

## Regular Council Meeting

December 18, 2025

# FRESNO CITY COUNCIL



## Supplement Packet

ITEM(S)

2025 DEC 17 P 2:25  
CITY CLERK'S OFFICE  
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### 2-E (ID 25-1682)

Actions Pertaining to the Fresno Convention and Entertainment Center Management Services Contract: 1. Approve a three-year contract with two optional one-year extensions for Management Services of the Fresno Convention and Entertainment Center with VenuWorks of Fresno LLC

[TITLE TRUNCATED FOR SUPPLEMENTAL PACKET COVER PAGE]

**Contents of Supplement:** Signed Third Amendment for the ASM Global Management Agreement

#### **Supplemental Information:**

Any agenda related public documents received and distributed to a majority of the City Council after the Agenda Packet is printed are included in Supplemental Packets. Supplemental Packets are produced as needed. The Supplemental Packet is available for public inspection in the City Clerk's Office, 2600 Fresno Street, during normal business hours (main location pursuant to the Brown Act, G.C. 54957.5(2)). In addition, Supplemental Packets are available for public review at the City Council meeting in the City Council Chambers, 2600 Fresno Street. Supplemental Packets are also available on-line on the City Clerk's website.

#### **Americans with Disabilities Act (ADA):**

The meeting room is accessible to the physically disabled, and the services of a translator can be made available. Requests for additional accommodations for the disabled, sign language interpreters, assistive listening devices, or translators should be made one week prior to the meeting. Please call City Clerk's Office at 621-7650. Please keep the doorways, aisles and wheelchair seating areas open and accessible. If you need assistance with seating because of a disability, please see Security.

## **THIRD AMENDMENT TO MANAGEMENT AGREEMENT**

THIS THIRD AMENDMENT TO MANAGEMENT AGREEMENT (Third Amendment) made and entered into as of this 16th day of December, 2025, amends the 2020 Management Agreement between the City of Fresno, a municipal corporation (City) and Legends Global Fresno, LLC (formerly named ASM Global Fresno, LLC), a Delaware limited liability company (ASM or Legends).

### **RECITALS**

WHEREAS, the City and ASM are parties to that certain 2020 Management Agreement, effective June 11, 2020, (the Management Agreement), pursuant to which ASM provides City with management services, including operations and marketing services, for the Fresno Convention and Entertainment Center (Services); and

WHEREAS, the term of the Management Agreement was effective for a period of five years from the Effective Date of the Agreement; and

WHEREAS, the First Amendment of the Agreement was executed on November 22, 2021, to waive the annual financial statement for Fiscal Year 2020-21 in response to the COVID-19 impacts on service; and

WHEREAS, the Second Amendment of the Agreement was executed on June 11, 2025, to extend the contract term to December 31, 2025, to allow additional time for the bidding process; and

WHEREAS, the City has solicited a Request for Qualifications (RFQ) for a multi-year contract for management services of the Fresno Convention and Entertainment Center (FCEC); and

WHEREAS, the City has selected a new vendor for the management services and wishes to allow additional time for a transition between vendors; and

WHEREAS, as of September 10, 2025, ASM changed their company name to Legends Global; and

WHEREAS, the City and Legends now mutually agree to continue the Management Agreement for an additional one month through January 31, 2026, to accommodate the transition process with a new vendor.

### **AGREEMENT**

NOW, THEREFORE, in consideration of the foregoing and of the mutual promises, covenants and agreements herein contained, the parties hereto, intending to be legally bound, hereby agree as follows:

1. Recitals. The foregoing Recitals are incorporated by reference into this Third Amendment.

2. Management Term. The term of this Management Agreement shall be extended for a period of one month, terminating on January 31, 2026.
3. Management Fee. The annual Management Fee, subject to an annual adjustment per Section 4.1 of the Management Agreement, shall be prorated for the seven-month term and payable to Legends, in equal monthly installments.
4. Exhibits. This Third Amendment contains zero exhibits.
5. Except as otherwise provided herein, the remaining provisions of the Management Agreement dated June 11, 2020, remain in full force and effect.

[Signatures follow on the next page.]

IN WITNESS WHEREOF, the parties have executed this Amendment at Fresno, California, the day and year first above written.

CITY OF FRESNO,  
a California municipal corporation

By: \_\_\_\_\_  
Georgeanne A. White  
City Manager

APPROVED AS TO FORM:

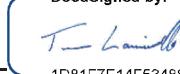
ANDREW JANZ  
City Attorney

Signed by:  
By:   
Christine Charitar 12/17/2025  
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Christine C. Charitar  
Deputy City Attorney

ATTEST:  
Amy K. Aller  
Interim City Clerk

By: \_\_\_\_\_  
Deputy

Legends Global Fresno, LLC  
Formerly, ASM Global Fresno,  
LLC,  
a Delaware limited liability  
company

DocuSigned by:  
By: \_\_\_\_\_  
  
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Name: \_\_\_\_\_ Tim Lamoriello  
Title: \_\_\_\_\_ SVP, General Counsel  
(If corporation or LLC, Board  
Chair, Pres. or Vice Pres.)

Signed by:  
By: \_\_\_\_\_  
  
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Jeffrey Wong

Name: \_\_\_\_\_  
Title: \_\_\_\_\_ Deputy CFO  
(If corporation or LLC, CFO,  
Treasurer, Secretary, or Assistant  
Secretary)