



File#: 12600201 Opening Date: 9/30/2025

A draft Staff Report must be submitted to Purchasing by the deadline specified in the Reports to Council Process Due Dates timetable. Please note, Purchasing does not submit Staff Reports to the City Attorney's Office or enter Council items into Granicus on behalf of departments.

Procurement Evaluation Form

Procurement Title: Job Order Contracting for General Engineering, General Building Construction, HVAC Construction, Electrical Construction, or Low Voltage Systems Construction

Advertisement Date: 8/29/2025

Opening Date: 9/30/2025

Bid/Proposal Expiration Date: 12/29/2025

Number of Building Exchanges Notified: 4

Number of prospective bidders/proposers: 49

Format of bids received: Electronic

	<u>Bidders/Proposers</u>	<u>Total Weighted Amount</u>
	Electrical Bidders	
1	A-C Electric Company 2560 S. east Avenue Fresno, Ca 93706	1.1699
2	Collins Electrical Company, Inc. 3412 Metro Drive Stockton, Ca 95215	1.2005 *Non-Responsive*
	HVAC Bidders	
3	ACCO Engineered Systems, Inc. 4980 E. University Avenue.Ste. 103 Fresno, Ca 93727	1.2685
4	Champion Industrial Contractors, Inc 1420 Coldwell Avenue Modesto, Ca 95350	1.3060 *Non-Responsive*
5	Strategic Mechanical Inc 4661 E Commerce Ave Fresno, Ca 93725	1.5140
	Low Voltage Bidders	
6	Alpha Omega Data Solutions, Inc 641 I Street Los Banos, Ca 93636	1.0865
7	EKC Enterprises, Inc. 5153 E Dakota Avenue Fresno, Ca 93727	1.6137 *Non-Responsive*



File#: 12600201 Opening Date: 9/30/2025

	General Engineering Bidders	
8	Yarbs Grading & Paving Inc. P.O. Box 87 Fowler, Ca 93625	1.1395
9	Terra West Construction, Inc. 1030 Gettysburg Avenue, Suite 107 Clovis, Ca 93612	1.1610
10	A.Teichert & Son, Inc. dba Teichert Construction 400 Sunrise Avenue, Suite 300 Roseville, Ca 95662	1.1968 *Non-responsive*
11	Walsh Montgomery Construction, Inc. 1477 Menlo Ave Clovis, Ca 93611	1.2120
12	Mesa Energy Systems, Inc. 3980 N Chestnut Diagonal Ste #101 Fresno, Ca 93726	1.3854 *Non-Responsive*
	General Building Bidders	
13	Puma Construction 4387 W. Santa Ana #103 Fresno, Ca 93722	1.1100
14	Ardent General, Inc. 2960 N. Burl Ave Fresno, Ca 93727	1.1421
15	Aztec Consultants 2021 Omega Road Ste 200 San Ramon, Ca 94583	1.1620
16	Avison Construction, Inc. 40434 Brickyard Drive Madera, Ca 93636	1.1780
17	Heritage General 5431 E Atchison St. Fresno, Ca 93727	1.1887 *Non-Responsive*
18	Rakkar Development & Construction 2038 E. Jensen Ave Suite A Fresno, Ca 93723	1.2160 *Non-Responsive*
19	Swinerton Builders 1382 E. Alluvial Avenue, Suite 101 Fresno, Ca 93720	1.5136



File#: 12600201 Opening Date: 9/30/2025

Additional Information	Applicable	Not Applicable	Comments
Project Labor Agreement (PLA)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PLA applies per the project specifications
Local Preference	<input type="checkbox"/>	<input checked="" type="checkbox"/>	N/A
Non-Responsive Findings	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Champion Industrial Contractors, Mesa Energy Systems, Rakkar Development & Construction, Teichert Construction, EKC Enterprises, Heritage General, and Collins Electrical all had submission issues deeming them non-responsive.
Special Contract Terms (i.e., RC)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Base term of Three (3) years with Two (2) optional One (1) year extensions
Min/Max Terms	<input checked="" type="checkbox"/>	<input type="checkbox"/>	The Minimum Job Order Value for this Contract is \$0. The Maximum individual Job Order Value is \$1,000,000 per job with a possible \$5,000,000 Maximum overall for the base term and option terms.
DBE Requirements	<input checked="" type="checkbox"/>	<input type="checkbox"/>	DBE Requirements with No Goal



File#:12600201 Opening Date: 9/30/2025

Disadvantaged Business Enterprise Program Evaluation Analysis

The City of Fresno is committed to ensuring equal opportunity in its contracts and encourages the participation of Disadvantaged Business Enterprises (DBEs) and small businesses in all projects. Below is an evaluation of the recommended bidder/proposer's efforts to include DBEs in this contract.

A. Bidder/Proposer Outreach Efforts to DBEs and Small Businesses

A race-neutral approach was taken for this project, and no DBE contract goal was applicable. Outreach was not required of Bidders, but they were encouraged via pre-bid meeting and the DBE CUCP resource was provided.

Note:

*Due to US DOTs Interim Final Rule published on 10/03/2025, there is **not** a valid DBE Directory available.*

B. Items of Work Made Available to DBEs and Small Businesses

N/A

C. Responses and Consideration of DBE/Small Business Quotes

N/A

D. Collaboration with Agencies, Organizations, or Groups

N/A

E. Information Sharing

N/A

F. Subcontractor Information (if applicable)

N/A

G. Contract Goal (if applicable)

N/A

By signing below, the DBE Coordinator confirms the recommended bidder/proposer is compliant to the DBE requirements and recommends awarding the contract:

Szarina Lozano
DBE Small Business Coordinator

10/09/2025
Date



File#:12600201 Opening Date: 9/30/2025

Department Recommendation
(To be completed by the Department)

Background *(Explain the need for the procurement below.)*

Airports annually budgets for building maintenance and renovation projects as well as various unforeseen facility repairs. The JOC Program allows Airports to utilize the successful bidders for timely execution of construction projects with improved quality at competitive rates. The bid specifications included an extensive unit price catalog of approximately 120,000 typical construction and maintenance construction tasks, pricing, and associated technical specifications. When submitting a bid for the JOC program, each bidder agrees to the unit cost per item in this catalog of construction tasks multiplied by their respective adjustment factors. The sum total of adjusted unit costs, as reflected in a Job Order, represents the total cost for a project including mobilization, permitting, overhead and profit.

Under the JOC Program, the minimum job order value is \$0 and the maximum individual job order value is \$1,000,000 per job order, however, there is no guarantee expressed or implied that the full \$3,000,000 will be authorized in the first three years, nor that the two possible extensions of \$1,000,000/1-year (totaling a possible \$5,000,000) will be authorized during any of the years under any of the respective contracts. The actual total value of job orders accepted by the Airport from any given Contractor will be determined by the Airport with no minimum obligation.

☒ Award a contract as follows:

Bidder/Proposer	Award Amount
A-C Electric Company	\$3,000,000
ACCO Engineered Systems, Inc.	\$3,000,000
Strategic Mechanical Inc	\$3,000,000
Alpha Omega Data Solutions, Inc	\$3,000,000
Yarbs Grading & Paving Inc.	\$3,000,000
Terra West Construction, Inc.	\$3,000,000
Puma Construction	\$3,000,000
Ardent General, Inc	\$3,000,000

☐ Reject all bids/proposals. *(If electing to reject all, provide an explanation below.)*


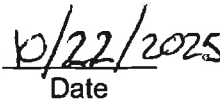

Anticipated Council Date: 12/4/2025



File#: 12600201 Opening Date: 9/30/2025

Approvals

The signature below constitutes approval from the department head.

 _____ Department Head	 _____ Date
 _____ Title	

The signatures below constitute approval of the department recommendation.

 _____ Purchasing Manager	 _____ Date
DocuSigned by:  _____ General Services Department Director	 _____ Date
 _____ City Manager	 _____ Date