LISTING OF PROPOSERS

FOR: RFP FOR REQUIREMENTS CONTRACT FOR ENVIRONMENTAL SAMPLING APPLICATION

RFP No. 9637
RFP Opening: 03/22/2022

PROPOSERS (In alphabetical order)	TOTAL PROPOSAL AMOUNT
1. Websoft Developers, Inc. 2020 Research Park Dr #140 Davis, CA 95616	$233,365.00

Each proposer has agreed to allow the City one-hundred-twenty (120) days from date proposals were opened to accept or reject their proposal.

Wastewater Management Division (WMD) is seeking a requirements contract for the development, implementation, and annual service of an Environmental Sampling Application for use during sampling events for the collection of water, wastewater, groundwater and other environmental samples.

Websoft Developers, Inc. was the single bidder with a total cost of $233.365.00 for a three-year requirements contract with the option of two one-year extensions.

FY22 WMD Budget (Enterprise Funds) allocates funds for Year 1, consisting of development, implementation and maintenance service of the application. Subsequent years consisting on service and maintenance contracts will be budgeted appropriately.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

[X] Award a contract in the amount of $ 233,365.00
   to Websoft Developers, Inc.
   in accordance with the Selection Committee recommendation.

[___] Reject all proposals. Reason:

Remarks:

Department Head Approval

Title _Interim Director_

Date _4/3/22_

RC RFP Evaluation Form

Rev. 01-2022

FOR: RFP FOR REQUIREMENTS CONTRACT FOR ENVIRONMENTAL SAMPLING APPLICATION

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[X] Approve Dept. Recommendation   [✓] Approve Finance/Purchasing Recommendation

[ ] Disapprove   [ ] Disapprove

[ ] See Attachment

FINANCE DEPARTMENT   **CITY MANAGER**

(signature)   04/06/2022   _(signature)_   4/8/22
Purchasing Manager   Date   City Manager or Designee   Date

(signature)   4/6/22
Finance Director   Date

EVALUATION COMMITTEE REPORT FOR
ENVIRONMENTAL SAMPLING APPLICATION
BID FILE NO. 9637

Introduction:

WMD oversees compliance of regulatory requirements by Federal and State agencies as required through various mandated monitoring programs. Sampling of multiple constituents is done on a daily basis at multiple sites, requiring preparation and close follow up to ensure sampling is done according to best practices and approved standard operating procedures. WMD uses an in-house developed application to help maintain accuracy of collected data, sampling sites, custody sheets, field testing, and to access historical information of the sites to be monitored. This application is no longer supported resulting in the inability to add new sampling locations and/or delete locations no longer in use. WMD researched for potential software packages that could be developed into a similar application with the ability for customization if needed.

A notice inviting bids was published February 18, 2022 and posted on PlanetBids with Websoft Developer, Inc. submitting the only bid proposal in the total amount of $233,365 for a three-year requirements contract with option of two additional one-year extensions.

The price proposal section of the Request for Proposal (RFP) consisted of:

- Project Development, assessment of future needs and implementation
- Laboratory Information Management System (LIMS) Integration 1
- New LIMS Integration 2
- Leveling System
- Interphase with other existing programs
- Reporting
- Training
- Annual Licensing and Service Contract (Year 1 through Year 5)

On April 4, 2022, a committee formed by the individuals named below evaluated Websoft Developers, Inc. proposal according to the RFP scope of work and general conditions. Attachment A lists the areas evaluated and committee evaluations.

Committee Members:

Rick Staggs, Assistant Director, DPU-Wastewater
Rosa Lau-Staggs, Wastewater Manager
Mai Yang, Wastewater Environmental Supervisor
Michael Tanaka, United Pacific Bank, Supervisor

Rcommendation:

The Committee recommends awarding the requirements contract to Websoft Developers, Inc.

Evaluation by Committee:

WEBSOFT DEVELOPERS, INC

In the Committee's opinion, Websoft Developers, Inc. meets the specifications as defined in the RFP for the development, implementation, and service of the Wastewater Sampling Application.

Conclusion:

The proposal submitted by Websoft Developers, Inc. will provide the expected level of quality and service for the development, implementation and service for the application. The Committee unanimously recommends award of the contract to Websoft Developers, Inc.

Attachment A

RFP For Requirements Contract for Environmental Sampling Application RFP#9637 Committee Evaluation	

Proposers	Websoft Developers, Inc

Checklist Documents	*Page numbers listed as found in proposal*
Cover Letter	5
Proposal Deposit	7-9
Cost Proposal	11-12
Statement of Qualifications and Experience	14-48
Acceptance of Indemnifications and Insurance	50
Non-Collusion Declaration	51
Addenda and Proposal Deposit	52
References	57
Proposer Questionnaire	59
ACH Agreement	65
Signature Pages	
- Name same as legal name	61-63
- Type of business structure identified	61
- Address listed	61
- Authorized signature present	61
- Certification present (corporations only)	63

Cost as shown on proposal Form	
Total Net Bid	$ 233,365

Exceptions to RFP	Vendor did not submit the checklist page from the specs.

Scope of Services Requirements	*Committee to confirm/determine if requirement was met for each proposer*
1. GIS Funcionality	Yes
2. Browser and App Tools	Yes
3. Low Code Platform	Yes
4. All-Inclusive Licensing	Yes
5. Local Support	Yes
6. Integration	Yes
7. Hosted	Yes
8. Dynamic Platform	Yes
9. Configurable Workflows	Yes
10. Full-Featured Reporting	Yes
Features:	
1. Sampling	Yes
2. Meter Reads	Yes
3. Hauler's Data	Yes
4. Food Service Establishments	Yes
5. Hauler's Truck Inspections	Yes
6. Other Capabilities	Yes

General Conditions	*Committee to confirm/determine if conditions were met for each proposer*
1. Submittal of Required Documents	Yes
2. Ability to meet the stated service requirements	Yes
3. Past Performance and Experience	Yes
4. Conformance to terms and conditions of RFP	Yes
5. Financial Stability	Yes
6. Other related information	Yes
7. Certifications	Yes

Comments	
	Websoft Developers, Inc. met and exceeded all general conditions and scope of service requirements

Wastewater Sampling Application (Bid File No. 9637)
Evaluation Committee

Name: Rick Staggs
Date: 04/04/2022

PROPOSER(S) Websoft Developers, Inc.	Websoft Developers, Inc. $233,365.00	
Scope of Services Requirements	**Yes**	**No**
1. GIS Funcionality	X	
2. Browser and App Tools	X	
3. Low Code Platform	X	
4. All-Inclusive Licensing	X	
5. Local Support	X	
6. Integration	X	
7. Hosted	X	
8. Dynamic Platform	X	
9. Configurable Workflows	X	
10. Full-Featured Reporting	X	
	X	
General Conditions	**Yes**	**No**
1. Submittal of Required Documents	X	
2. Ability	X	
3. Past Performance and Experience	X	
4. Conformance	X	
5. Financial Stability	X	
6. Other	X	
7. Certifications	X	
	X	

Comments
Meets the scope of work identified.

Wastewater Sampling Application (Bid File No. 9637)
Evaluation Committee

Name: Rosa Lau-Staggs

Date: 4/4/2022

PROPOSER(S)

Scope of Services Requirements	Websoft Developers, Inc. $233,365.00	
	Yes	No
1. GIS Funcionality	X	
2. Browser and App Tools	X	
3. Low Code Platform	X	
4. All-Inclusive Licensing	X	
5. Local Support	X	
6. Integration	X	
7. Hosted	X	
8. Dynamic Platform	X	
9. Configurable Workflows	X	
10. Full-Featured Reporting	X	
General Conditions	**Yes**	**No**
1. Submittal of Required Documents	X	
2. Ability	X	
3. Past Performance and Experience	X	
4. Conformance	X	
5. Financial Stability	X	
6. Other	X	
7. Certifications	X	
	X	

Comments
Vendor meets all specifications and scope of service as delineated on the RFP

Wastewater Sampling Application (Bid File No. 9637)
Evaluation Committee

Name: Mai Yang

Date: 4/4/2022

PROPOSER(S)

Scope of Services Requirements	Websoft Developers, Inc. $233,365.00	
	Yes	No
1. GIS Funcionality	Yes	
2. Browser and App Tools	Yes	
3. Low Code Platform	Yes	
4. All-Inclusive Licensing	Yes	
5. Local Support	Yes	
6. Integration	Yes	
7. Hosted	Yes	
8. Dynamic Platform	Yes	
9. Configurable Workflows	Yes	
10. Full-Featured Reporting	Yes	
	Yes	
General Conditions	**Yes**	**No**
1. Submittal of Required Documents	Yes	
2. Ability	Yes	
3. Past Performance and Experience	Yes	
4. Conformance	Yes	
5. Financial Stability	Yes	
6. Other	Yes	
7. Certifications	Yes	

Comments

I believe this vendor has the capability to meet all our requirements for the Wastewater sampling software.

Wastewater Sampling Application (Bid File No. 9637)
Evaluation Committee

Name: Michael Tanaka
Date: 4/4/2022

PROPOSER(S)

Scope of Services Requirements	Websoft Developers, Inc.	
	$233,365.00	
	Yes	No
1. GIS Funcionality	X	
2. Browser and App Tools	X	
3. Low Code Platform	X	
4. All-Inclusive Licensing	X	
5. Local Support	X	
6. Integration	X	
7. Hosted	X	
8. Dynamic Platform	X	
9. Configurable Workflows	X	
10. Full-Featured Reporting	X	
General Conditions	**Yes**	**No**
1. Submittal of Required Documents	X	
2. Ability	X	
3. Past Performance and Experience	X	
4. Conformance	X	
5. Financial Stability	X	
6. Other	X	
7. Certifications	X	
	X	

Comments

I believe this vendor can deliver the product and meets the requirements for this RFP.