



File#: 12600921 Opening Date: November 21, 2025

Procurement Evaluation Form

(To be completed by Purchasing)

Procurement Title: SB 1383 Procurement Requirement for Recovered Organic Waste Products

Advertisement Date: 11/12/2025

Opening Date: 11/21/2025

Bid/Proposal Expiration Date: 2/19/2026

Number of Building Exchanges Notified: 3

Number of prospective bidders/proposers: 16

Format of bids received: Electronic

	Bidders/Proposers	Amount
1	California Wood Recycling, Inc. dba Agromin 201 Kinetic Dr Oxnard, CA 93030	\$329,926.00
2	DTE Energy Services, Inc. dba DTE Stockton, LLC One Energy Plaza, 400 WCB Detroit, MI 48226	\$350,000.00
3	West Coast Waste, Inc. 3077 S Golden State Frontage Rd Fresno, CA 93725	\$355,523.44
4	IHI Power Services Corp. dba Rio Bravo-Rocklin 3100 Thunder Valley Ct Lincoln, CA 95648	\$379,225.00
5	Kochergen Farms Composting, Inc. 33915 Avenal Cutoff Rd Kettleman City, CA 93234	\$900,659.38
6	Synagro-WWT, Inc. 435 Williams Ct, Suite 100 Baltimore, MD 21220	\$1,151,895.94
7	Oliveira Enterprises, Inc. 8005 Bruns Rd Byron, CA 94514	\$3,081,203.13



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Additional Information	Applicable	Not Applicable	Comments
Project Labor Agreement (PLA)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Local Preference	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<i>West Coast Waste, Inc. self-certified as a local business in accordance with FMC 4-108(a), but not in accordance with FMC 4-108(b). Local preference provisions did not change the outcome of the bid.</i>
Non-Responsive Findings	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Special Contract Terms (i.e., RC)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<i>The contract term is for one (1) year, with provisions for three (3) one (1) year extensions.</i>
Min/Max Terms	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
DBE Requirements	<input type="checkbox"/>	<input checked="" type="checkbox"/>	



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Department Recommendation
(To be completed by the Department)

Background *(Explain the need for the procurement below.)*

The California State Senate Bill (SB) 1383 requires local jurisdictions to purchase recycled organic mulch/compost products and/or energy credits derived from using recycled mulch/compost products to create energy. SB 1383 requires the City of Fresno based upon the population to purchase 43,742 tons of organic waste. One ton of Mulch is equivalent to 650 kwh of Electricity from Biomass conversion.

SB 1383 compliance is required of all jurisdictions throughout the State of California, there are very limited options to meet procurement requirements compliance anywhere in the State. Funding for this requirement is also limited, and the city is not able support additional cost related to this item. The recommendation of the department is to accept the lowest bid from California Wood Recycling, with no additional operation cost related to delivery and storage of material to meet the state requirement by end of December 2025.

The recommendation from the Department is to go with Bidder #1 lowest bid.

☒ Award a contract as follows:

Bidder/Proposer	Award Amount
California Wood Recycling, Inc. dba Agromin 201 Kinetic Dr Oxnard, CA 93030	\$329,926

The Budget Allocation for this expenditure is \$329,926 The contract price is \$329,926, 6.2% above the estimated cost of \$309,926. *(If the overage is greater than 10% provide an explanation below.)*

☐ Reject all bids/proposals. *(If electing to reject all, provide an explanation below.)*

Anticipated Council Date: 12/18/2025



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Fiscal Impact Statement
(To be completed by the Department)

Indicate the **total fiscal impact** of the action requested, including operating and capital costs. Indicate costs for the current fiscal year and continuing costs in future years. Include all related costs.

Is the contract funded in the current year budget and/or through reallocation of existing Department resources:

☒ **Yes** ☐ No

Funds for this procurement are established in the FY26 Budget, grant funds from SB1383 CalRecycle grant has approved the procurement.

If no, how will this item be funded? (Provide an explanation below.)

Is the action funded by a grant received by the City?

☒ **Yes** ☐ No

If yes, provide the following:

Additional Information	Comments
Grant Name	CalRecycle SB1383 Local Assistance Grant
Grantor name, granting agency, or office name (if any)	Department of Resources Recycling and Recovery - CalRecycle
Fiscal year of the funding award	2025 - 2026
Date grant agreement was approved by Council	7/25/2024

Fiscal Impact Table:


Type	Current Year Estimate	Annual Continuing Costs Thereafter	Number of Years
Operating	\$329,926.00	\$329,926	2 for this bid
Capital	\$0	\$0	but annual
Total	\$329,926	\$329,926	need
Describe all 'soft-cost' expenses: Administrative cost to support the Council item and purchasing efforts.			



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Approvals

The signature below constitutes approval from the department head.

<div>Signed by:  _____ 3F1A37A408074ED</div>	<div>12/10/2025 _____ Date</div>
<div>Department Head _____ Paul Amico, PE, Director of Public Utilities _____ Title</div>	

The signatures below constitute approval of the department recommendation.

<div>DocuSigned by:  _____ CE4CF5E4018D46B</div>	<div>12/10/2025 _____ Date</div>
<div>Purchasing Manager _____ DocuSigned by:  _____ 80B4D72F02A017D</div>	<div>12/10/2025 _____ Date</div>
<div>General Services Department Director _____  _____ City Manager</div>	<div>12/11/25 _____ Date</div>