

**EVALUATION OF BID
PROPOSALS**

**FOR: REBID PRODUCT REQUIREMENTS CONTRACT FOR TRAFFIC STREET NAME
SIGNS AND REFLECTIVE SHEETING**

Bid File No. 12500293
Bid Opening: 10/01/2024

<u>BIDDERS</u>	<u>TOTAL NET BID AMOUNT</u>
1. Safety Network Traffic Signs Inc. 1345 N Rabe Ave Fresno, CA 93727	\$199,813.77
2. Safeway Sign Company 9875 Yucca Rd Adelanto, CA 92301	\$218,019.16
3. Statewide Traffic Safety & Signs Inc. 3049 South Golden State Frontage Rd Fresno, CA 93725	\$356,343.86

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, October 21, 2024 5:00 P.M.

The Budget Allocation for this expenditure is \$ 250,000. The contract price is 21 % below the Budget Allocation.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The Street Maintenance Division of Public Works uses a requirements contract to purchase traffic street name signs and reflective sheeting materials to be used by City crews for the maintenance and installation of traffic signs throughout the City. The prior contract term has expired, and materials are currently being purchased through a purchase order.

On September 3, 2024, the bidding process was initiated to establish a new requirements contract. Three proposals were received, and Safety Network Traffic Signs, Inc., was the lowest responsive and responsible bidder with a bid amount of \$199,813.77. After evaluation staff recommend the award of a one (1) year contract with the provisions for (5) one-year extensions to Safety Network Traffic Signs, Inc., in an amount not to exceed \$199,813.77 with a 20% contingency. Funding for this contract is included in the Public Works Department's FY2025 budget.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

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Award a contract in the amount of \$ 199,813.77
to Safety Network Traffic Signs, Inc.
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval



Title Assistant Director, Public Works Department

Date 10-23-24

Approve Dept. Recommendation

Approve GSD/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER


Purchasing Manager 10/24/2024
Date


City Manager or Designee 10/24/24
Date

DocuSigned by:

General Services Director 10/24/2024
Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$199,813.77</u>	<u>\$199,813.77</u>
Indirect Cost	<u>0</u>	<u>0</u>
TOTAL COST	<u>\$199,813.77</u>	<u>\$199,813.77</u>
Additional Revenue or Savings Generated	<u>0</u>	<u>0</u>
Net City Cost	<u>\$199,813.77</u>	<u>\$199,813.77</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$250,000</u>	<u>\$250,000</u>

*A total of \$250,000 is included in the FY2025 Street Maintenance budget for traffic signs, which is funded with Gas Tax. This contract will cross fiscal years. It is anticipated that there will be additional appropriations in FY2026. Also, this contract is a requirements contract, and the City is not obligated to any minimum purchase. If needed, the City can reduce the amount of purchases ordered commensurate with budget availability.