	TOTAL NET BID AMOUNT
1. Brenntag Pacific, Inc. 10747 Patterson Place Sante Fe Springs, CA 90670	\$178,246.57*
2. Shannon Chemical Corp. P.O. Box 376 Malvern, PA 19355	\$180,843.98
3. Carus Corporation 315 Fifth Street Peru, IL 61354	\$194,155.65
4. F2 Industries, LLC 423 Smyrna Square Drive Smyrna, TN 37167	\$196,753.05

---

\*Note: Low bidder has local office. Local Preference applies.

---

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, October 26, 2015, 5:00 P.M.

The current contract pricing is 1.1% above the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment): Ortho poly phosphate is used by the Northeast Surface Water Treatment Facility (NESWTF) as an additive to inhibit the corrosive nature of the ultra-soft water produced at the facility. This additive reduces costs associated with corrosion-related repair of water mains and service lines for both the City and its customers in the NESWTF's service area.

EVALUATION OF BID  
PROPOSALS

Page 2

FOR: REQUIREMENTS CONTRACT FOR ORTHO POLY PHOSPHATE BLEND

Bid File No. 9330  
Bid Opening: 9/22/15

---

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$178,246.57  
to Brenntag Pacific, Inc.  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

EVALUATION OF BID  
PROPOSALS

FOR: REQUIREMENTS CONTRACT FOR ORTHO POLY PHOSPHATE BLEND

Bid File No. 9330  
Bid Opening: 9/22/15

Department Head Approval

*Harold Pickel*

Title Water Systems Manager

Date 11-2-2015

Approve Dept. Recommendation

Approve Finance/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

FINANCE DEPARTMENT

CITY MANAGER

*Gay W.*

Purchasing Manager

~~11/4/15~~  
11/4/15  
Date

*Deanna Smith*

City Manager or Designee

Date

*Midday King*

Finance Director

11/4/15  
Date

## FISCAL IMPACT STATEMENT

PROGRAM: Surface Water Treatment Facility O&M

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$85,000</u>	<u>\$85,000</u>
Indirect Cost	_____	_____
TOTAL COST	<u>\$85,000</u>	<u>\$85,000</u>
Additional Revenue or Savings Generated	_____	_____
Net City Cost	<u>\$85,000</u>	<u>\$85,000</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$85,000</u>	<u>\$85,000</u>

Remarks: Due to optimization and reduced need for this product, actual usage of this product has decreased significantly in relation to the quantity that was bid. Consequently, actual dollars spent will be significantly less than the winning bid amount.