

**EVALUATION OF BID  
PROPOSALS**

FOR: REBID BUS RAPID TRANSIT SHELTERS

Bid File No. 3723  
Bid Opening: 01/28/2020

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<b><u>BIDDERS</u></b>	<b><u>TOTAL NET BID AMOUNT</u></b>
1. LNI Custom Manufacturing, Inc. 12536 Chadron Ave. Hawthorne, CA 90250	\$174,120.50 <i>MP</i> *Non-Responsive
2. Tolar Manufacturing Company 258 Mariah Cir. Corona, CA 92879	\$369,690.20 <i>MP</i>

\*Bidder failed to submit deposit

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Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, February 24, 2020 5:00 P.M.

The Budget Allocation for this expenditure is \$249,290. The contract price is 48% above the Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

Two bids were received, one 30% below budget allocation and one 48% above budget allocation. In performing the responsive and responsible evaluation, the lowest apparent bidder was determined to be non-responsive.

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The City of Fresno's Department of Transportation/Fresno Area Express (FAX) operates scheduled fixed-route services throughout the Fresno-Clovis Metropolitan Area (FMCA).

In 2018, FAX expanded its operation by implementing its first Bus Rapid Transit (BRT) service with 48 transit shelters and two transit facilities which carries approximately 3,500 passengers a day.

FAX seeks to procure and store spare BRT shelters to facilitate the replacement of amenities in the event of catastrophic damage, such as a vehicle collision.

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**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

Award a contract in the amount of \$ \_\_\_\_\_  
to \_\_\_\_\_  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

FAX received two solicitations for a sealed bid formal product purchase using Federal Transit Administration (FTA) funding. This procurement requires, and is expressly stated in the solicitation, that award will be made by Council to the lowest responsive and responsible bidder.

FAX evaluated the bids and found Tolar Manufacturing Company Inc. (Tolar) to be the lowest responsive and responsible bidder. However, Tolar's pricing of \$369,690.20 is 48% greater than what has been budgeted for this procurement.

Within the solicitation and in conjunction with Fresno Code of Ordinances, Section 4-103(e), the City reserves the right to reject all bids. FAX recommends that it is in the best interests of the City to exercise this option due to the circumstance described above.

FAX will rebid and reconsider the solicitation requirements to increase the likelihood for greater competition.


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**DEPARTMENT HEAD APPROVAL**

  
\_\_\_\_\_  
Gregory A. Barfield

Title Director, Department of Transportation


Date 2/8/2020

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|--|---|
| <input checked="" type="checkbox"/> Approve Dept. Recommendation | <input checked="" type="checkbox"/> Approve Finance/Purchasing Recommendation |
| <input type="checkbox"/> Disapprove                              | <input type="checkbox"/> Disapprove   |
| <input type="checkbox"/> See Attachment                          |   |

**FINANCE DEPARTMENT**

**CITY MANAGER**

  
\_\_\_\_\_  
Purchasing Manager      03/02/2020      Date

  
\_\_\_\_\_  
City Manager or Designee      3/3/2020      Date

  
\_\_\_\_\_  
Finance Director      3/2/20      Date