

EVALUATION OF BID  
PROPOSALS

Page 1

FOR: REQUIREMENTS CONTRACT FOR TRAFFIC/NAME SIGNS AND REFLECTIVE SHEETING

Bid File No. 9323  
Bid Opening:  
3-31-15

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<b>BIDDERS</b>	<b>TOTAL NET BID AMOUNT</b>
1. Safeway Sign Company 9875 Yucca Road Adelanto, CA 92301	\$625,465.21
2. Safety Network Traffic Signs 2310 N. Larkin Ave. Fresno, CA 93727	\$663,053.32
3. Maneri Sign Company 1928 W. 135 <sup>th</sup> Street Gardena, CA 90249	\$979,099.40
4. Zumar Industries 9719 Santa Fe Springs Road Santa Fe Springs, CA 90670	Non-responsive

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Each bidder has agreed to allow the City sixty-four (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, May 18, 2015 5:00 P.M.

The current contract pricing is 3.6% below the previous contract pricing.

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BACKGROUND OF PROJECT

*This requirements contract is for the purchase of street sign materials used for City-wide maintenance by the Street Maintenance Division. These materials are used for the annual maintenance of the City regulatory and advisory sign inventory that numbers exceed 81,000 signs.*

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a requirements contract in the amount of \$ 625,465.21  
to Safeway Sign Company of Adelanto, Ca  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

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Department Head Approval

\_\_\_\_\_

Title \_\_\_\_\_

Date \_\_\_\_\_

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- Approve Dept. Recommendation     Approve Finance/Purchasing Recommendation  
 Disapprove                                       Disapprove  
 See Attachment

FINANCE DEPARTMENT

CITY MANAGER

\_\_\_\_\_  
Purchasing Manager                      Date

\_\_\_\_\_  
City Manager or Designee              Date

\_\_\_\_\_  
Finance Director                          Date

## FISCAL IMPACT STATEMENT

**PROGRAM: REQUIREMENTS CONTRACT FOR TRAFFIC/NAME SIGNS AND REFLECTIVE SHEETING**

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$625,465.21</u>	<u>\$625,465.21</u>
Indirect Cost	<u>0</u>	<u>0</u>
<b>TOTAL COST</b>	<u>\$625,465.21</u>	<u>\$625,465.21</u>
Additional Revenue or Savings Generated	<u>0</u>	<u>0</u>
<b>Net City Cost</b>	<u>\$178,000.00</u>	<u>\$178,000.00</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$178,000.00*</u>	<u>\$178,000.00*</u>

\* - The total cost of the contract exceeds the budgeted amount for sign materials as listed in the Street Maintenance Division's operations budget. Since this is a requirements contract, there is no obligation to purchase a minimum amount of material regardless of the awarded amount. Purchases made by Street Maintenance will not exceed the annual appropriations. Also, materials in this requirement contract are often used by City Crews to complete capital projects budgeted in other Public Works Divisions, and other City Departments that have sign inventory to maintain.