

BIDDER'S NAME: **Swanson Fahrney Ford**
(Submit with Bid Proposal)

BIDDER'S CHECKLIST

PRODUCT PURCHASE CONTRACT FOR
FORD F-150 SHORT BED REGULAR CAB PICKUP, 2018 REBID
Bid File No. 3562

SUBMIT THIS BIDDER'S CHECKLIST WITH YOUR BID DOCUMENTS. Bidders shall complete and submit all documents marked with an "X" in the "REQUIRED" column. Documents required on the checklist but not included may render your bid nonresponsive and ineligible for award. Bids received by the City by the scheduled bid opening time will be opened and publicly read but are subject to verification that all the required documents have been submitted. Copies of Bid Deposits may be submitted electronically and separate, with the exception of a cashier's check, which must be brought to the Purchasing Manager's office and labeled accordingly with bid number.

REQUIRED

- ☒ 1. **BID PROPOSAL PAGES** 1.2 through 1.4. ✓
- ☒ 2. **BID DEPOSIT** attached to front of Proposal or submitted electronically in the form of:
- | | |
|---|--|
| ☐ Certified Check | ☐ Bidder's Bond |
| ☒ Cashier's Check | ☐ Irrevocable Ltr of Credit |
| ☐ Certificate of Deposit | ☐ Annual Bidder's Bond |

Note: Company Checks are NOT acceptable

- ☒ 3. **CERTIFICATION FOR LOCAL PREFERENCE**, if applicable, page 1.5. ✓
- ☒ 4. **SIGNATURE PAGES** 1.6 and 1.7. ✓
- ☒ 5. **ADDENDA** - Signature page of all Addenda issued, if applicable. ✓
Addenda No. 1 to 2 (Enter numbers).
- ☒ 6. **LITERATURE/STANDARD WARRANTY.** As required on page 5.0, paragraph (d), any applicable manufacturer's Published Price List or website, and two copies, if attached to paper copy, of the manufacturer's descriptive literature and specifications or website, including a copy of the manufacturer's standard warranty. ✓

SUBMITTED BY:

Name of Company **Swanson Fahrney Ford** Contact Name **Ken Pattillo**

Address **3105 Highland Ave.** City **Selma** State **CA** Zip **93662**

Phone No. **(559) 896-4121** Fax No. **(559) 896-2462**

E-Mail Address: **kenp@fahrneygroup.com**

BID PROPOSAL

BIDDER'S NAME: Swanson Fahrney Ford

PRODUCT PURCHASE CONTRACT FOR
FORD F-150 SHORT BED REGULAR CAB PICKUP, 2018 REBID
Bid File No. 3562

TO: THE PURCHASING MANAGER OF THE CITY OF FRESNO

The undersigned Bidder hereby proposes to furnish to the City of Fresno, in accordance with the Specifications annexed hereto and made a part hereof, the following item(s) **delivered F.O.B. Destination, Freight Prepaid & Allowed, to the jobsite(s) as specified in the Special Conditions of these Specifications**, and at the prices set forth in the following bid item(s):

<u>BID ITEM</u>	<u>QTY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
1.	24	MANUFACTURER: <u>Ford</u> MODEL: <u>F-150 per specifications</u>	<u>\$ 20,925.00</u>	<u>\$502,200.00</u>
2.	40	Option to purchase up to 40 additional units at (BID ITEM 1) unit price effective upon contract signing date and expiring March 30 th , 2018.	<u>\$ 20,925.00</u>	<u>\$837,000.00</u>

SUBTOTAL: \$1,339,200.00

Sales Tax 7.975%: \$ 106,801.20

Total Net Bid Amount: \$1,446,001.20

The Total Net Bid Amount is Onemillion, fourhundredfortysixthousand, onedollar

_____ Dollars and twenty Cents.

Completion of Bid Proposal Form to be Eligible for Award. Bidders must bid all bid items within a section (including any Alternates). The Bidder is non-responsive and ineligible for award in the event Bidder fails to initial this paragraph on the line provided and completely fill in the Bid Proposal Form including, without limitation, all dollar amounts and information called for on this Bid Proposal Form. By his/her initials to the right hereof, Bidder represents he/she has read and understands the consequences of not completely filling in this Bid Proposal Form.


initial

BIDDER'S NAME: **Swanson Fahrney Ford**
(Submit with Bid Proposal)

CONTRACT QUANTITIES. The City reserves the right to increase or decrease quantities in accordance with available funds as appropriated by the City Council. If the City Council has not appropriated funds or sufficient funds are not available to complete the purchase, the City reserves the right to decrease quantities to stay within the budget limitations.

ADDENDA. The City makes a concentrated effort to ensure any addenda issued relating to these specifications are distributed to all interested parties. It shall be the Bidder's responsibility to inquire as to whether any addenda to the Specifications have been issued. Upon issuance by the City, all Addenda are part of the Bid Proposal. Signing the Bid Proposal on the signature page thereof shall also constitute signature on all Addenda.

PRECEDENCE OF BID PRICES. In the event of discrepancies between the bid total, summaries of totals and unit price extensions, the unit price correctly extended will control over the summaries of totals, and the summaries of totals correctly added will control over the total, whether the summaries of totals are extended unit prices or lump sums.

RIGHT TO REJECT ANY AND ALL BIDS. The City reserves the right to reject any and all bids.

TIME PERIOD TO AWARD/REJECT BIDS. The undersigned Bidder agrees that the City may have **90 DAYS** from the date bids are opened to accept or reject this Bid Proposal. It is further understood that if the Bidder to whom any award is made fails to enter into a Contract as provided in the Specifications, award may be made to the next lowest responsive and responsible Bidder, who shall be bound to perform as if he/she had received the award in the first instance. No Bid Proposal may be withdrawn prior to award within that time.

AWARD OF CONTRACT. When bids are submitted to the Council, the award will be made to the lowest responsive and responsible bidder, subject to the right to reject any and all bids, pursuant to Fresno Municipal Code section 4-102.

MINOR IRREGULARITIES. The City of Fresno reserves the right to waive any informality or minor irregularity that does not have a monetary consideration when it is in the best interest of the public and of the City to do so. A discrepancy that offers a Bidder an unfair advantage will cause the bid to be nonresponsive.

TIEBREAKER. In the event a tiebreaker is needed to establish the lowest responsive and responsible Bidder, the City shall, unless otherwise agreed upon by all participating parties, utilize a coin toss as a tiebreaker to be administered by a third party chosen by mutual consent of the participants. Such coin toss shall take place within 7 working days from the date of bid opening. If the City determines that a tiebreaker is necessary, each applicable Bidder agrees to participate or to indemnify the City in any litigation resulting from the utilization of the tiebreaker. If a Bidder refuses to timely participate, the City shall conduct the coin toss in a manner determined by the City to be fair to all and the results of such coin toss shall be final.

BIDDER'S NAME: Swanson Fahrney Ford
(Submit with Bid Proposal)

BID DEPOSIT

Accompanying this bid proposal, if paper copy, is a Bid Deposit in the amount of Five Hundred Dollars **(\$500)** amount (or, in bids with Add Alternates, the highest possible combination of the Base Bid plus Add Alternates) in the following form:

- | | |
|---|---|
| ☐ Certified Check | ☐ Bidder's Bond |
| ☒ Cashier's Check | ☐ Irrevocable Letter of Credit |
| ☐ Certificate of Deposit | ☐ Annual Bidder's Bond |

Copies of Bid Deposits may be submitted electronically, with the exception of a cashier's check, which must be brought to the Purchasing Manager's office and labeled accordingly with bid number.

Note: Company Checks are NOT acceptable

which is deposited by the undersigned Bidder with the City of Fresno as a guarantee that the Bidder, if awarded all or part of the Contract, will, within 15 calendar days (except in the event federal funding is applicable to this Contract, then 10 working days) from the date the Notice of Award is mailed to the Bidder, execute and return a Contract furnished by the City. If the Deposit is in the form of an Annual Bidder's Bond, the bond must be heretofore registered with the Purchasing Manager and must be in the amount of Five Hundred Dollars **(\$500)** or, in bids with Add Alternates, the highest possible combination of the Base Bid plus Add Alternates) in the following form:

Such Deposit is made with the understanding that failure to execute such Contract will result in damage to the City, that the amount of such damage would be difficult to determine and that in the event of such default said Deposit shall become the property of the City; or, if a Bidder's Bond is deposited, the amount of the obligation thereof, but not more than the above stated amount, shall thereupon be due and payable to the City of Fresno as liquidated damages for such default, payment of said amount to be the joint and several obligation of the Bidder and the corporate surety.

BUSINESS LOCATION

(X) The undersigned Bidder does not maintain a place of business in the City of Fresno.

() The undersigned Bidder maintains a place of business in the City of Fresno at:

_____ Fresno, CA _____.

BUSINESS LICENSE

() The undersigned bidder has a current City of Fresno Business License Number:

_____.

BIDDER'S NAME: **Swanson Fahrney Ford**
(Submit with Bid Proposal, if applicable)

CERTIFICATION FOR LOCAL PREFERENCE
PRODUCT PURCHASE CONTRACT FOR:
FORD F-150 SHORT BED REGULAR CAB PICKUP, 2018 REBID
Bid File No. 3562

☒ We certify that we qualify as a local business pursuant to Fresno Municipal Code section 4-108(a).

Location of Business:

Please provide street address
(PO Box is not acceptable)

Primary Office ☒
Branch Office ☐
(Please mark as applicable)

Address: **3105 Highland Ave.**

Selma, CA. 93662

Phone: **(559) 896-4121**

☐ We certify that we qualify as a local business pursuant to Fresno Municipal Code sections 4-108(a) and (b).

Location of Business:

Please provide street address
(PO Box is not acceptable)

Primary Office ☐
Branch Office ☐
(Please mark as applicable)

Address: _____

Phone: _____

Provide total number of employees (includes employees of fixed primary and any branch offices of Bidder): _____

The average annual gross receipts over the previous three calendar years to the city inviting bids herein (includes gross receipts of fixed primary and any branch offices of Bidder)
\$ _____

Small Business Certification issued by the State of California

Certification Number: _____ Date of expiration: _____

The undersigned Bidder hereby declares under penalty of perjury under the laws of the State of California that the information contained on this CERTIFICATION FOR LOCAL PREFERENCE is correct and complete.

The above Certification is part of the Bid Proposal. Signing this Bid Proposal on the signature page thereof shall also constitute signature of this Certification.

Bidders are cautioned that making a false certification may subject the certifier to criminal prosecution

SIGNATURE PAGE

By my signature on this Bid Proposal I certify, under penalty of perjury, that the foregoing statements, pages 1.1 through 1.5, and those contained herein are true and correct.

BID SUBMITTED BY:

(Please follow the instructions for each line, as explained below.)

(1) **SWanson Fahrney Ford** **559 906-4121** **559 896-2462**
Bidding Firm Phone Fax

(2) ☒ Corp: State of Incorporation: **California** # **C0669813**
☐ Individual
☐ Partnership
☐ Other: _____

(3) **3105 Highland Ave.**
Business Address

Selma. **CA.** **93662**
City State Zip Code

(4) By: 
Signature of Authorized Person

Gerald R. Fahrney-Pres/Secretary
Type or Print Name of Authorized Person and Title

Federal Tax I.D. No.: **94-2188636** Date: **2/10/12**

INSTRUCTIONS FOR SIGNATURE PAGE

- LINE 1: The name of the Bidder must be the same as that under which a license is issued, if a license is required. If the Bidder is a corporation, enter the exact name of the corporation under which it is incorporated; if Bidder is an individual, enter name; if Bidder is an individual operating under a trade name, enter name and dba (trade name in full); if a partnership, enter the correct trade style of the partnership; if a joint venture, enter exact names of entities joining in the venture.
- LINE 2: Identify here the character of the name shown under (1), i.e., corporation (including state of incorporation), individual, partnership, or joint venture.
- LINE 3: Enter the address to which all communications and notices regarding the Bid Proposal and any Contract awarded thereunder are to be addressed.
- LINE 4: (a) If the Bidder is a corporation, the Bid Proposal must be signed by an officer or employee authorized to sign Contracts on behalf of the corporation evidenced by inclusion of one of the following certified by the secretary of the corporation, authorizing the officer or employee to sign contracts (sample certification attached): a copy of the Articles of Incorporation, a copy of the Bylaws, a copy of the Board Resolution or Minutes authorizing the officer or employee to sign Contracts.

(Submit with Bid Proposal)

(b) If Bidder is an individual, he/she must sign the Bid Proposal, or if the Bid Proposal is signed by an employee or agent on behalf of the Bidder, a copy of a power of attorney must be on file with the City of Fresno prior to the time set for the opening of the bids or must be submitted with the Bid Proposal.

(c) If the Bidder is a partnership, the Bid Proposal must be signed by all general partners; or by a general partner(s) authorized to sign Contracts on behalf of the partnership evidenced by inclusion of either a copy of the Partnership Agreement or a recorded Statement of Partnership.

(d) If the Bidder is a joint venture, the Bid Proposal must be signed by all joint venturers; or by a joint venturer(s) authorized to sign Contracts on behalf of the joint venture evidenced by inclusion of either a copy of the Joint Venture Agreement or a recorded Statement of Joint Venture; and if the joint venturer(s) is a corporation or a partnership signing on behalf of the Joint Venture, then Paragraphs (a) and c) above apply respectively.

Where Bidder is a partnership or a corporation, the names of all other general partners, or the names of the president and secretary of the corporation, and their business addresses must be typewritten below:

NAME	ADDRESS
<u>Gerald R. Fahrney-Pre/Sec</u>	<u>3105 Highland Ave., Selma Ca 93662</u>
<u>Don W. Fahrney-VP/Sec-Tres</u>	<u>3105 Highland Ave., Selma CA 93662</u>

NOTE: All addresses must be complete with street number, City, State and Zip Code.

SAMPLE CERTIFICATION

I, **Gerald R. Fahrney**, certify that I am the secretary
Name
of the corporation named herein; that **Gerald R. Fahrney** who signed this
Name
Bid Proposal on behalf of the corporation, was then **Pres/Secretary** of
Title
said corporation; that said Bid Proposal is within the scope of its corporate powers and was
duly signed for and on behalf of said corporation by authority of its governing body, as evidenced
by the attached true and correct copy of the **Articles of Incorporation & Board Minutes**
Name of Corporate Document

By: 
Name: **Gerald R. Fahrney Pres/Secretary**
Title: Secretary
Date: 2/10/12

CONTRACT DOCUMENT

(To be filed after award by successful Bidder)

PRODUCT PURCHASE CONTRACT

THIS CONTRACT is made and entered into by and between the CITY OF FRESNO, a California municipal corporation, hereinafter called the "City," and [Contractor Name], [Legal Identity], hereinafter called the "Contractor," as follows:

1. CONTRACT DOCUMENTS. The "Notice Inviting Bids," "Instructions to Bidders," "Bid Proposal," and the "Specifications" including "General Conditions", "Special Conditions" and "Technical Specifications" for the following: [FORD F-150 SHORT BED REGULAR CAB PICKUP, 2018] (Bid File No. [3562]) [Alternates (N/A)] copies of which are annexed hereto, together with all the drawings, plans, and documents specifically referred to in said annexed documents, and are hereby incorporated into and made a part of this Contract, and shall be known as the Contract Documents.

2. PRICE. For the monetary consideration of [WRITTEN \$ AMOUNT] DOLLARS AND [WRITTEN CENTS AMOUNT] CENTS (\$[DOLLAR AMOUNT]), as set forth in the Bid Proposal, Contractor promises and agrees to furnish or cause to be furnished, in a new and working condition, and to the satisfaction of City, and in strict accordance with the Specifications, all of the items as set forth in the Contract Documents.

3. PAYMENT. City accepts Contractor's Bid Proposal as stated and agrees to pay the consideration stated, at the times, in the amounts, and under the conditions specified in the Contract Documents.

4. INDEMNIFICATION: To the furthest extent allowed by law, including California Civil Code section 2782 (if applicable), Contractor shall indemnify, hold harmless and defend City and each of its officers, officials, employees, agents and volunteers from any and all loss, liability, fines, penalties, forfeitures, costs and damages (whether in contract, tort or strict liability, including, but not limited to personal injury, death at any time and property damage) incurred by City, Contractor or any other person, and from any and all claims, demands and actions in law or equity (including attorney's fees and litigation expenses), arising or alleged to have arisen directly or indirectly out of performance of this Contract. Contractor's obligations under the preceding sentence shall apply regardless of whether City or any of its officers, officials, employees, agents or volunteers are passively negligent, but shall not apply to any loss, liability, fines, penalties, forfeitures, costs or damages caused by the active or sole negligence, or by the willful misconduct, of City or any of its officers, officials, employees, agents or volunteers.

If Contractor should subcontract all or any portion of the work to be performed under this Contract, Contractor shall require each subcontractor to indemnify, hold harmless and defend City and each of its officers, officials, employees, agents and volunteers in accordance with the terms of the preceding paragraph.

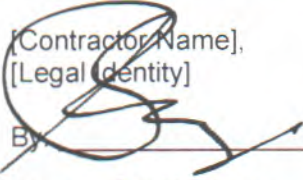
This section shall survive termination or expiration of this Contract.

///

///

IN WITNESS WHEREOF, the parties have executed this Contract on the day and year here below written, of which the date of execution by City shall be subsequent to that of Contractor's, and this Contract shall be binding and effective upon execution by both parties.

[Contractor Name],
[Legal Identity]

By: 

Name: Gerald Fahrney

(Type or print written signature.)

Title: President

Dated: _____

By: _____

Name: _____

(Type or print written signature.)

Title: _____

Dated: _____

CITY OF FRESNO,
a California municipal corporation

By: _____ [Name],

Purchasing Manager
Finance Department

Dated: _____

ATTEST:
YVONNE SPENCE, CMC
City Clerk

By: _____

Deputy

No signature of City Attorney required.
Standard Document #FIN 3.0 has been used
without modification, as certified by the
undersigned.

By: _____

[City Certifier Name]
[City Certifier Title]
Finance Department

City address:

City of Fresno
Attention: [Name], [Title]
[Street Address]
Fresno, CA [Zip]

ENDORSED
FILED

the Office of the Secretary of State
of the State of California

NOV 27 1972

ARTICLES OF INCORPORATION
OF
SWANSON-FAHRNEY FORD SALES

669813

I

ALOND G. BROWN JR., Secretary of State

By JAMES E. HARRIS
Deputy

The name of this corporation is SWANSON-FAHRNEY FORD SALES.

II

The primary business in which this corporation intends initially to engage is the buying, selling, servicing, repairing, leasing and rental of new and used vehicles and automotive parts, equipment and accessories, including petroleum products of all kinds.

The additional purposes for which this corporation is formed are:

(a) To buy, sell, rent, lease, store, manufacture, repair and care for new and used automobiles, trucks and motor vehicles of all kinds and automobile parts, machinery, accessories and supplies therefor and appurtenances thereto; to build, purchase or otherwise acquire and operate buildings, storage facilities and garages for the storing, caring for and keeping for hire therein automobiles, trucks and motor vehicles of any kind, nature and description; to buy, sell and deal in all goods, wares and merchandise necessary or incidental to the operation, repair or equipment of automobiles, trucks or motor vehicles of any and all kinds, manufacture and description; to buy and sell gasoline and all other petroleum products and all kinds of oil and other products used for motor fuel and lubrication; and to act as in insurance agent or broker.

(b) To purchase, acquire, own, hold, lease either as lessor or lessee, sell, exchange, subdivide, mortgage, deed in trust, improve, develop, construct, maintain, equip, operate and generally deal in any and all lands, improved and unimproved, stores, distributing plants, and other buildings of any kind, and the products and avails thereof, wherever situated, including water and water rights.

(c) To supervise and manage all classes of properties, income bearing or otherwise, for other persons, corporations and associations; to

act as agent, broker or attorney in fact, on a commission basis or otherwise, for any other person, corporation or association; to negotiate sales, leases, mortgages, deeds of trust and other encumbrances of properties of other persons, corporations and associations, real, personal and mixed where-soever situated; and generally to maintain, conduct and carry on the business of real estate agent and broker.

(d) To own, operate, maintain, manage, equip, improve, repair, alter and otherwise deal with, use and enjoy, to invent, design, develop, assemble, build, construct, fabricate, manufacture, buy, import, lease as lessee and otherwise acquire; to mortgage, deed in trust, pledge and otherwise encumber; and to sell, export, lease as lessor and otherwise dispose of goods, wares, merchandise and personal property of every sort, nature and description.

(e) To acquire, by purchase or otherwise, the goodwill, business, property rights, franchises and assets of every kind, with or without undertaking either wholly or in part the liabilities of any person, firm, association or corporation; and to acquire any business as a going concern or otherwise (1) by purchase of the assets thereof wholly or in part, (2) by acquisition of the shares or any part thereof or (3) in any other manner, and to pay for the same in cash or bonds or other evidences of indebtedness of this corporation, or otherwise; to hold, maintain and operate, or in any manner dispose of, the whole or any part of the goodwill, business, rights and property so acquired, and to conduct in any lawful manner the whole or any part of any business so acquired; and to exercise all the powers necessary or convenient in and about the management of such business.

(f) To enter into, make, perform and carry out contracts of every kind for any lawful purpose without limit as to amount, with any person, firm, association or corporation, municipality, county, parish, state, territory, government or other municipal or governmental subdivision.

(g) To borrow money; to issue bonds, notes, debentures or other obligations of this corporation from time to time for any of the objects or

purposes of this corporation, and to secure the same by mortgage, pledge, deed of trust or otherwise, or to issue the same unsecured,

(h) To lend money; to purchase, acquire, own, hold, guarantee, sell, assign, transfer, mortgage, pledge or otherwise dispose of and deal in shares, bonds, notes, debentures or other securities or evidences of indebtedness of any other person, corporation or association, whether domestic or foreign, and whether now or hereafter organized or existing; and while the holder thereof to exercise all the rights, powers and privileges of ownership, including the right to vote thereon, to the same extent as a natural person might or could do.

(i) To act as financial, commercial or general agent, other than fiscal or transfer agent, factor or representative, of individuals, partnerships, trustees, associations, joint stock companies, corporations or syndicates, and as such to develop and extend their business and to aid in any of their lawful enterprises, insofar as a corporation organized under the laws of the State of California may lawfully do so; and to the same extent to manufacture, buy or otherwise acquire, sell or otherwise dispose of, import, export, distribute and deal in, either as principal or agent, goods, wares and merchandise of every kind and description.

(j) To promote, aid and assist, financially or otherwise, corporations, copartnerships, joint stock companies, syndicates, trustees, associations and individuals to the extent legally permissible to a corporation organized under the laws of the State of California; and to a like extent to endorse or underwrite the shares, bonds, debentures, notes, securities or other obligations or undertakings of any corporation, copartnership, joint stock company, association, syndicate, trustee or individual, and to guarantee the payment of any dividends on shares, or the principal or interest upon bonds, notes, debentures or other obligations of, or the performance of any contracts by, any corporation, copartnership, joint stock company, association, syndicate, trustee or individual.

(k) To adopt, apply for, obtain, register, purchase, lease or

otherwise acquire, and to maintain, protect, hold, use, own, exercise, develop, operate and introduce, and to sell, grant licenses or other rights in respect of, assign or otherwise dispose of or turn to account any trademarks, trade names, patents, patent rights, copyrights and distinctive marks and rights analogous thereto, and inventions, improvements, processes, formulas and the like, including such thereof as may be covered by, used in connection with or secured or received under letters patent of the United States of America or elsewhere, or otherwise, which may be deemed capable of use in connection with the business of this corporation, and to acquire, use, exercise or otherwise turn to account licenses in respect of any such trademarks, trade names, patents, patent rights, copyrights, inventions, improvements, processes, formulas and the like.

(I) To join in, become a party to and to participate in any governmental plan or program affecting or related to any business in which this corporation may be engaged or may intend to engage itself under the powers herein expressed.

(m) To become a partner (either general or limited or both) with one or more other persons or corporations, for the purpose of carrying on any business whatsoever which this corporation may deem proper or convenient in connection with any of the purposes herein set forth.

(n) To carry out all or any part of the foregoing objects and purposes as principal, agent, contractor or otherwise, either alone or in conjunction with any person, firm, association or other corporation, and in any part of the world; and in carrying on its business and for the purpose of attaining or furthering any of its objects or purposes to make and perform such contracts of any kind and description, to do such acts and things and to exercise any and all such powers as a natural person could lawfully make, perform, do or exercise, provided that the same be not inconsistent with the laws of the State of California.

(o) The business or purpose of this corporation is, from time to time and at any time, to do one or more of the acts and things herein

set forth and to have all the powers, rights and privileges now or hereafter conferred by the laws of the State of California upon corporations organized under the general laws of California authorizing the formation of corporations.

(p) The objects specified herein shall, except as otherwise expressed, be in no way limited or restricted by reference to or inference from the terms of any other clause or paragraph of these articles. The objects, purposes and powers specified in each of the clauses or paragraphs in these articles shall be regarded as independent objects, purposes or powers.

The foregoing shall be construed as objects and powers and the enumeration thereof shall not be held to limit or restrict in any manner the general powers now or hereafter conferred on this corporation by the laws of the State of California.

III

The County in the State in which the principal office for the transaction of the business of the corporation is located is Fresno County, California.

IV

This corporation is authorized to issue one class of shares of stock. The total number of shares which this corporation shall have authority to issue is Five Thousand (5,000). The aggregate par value of all the said shares shall be Five Hundred Thousand Dollars (\$500,000.00), and the par value of each share shall be One Hundred Dollars (\$100.00).

V

The number of directors of this corporation shall be four (4); the names and addresses of the persons who are appointed to act as the first directors of this corporation are:

<u>Name</u>	<u>Address</u>
John E. Swanson, Jr.	1225 Pine St. Selma, California 93662
Donald A. Fahrney	2052 North Hill St. Selma, California 93662
Barbara S. Swanson	1225 Pine St. Selma, California 93662

Lois W. Fahrney

2052 North Hill St.
Selma, California 93662

IN WITNESS WHEREOF, for the purpose of forming this corporation under the laws of the State of California, we, the undersigned, constituting the incorporators of this corporation and being the persons named hereinabove as the first directors of this corporation, have executed these Articles of Incorporation this 20th day of November 1972.

John E. Swanson, Jr.
John E. Swanson, Jr.

Donald A. Fahrney
Donald A. Fahrney

Barbara S. Swanson
Barbara S. Swanson

Lois W. Fahrney
Lois W. Fahrney

STATE OF CALIFORNIA)
) ss.
County of Fresno)

On this 20th day of November, 1972, before me, PATRICIA S. MARTIN a Notary Public for the State of California with principal office in the County of Fresno, residing therein, duly commissioned and sworn, personally appeared JOHN E. SWANSON, JR., DONALD A. FAHRNEY, BARBARA S. SWANSON, and LOIS W. FAHRNEY, known to me to be the persons whose names are subscribed to the foregoing Articles of Incorporation, and they acknowledged to me that they executed the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal the day and year in this certificate first above written.



Patricia S. Martin
PATRICIA S. MARTIN
NOTARY PUBLIC for the State of California
with principal office in the County of Fresno
My Commission Expires: 3-2-75

STATE OF CALIFORNIA

Filed in the office of the County Clerk of
Fresno County, California, this 4 day
of Dec, 1972
J. L. BROWN, County Clerk
By J. L. Brown
3052



OFFICE OF THE SECRETARY OF STATE

I, **EDMUND G. BROWN JR.**, Secretary of State of the State of California, hereby certify:

That the annexed transcript has been compared with the **RECORD** on file in this office, of which it purports to be a copy, and that same is full, true and correct.

IN WITNESS WHEREOF, I execute
this certificate and affix the Great
Seal of the State of California this

NOV 27 1972



Edmund G. Brown Jr.
Secretary of State

**SPECIAL MEETING OF THE BOARD OF DIRECTORS OF
SWANSON- FAHRNEY FORD SALES, INC.**

A special meeting of the Board of Directors of Swanson-Fahrney Ford Sales, Inc. organized and existing under and by virtue of the laws of the State of California, was held on the 4th day of JUNE, 2002, pursuant to a consent to hold a meeting without prior notice, such consent indicated by the signatures of all Directors to these minutes.

The following Directors, constituting a quorum, were present:

Donald A. Fahrney
Gerald R. Fahrney
Donald W. Fahrney

Donald A. Fahrney, Chairperson of the meeting, indicated that the meeting was held for the purpose of discussing changes in the provisions of the Swanson-Fahrney Ford Sales, Inc. Employee 401(k) Profit Sharing Plan. The Plan year previously amended to coincide with the Corporate fiscal period of June 30th is amended to end December 31, based upon the recent adoption by corporation for a calendar fiscal period. After full discussion and due consideration, it was unanimously,

RESOLVED, that **Section 1.17** of the Plan Document be amended so that the "Plan Year" means the period beginning on January 1 and ending on December 31, and the 12-month period ending on each **December 31** thereafter.

RESOLVED, that **Amendment No. 4** to Swanson-Fahrney Ford Sales, Inc. Employee 401(k) Profit Sharing Plan shall be adopted effective July 1, 2002.

FURTHER RESOLVED, That officers of said corporation be and hereby are authorized and instructed to perform such acts and execute such instruments as may be necessary to effectuate said documents.

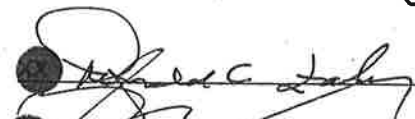
There being no further business to come before the meeting, upon motion duly made, seconded and unanimously adopted, the meeting was adjourned.

Date: JUNE 4, 2002

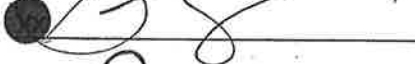


Secretary

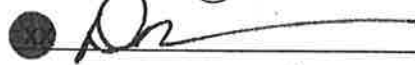
Consent to Hold Special Meeting



Donald A. Fahrney



Gerald R. Fahrney



Donald W. Fahrney

AMENDMENT #4

WHEREAS, Swanson-Fahrney Ford Sales, Inc. (the Employer) having its principal office in Selma, California, did on the 1st day of July, 1975 enter into an agreement establishing the **Swanson-Fahrney Ford Sales, Inc. Employee 401(k) Profit Sharing Plan**.

WHEREAS, said plan was restated in it's entirety, effective January 1, 1987; and

WHEREAS, under the provisions of said agreement, the Employer reserves the right to amend the Plan at any time; and

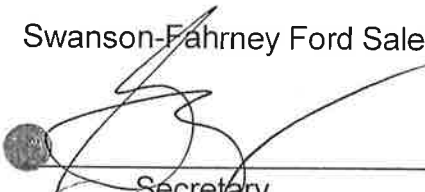
NOW, THEREFORE, BE IT RESOLVED, that effective July 1st, 2002, said Plan be amended as follows:

That the following elections under **Section 1.17 – "Plan Year"** to read as follows:

"Plan Year" means the period beginning on January 1 and ending on December 31, and the 12-month period ending on each December 31 thereafter.

IN WITNESS WHEREOF, the Employer has caused this amendment to be executed by an authorized individual as of this 4th day of JUNE, 2002.

Swanson-Fahrney Ford Sales, Inc.



Secretary

6/4/02

Date

**SUMMARY OF MATERIAL MODIFICATION
FOR THE
SUMMARY PLAN DESCRIPTION
OF
SWANSON FAHRNEY-FORD SALES, INC.
EMPLOYEE 401(k) PROFIT SHARING PLAN**

The following section of the Summary Plan Description for the above plan was recently amended effective July 1, 2002 :

“Plan Year” means the period beginning on January 1 and ending on December 31, and the 12-month period ending on each December 31 thereafter.



Finance Department

Purchasing Unit - (559) 621-1332 • FAX (559) 488-1069 – www.fresno.gov
2600 Fresno Street, Room 2156
Fresno, California 93721

Michael Lima
Finance Director

ADDENDUM NO. 1

FORD F-150 SHORT BED REGULAR CAB PICKUP, 2018 REBID BID FILE NUMBER: 3562

NOTICE TO ALL BIDDERS:

This Addendum is attached to and made a part of the above entitled Specifications for the City of Fresno, with a scheduled bid opening of Tuesday July 11, 2017, prior to 3:00pm.

Please see attached documents for all changes and or clarifications:

QUESTION:

Would you consider a Nissan Titan Regular Cab Long Bed for this bid?

ANSWER: We are only looking for Ford F-150 pickups on this bid to conform with the rest of our fleet. Deviating from this spec would have a major impact on our ability to service our vehicles throughout their life cycle.

Todd Knittel
Purchasing Manager

The bidder shall sign below indicating he/she has thoroughly read and understands the contents of this Addendum.

Signed: _____

Company: Swanson Faber Ford Date: 7/10/17

The bidder shall submit a signed copy of this addendum with their bid.



Finance Department

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2600 Fresno Street, Room 2156
Fresno, California 93721

Michael Lima
Finance Director

ADDENDUM NO. 2

FORD F-150 SHORT BED REGULAR CAB PICKUP, 2018 REBID BID FILE NUMBER: 3562

NOTICE TO ALL BIDDERS:

This Addendum is attached to and made a part of the above entitled Specifications for the City of Fresno, with a scheduled bid opening of Tuesday July 11, 2017, prior to 3:00pm.

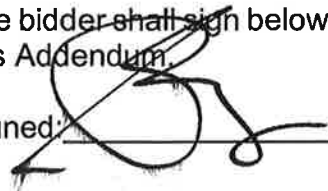
Please see attached documents for all changes and or clarifications:

CLARIFICATION:

This contract will be awarded based on the total bid amount.

Todd Knittel
Purchasing Manager

The bidder shall sign below indicating he/she has thoroughly read and understands the contents of this Addendum.

Signed:  _____

Company: Swanson Fabrice Ford Date: 7/10/17

The bidder shall submit a signed copy of this addendum with their bid.

Addenda to date: 2
July 6, 2017

5/15/2017

**2018MY F-150
PRICE LIST
(PRICE LEVEL CODE 815)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
REGULAR CAB	XL	4x2	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	\$ 26,011	\$ 27,380
			F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	26,296	27,680
		4x4	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	30,424	32,025
			F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	30,709	32,325
	XLT	4x2	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	30,662	32,970
			F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	30,941	33,270
		4x4	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	33,848	36,395
			F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	34,127	36,695
SUPER CAB	XL	4x2	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	29,892	31,465
			X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	31,132	32,770
		4x4	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	33,150	34,895
			X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	35,294	37,150
	XLT	4x2	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	33,368	35,880
			X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	34,583	37,185
		4x4	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	36,553	39,305
			X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	38,651	41,560
	Lariat	4x2	X1C	145 in. Wheelbase, Lariat 4x2 SC SS 6.5 Box	38,303	41,185
			X1E	145 in. Wheelbase, Lariat 4x4 SC SS 6.5 Box	41,487	44,610
		4x4	X1C	163 in. Wheelbase, Lariat 4x2 SC SS 8.0 Box	38,582	41,485
			X1E	163 in. Wheelbase, Lariat 4x4 SC SS 8.0 Box	42,650	45,860
SUPER CREW	XL	4x2	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	32,224	33,920
			W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	33,464	35,225
		4x4	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	35,558	37,430
			W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	37,701	39,685
	XLT	4x2	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	35,554	38,230
			W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	36,767	39,535
		4x4	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	38,804	41,725
			W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	40,901	43,980
	Lariat	4x2	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	40,496	43,545
			W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	40,775	43,845
		4x4	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	43,682	46,970
			W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	44,845	48,220
	King Ranch	4x2	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	47,988	51,600
			W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	48,267	51,900
		4x4	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	51,173	55,025
			W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	51,452	55,325
	Platinum	4x2	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	50,365	54,155
			W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	50,644	54,455
		4x4	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	53,549	57,580
			W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	53,828	57,880
	Limited	4x2	W1C	145 in. Wheelbase-Limited, Lariat 4x2 SCrew SS 5.5 Box	56,284	60,520
		4x4	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	59,468	63,945
SUPER CAB	Raptor	4X4	X1R	133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	46,301	49,785
			X1R	133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	46,301	49,785
			X1R	133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	46,301	49,785
	MODEL		SERIES CODE	BASE VEHICLE PRICE (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
SUP	Raptor	4X4	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	\$ 49,076	\$ 52,770
			W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5	49,076	52,770

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- A -

Ford Division

**2018MY F-150
PRICE LIST
(PRICE LEVEL CODE 815)**

E R C R E W			Box		
		W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	49,076	52,770
		—	Destination and Delivery	1,295	1,295

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
E R C R E W	XL	4x2/4x4	100A	Series Price	N/C	N/C
			300A	Series Price	N/C	N/C
			500A	Series Price	N/C	N/C
			600A	Series Price	N/C	N/C
			700A	Series Price	N/C	N/C
			900A	Series Price	N/C	N/C
			800A	Series Price	N/C	N/C
			801A	Series Price	--	--
			802A	Series Price	--	--
	XL		101A	Equipment Group 101A -- Regular Cab	\$ 1,891	\$ 2,055
				Equipment Group 101A Net	1,200	1,305
				Equipment Group 101A -- Super Cab	2,075	2,255
				Equipment Group 101A Net	1,384	1,505
				Equipment Group 101A -- Crew Cab	2,075	2,255
	X		101A	Equipment Group 101A Net	1,384	1,505
	XLT		301A	Equipment Group 301A (Mid) -- Regular Cab	1,932	2,100
				Equipment Group 301A Net	1,012	1,100
				Equipment Group 301A (Mid) -- Super/Crew Cab	1,979	2,150
				Equipment Group 301A Net	1,059	1,150
				Equipment Group 302A (Luxury)	4,159	4,520
	Lariat		302A	Equipment Group 302A Net	2,548	2,770
				Equipment Group 500A	N/C	N/C
				Equipment Group 500A Net	(460)	(500)
	King Ranch		501A	Equipment Group 501A (Mid)	1,459	1,585
				Equipment Group 502A (Luxury)	6,748	7,335
				Equipment Group 502A Net	5,368	5,835
	Platinum		601A	Equipment Group 601A (Luxury)	3,477	3,780
				Equipment Group 601A Net	3,017	3,280
	Raptor		701A	Equipment Group 701A (Luxury)	2,336	2,540
				Equipment Group 701A Net	1,876	2,040
			801A	Equipment Group 801A (Mid)	3,017	3,280
				Equipment Group 802A (Luxury)	8,989	9,770

	DRIVE	OPTION CODE	POWERTRAINS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
ENGINE	4x2/4x4	99P	2.7L EcoBoost ilo 3.3L V6 PFD	\$ 916	\$ 995
		995	5.0L ilo 3.3L V6 PFD	1,836	1,995
			5.0L ilo 2.7L EcoBoost	920	1,000
		99G	3.5L EcoBoost ilo 3.3L V6 PFD	2,388	2,595
			3.5L EcoBoost ilo 2.7L EcoBoost	1,472	1,600
			3.5L EcoBoost ilo 5.0L	552	600
		44G	Electronic 10 speed automatic transmission	0	0
AXLE	4x2/4x4	X26	Optional Axle Ratio (where Optional)	73	80
		XL5	E-locking 3.15 axle	387	420
		XL3	E-locking 3.31 axle	387	420
			E-locking 3.31 axle -- w/ 55A & 995 or 99G	Incl.	Incl.
		XL9	E-locking 3.55 axle	433	470
			E-locking 3.55 axle -- w/ 55A & 995 or 99G	47	50
			E-locking 3.55 axle -- w/ 53C, 55A & 99P	Incl.	Incl.
			E-locking 3.55 axle -- w/ 53C & 99G	Incl.	Incl.
		XL6	E-locking 3.73 axle	525	570
			E-locking 3.73 axle -- w/ 55A & 995	139	150
			E-locking 3.73 axle -- w/ 55A & 99P	92	100

SERIES CODE		GVW CODE	PAYLOAD PACKAGES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
		622	2.7L V6 EcoBoost Payload Package	\$ 691	\$ 750
Lariat		627	Heavy Duty Payload Package -- Lariat	1,560	1,695
XLT		627	Heavy Duty Payload Package -- XLT	1,560	1,695
XL		627	Heavy Duty Payload Package -- XL	1,380	1,500

5/15/2017

**2018MY F-150
PRICE LIST
(PRICE LEVEL CODE 815)**

PROPRIETARY

MODEL		OPTION CODE	TIRES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
		64H	18 Silver Heavy-Duty Payload Pkg Wheel -- XL	\$ 364	\$ 395
		64S	20 Six-Spoke Premium Painted Aluminum Wheel	1,008	1,095
		64L	20 Chrome-like PVD Wheel	1,008	1,095
		642	20 Machined-Aluminum Wheels -- XLT/Lariat	916	995
		64G	20 Machined-Aluminum King Ranch Wheels	916	995

MODEL	TRIM SERIES	TRIM TYPE	SEATS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
XL		W	Cloth 40/Console/40 Front Seat	\$ 272	\$ 295
XLT		U	Cloth 40/Console/40 Front Seat	272	295
		H	Leather Trimmed Heated/Cooled Captains Chairs w/ Console & Floor Shifter -- Lariat	599	650
		H	Leather Trimmed Heated/Cooled Captains Chairs w/ Console & Floor Shifter -- w/ Lariat Sport Package	Incl.	Incl.

	OPTION CODE	OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	44G	Electronic 10 speed automatic transmission 2.7L, 5.0L, and 3.5L GTDI	N/C	N/C
	XL4	E-locking 4.10 axle	STD	STD
	T7C	LT245/75R17 BSW All-Season -- Incl w HD Payload Pkg	\$ 272	\$ 295
	T8C	LT275/65R18C OWL A/T	272	295
	642	20 Machined-Aluminum Wheels -- XL STX	Incl.	Incl.
	86A	XL Chrome Appearance Package	713	775
		XL Chrome Appearance Package Net	253	275
	861	XL Sport Appearance Package	713	775
	86B	XLT Chrome Appearance Package	1,560	1,695
		XLT Chrome Appearance Package Net	869	945
	862	XLT Sport Appearance Package -- w/ 301A	1,836	1,995
		XLT Sport Appearance Package Net	1,145	1,245
		XLT Sport Appearance Package -- w/ 302A	276	300
	61X	XLT Special Edition Package	1,836	1,995
	86L	Lariat Chrome Package	1,560	1,695
		Lariat Chrome Package Net	869	945
	863	Lariat Sport Package -- w/ 501A	1,836	1,995
		Lariat Sport Package Net	1,145	1,245
		Lariat Sport Package -- w/ 502A	276	300
	61L	Lariat Special Edition Package	1,836	1,995
	86K	King Ranch Chrome Package	1,836	1,995
		King Ranch Chrome Package Net	1,145	1,245
	61M	King Ranch Monochromatic Package	N/C	N/C
	U35	Navigation Discount	(460)	(500)
	55A	Off-Road Package	709	770
	53B	Class IV Trailer Hitch -- XL/XLT	88	95
	53A	Trailer Tow Package	916	995
	53C	Max Trailer Tow Package	1,192	1,295
		Max Trailer Tow Package -- w/ 627	1,100	1,195
	47E	Pro Trailer Backup Assist w/Raptor	364	395
		Pro Trailer Backup Assist	Incl.	Incl.
	68P	Snow Plow Prep	47	50
	52L	SYNC 3	415	450
	655	Extended Range Fuel Tank	409	445
	595	Fog Lamps -- XL	128	140
	153	Front License Plate Bracket (where available)	N/C	N/C
	954	Two-Tone Paint -- XLT/Lariat	231	250
	413	Skid Plates - 4x4	148	160
		Skid Plates -- with 55A	Incl.	Incl.
	168	Carpeting & Floor Mats	133	145
	47R	Full Coverage Rubber Floor Mats	124	135
	16G	Vinyl Flooring Black	N/C	N/C
	59R	Remote Start System -- w/ 300A, 301A, & Raptor Series	180	195
	96T	Tonneau Pickup Box Cover - Soft Folding	483	525
	96X	Tonneau Pickup Box Cover - Hard	916	995
	96L	Wheel Well Liner -- Late Availability	165	180
	96W	Bedliner -- Spray-In	456	495
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL	280	305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- Raptor	336	365
	54M	Manually Telescoping/Manual Glass/Manual-Folding Trailer Tow Mirrors with Black Skull Caps -- XL	83	90

**2018MY F-150
PRICE LIST
(PRICE LEVEL CODE 815)**

	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	\$ 364	\$ 395
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT	175	190
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT	253	275
	59S	Super Puddle (LED Puddle/Side Mirror Light)	161	175
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR	231	250
	43M	Moonroof (Single Panel on SuperCab)	916	995
	43V	Moonroof (Twin Panel on SuperCrew)	1,192	1,295
	91V	110v/400w Outlet -- 1 Outlet	184	200
		110v/400w Outlet -- w/ 88V, 88W, and 88U (2 Outlets)	231	250
	63S	Pickup Box Access Step	299	325
	90R	Bed Ramps (req. 55B) -- Late Availability	548	595
	57Q	Rear Window Defroster -- XL / XLT	203	220
	924	Rear Privacy Glass -- XL	92	100
	435	Power-sliding Rear Window -- XLT (Including 57Q)	323	350
	18B	Running Boards, Black Platform	231	250
	18E	Running Boards, Black Tubular	276	300
	18C	Running Boards, Chrome Tubular	584	635
	188	Running Boards, Chrome Angular	717	780
	18P	Running Boards, Power Deployable	916	995
	63E	Stowable Bed Extender	231	250
	85P	Pickup Box LED Lighting -- XLT & Raptor	115	125
	55B	BoxLink -- XL	73	80
	63T	Tailgate Step	345	375
	94K	Kicker Subwoofer	640	695
	67T	Trailer Brake Controller	253	275
	50C	Adaptive Cruise Control w/ Stop-and-Go and Pre-Collision Assist	1,151	1,250
	17B	BLIS with Cross-Traffic Alert	543	590
	17A	Inflatable Rear Safety Belts -- Crew Cab only	184	200
	68T	Technology Package	1,284	1,395
	76R	Reverse Sensing System	253	275
	47C	Ford Telematics™ powered by Telogis® includes 1 year of service	736	800
	96P	Bedliner -- Plastic, Drop-In	323	350
	90D	Bed Divider (req. 55B)	272	295
	PUG	Tri-Coat Paint	548	595
	PU6	Tinted Clearcoat Paint	364	395
	98G	CNG/Propane Gaseous Engine Prep Pack	289	315
	91A	Smoker's Package	88	95
	61S	STX Appearance Package	1,836	1,995
	U17	STX Appearance Package Discount	(1,151)	(1,250)
	60M	SYNC® Connect	216	235
	60C	SYNC® Connect	216	235
	61C	Carbon Fiber Package	916	995
	55G	Exterior Graphics Package	989	1,075
	55R	Hood Graphics Package	828	900
	60R	Interior Color Accent Package	691	750
	68R	Raptor Technology Package	1,795	1,950
	61T	4.10 Front-Axle w/Torsen® Differential	460	500
	64D	17 Forged Aluminum Bead-Lock Capable Wheel	1,072	1,165
	90H	Second-row heated seats (SuperCrew® Only)	115	125
	763	360-degree Camera (reqs. BLIS® (17B)	345	375
	66D	Tailgate Appliqué Delete	0	0
	68X	XLT Power Equipment Group Package	667	725
	U38	XLT Power Equipment Group Package Discount	(231)	(250)
		AUDIO		
	58C	Single CD with Sirius -- w/ 101A	180	195
	58D	B&O PLAY Premium Audio System	561	610
	50N	Navigation	732	795

5/15/2017

**2018MY F-150
PRICE LIST
(PRICE LEVEL CODE 815)**

PROPRIETARY

	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85A	XL Power Group - Regular Cab	\$ 893	\$ 970
		XL Power Group - Super Cab / Crew Cab	1,077	1,170
	53A	Trailer Tow Package w/o TBA -- Fleet only	548	595
	53C	Max Trailer Tow Package w/o TBA -- Fleet only	824	895
		Max Trailer Tow Package w/ 627 w/o TBA -- Fleet only	732	795
	52P	SYNC -- Fleet Only	387	420
	58B	Single CD with AM/FM -- Fleet Only	267	290
	58C	Single CD with Sirius -- w/ 100A -- Fleet Only	447	485
		Single CD with Sirius -- w/ 300A -- Fleet Only	180	195
	655	Extended Range Fuel Tank -- 100A, 300A, 500A	409	445
	50S	Cruise Control	207	225
	85H	Back Up Alarm System	115	125
	942	Daytime Running Lamps	41	45
	66S	SSV (Special Services Vehicle) package	47	50
	41H	Engine Block Heater	83	90
	94S	LED Warning Strokes	621	675
	90L	Manual Driver Lumbar	36	40
	17C	Front / Rear Chrome Bumper	161	175
	91P	8-Way Power Driver Seat	323	350
	60F	Flex Fuel Badge (Fleet Only)	4	5



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New Vehicle Limited Warranties

2018 F-150

Features > Quality/Reliability/Durability > Warranties

- 3-year/36,000-mile bumper-to-bumper; no deductible
- 5-year/60,000-mile Powertrain Limited Warranty
- 5-year/unlimited-mileage Corrosion Perforation (aluminum panels don't require a corrosion perforation warranty)
- 5-year/60,000-mile Safety Restraint Warranty

NOTE: See www.motorcraftservice.com for a link to a printable PDF of the Warranty Guide.

NOTE: For product features, please see Models & Packages and/or the Dealer Ordering Guide for availability.



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For complete information on all Ford Vehicles!

www.ford.com



Powertrain Limited Warranty

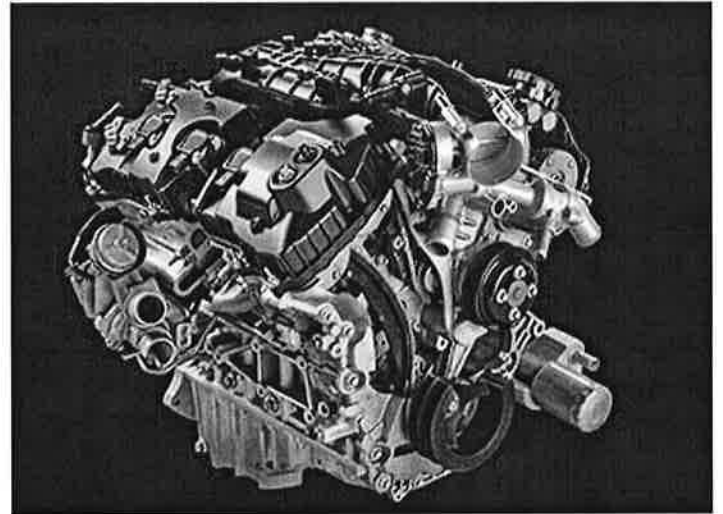
2018 F-150

Features > Quality/Reliability/Durability > Warranties

- Powertrain Limited Warranty for Ford vehicles is 5 years or 60,000 miles, whichever comes first
- That's an additional 2 years/24,000 miles of coverage beyond the bumper-to-bumper coverage for components such as the engine, transmission and front- or rear-wheel-drive parts

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Swanson-Fahrney Ford Sales
3105 Highland Ave, Selma, California, 936622606
Office: 559-896-4121 Fax: 559-896-6100

Customer Proposal

Prepared by:

Ken Pattillo
Office: 559-896-4121
Email: kenp@fahrneygroup.com

Date: 07/10/2017

Vehicle: 2018 F-150 XL
4x2 Regular Cab Styleside 6.5' box 122"
WB





Swanson-Fahrney Ford Sales
3105 Highland Ave, Selma, California, 936622606
Office: 559-896-4121

2018 F-150, Regular Cab Styleside
4x2 Regular Cab Styleside 6.5' box 122" WB
XL(F1C)
Price Level: 815

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Selected Equipment & Specs

Dimensions

Exterior length: 209.3" * Exterior width: 79.9" * Exterior height: 75.5" * Wheelbase: 122.0" * Turning radius: 20.4' * Min ground clearance: 8.8" * Max ground clearance: 8.9" * Front legroom: 43.9" * Front headroom: 40.8" * Front hiproom: 62.5" * Front shoulder room: 66.7" * Passenger volume: 64.6cu.ft. * Approach angle: 24.8 deg * Departure angle: 24.6 deg * Maximum cargo volume: 12.1cu.ft. * Box length: 78.0"

Powertrain

290hp 3.3L V-6 engine with port/direct injection * Auto stop-start feature * Recommended fuel : regular unleaded * LEV3-ULEV125 * 6 speed automatic transmission with overdrive * Rear-wheel drive * Fuel Economy Cty: N/A * Fuel Economy Highway: N/A * Capless fuel filler

Suspension/Handling

Front independent double wishbone suspension with HD anti-roll bar, gas-pressurized shocks * Rear rigid axle leaf spring suspension with gas-pressurized shocks * Speed-sensing electric power-assist rack-pinion Steering * Front and rear 17 x 7.5 silver steel wheels * P245/70SR17 BSW AS front and rear tires

Body Exterior

2 doors * Driver and passenger power remote folding door mirrors * Black door mirrors * Black bumpers * Class IV trailer hitch with trailer sway control * Bed-rail protectors * Easy lift tailgate * Easy lower tailgate * Trailer harness * Box style: regular * Clearcoat paint * Front and rear 17 x 7.5 wheels

Convenience

Manual air conditioning * Power front windows * Driver and passenger 1-touch up * Driver and passenger 1-touch down * Remote power door locks with 2 stage unlock and illuminated entry * Manual tilt steering wheel * Manual telescopic steering wheel * Day-night rearview mirror * 1 1st row LCD monitor * Front cupholders * Passenger visor mirror * Driver and passenger door bins

Seats and Trim

Seating capacity of 3 * Front 40-20-40 split-bench seat * 4-way driver seat adjustment * 4-way passenger seat adjustment * Centre front armrest

Entertainment Features

AM/FM stereo radio * Auxiliary audio input * 4 speakers * Fixed antenna

Lighting, Visibility and Instrumentation

Halogen aero-composite headlights * Delay-off headlights * Fully automatic headlights * Variable intermittent front windshield wipers * Light tinted windows * Tachometer * Voltmeter * Oil pressure gauge * Outside temperature display * Camera(s) - rear * Low tire pressure warning * Trip odometer

Safety and Security

4-wheel ABS brakes * Brake assist with hill hold control * Electric parking brake * 4-wheel disc brakes * Electronic stability * ABS and driveline traction control * Dual front impact airbag supplemental restraint system * Dual seat mounted side impact airbag supplemental restraint system * Safety Canopy System curtain 1st row overhead airbag supplemental restraint system * Airbag supplemental restraint system occupancy sensor * Remote activated perimeter/approach lighting * Power remote door locks with 2 stage unlock and panic alarm * Security system with SecuriLock immobilizer * MyKey restricted driving mode * Manually adjustable front head restraints

Dimensions

General Weights

Curb	4068 lbs.	GVWR	6100 lbs.
Front GAWR	3000 lbs.	Rear GAWR	3300 lbs.
Payload	1990 lbs.	Front curb weight	2366 lbs.
Rear curb weight	1702 lbs.	Front axle capacity	3750 lbs.

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Selected Equipment & Specs (cont'd)

Rear axle capacity	4800 lbs.	Front spring rating	3000 lbs.
Rear spring rating	3300 lbs.	Front tire/wheel capacity	3650 lbs.
Rear tire/wheel capacity	4050 lbs.		

Trailer Type

Type	Regular	Harness	Yes
Class	IV	Hitch	Yes
Trailer sway control	Yes		

General Trailering

5th-wheel towing capacity	7500 lbs.	Towing capacity	7600 lbs.
GCWR	12000 lbs.		

Fuel Tank type

Capacity	23 gal.	Capless fuel filler	Yes
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Off Road

Approach angle	25 deg	Departure angle	25 deg
Ramp breakover angle	22 deg	Min ground clearance	9"
Max ground clearance	9"	Load floor height	35"

Exterior cargo

Length	78.0"	Minimum width	50.6"
Volume	62.3 cu.ft.	Pickup box depth	21.4"
Maximum width	65.2"	Tailgate width	60.3"

Interior cargo

Maximum cargo volume	12.1 cu.ft.
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Powertrain

Engine Type

Cylinders	V-6	Ignition	Electronic
Injection	Port/direct injection	Liters	3.3L
Orientation	Longitudinal	Recommended fuel	Regular unleaded

Engine Power

Output	290 HP @ 6,500 RPM	Torque	265 ft.-lb @ 4,000 RPM
--------	--------------------	--------	------------------------

Alternator

Amps	200
------	-----

Battery

Amp hours	70	Cold cranking amps	610
Run down protection	Yes		

Engine Extras

Radiator	HD	Auto stop-start feature	Yes
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Transmission

Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	6
Type	Automatic		

Transmission Gear Ratios

1st	4.17	2nd	2.34
3rd	1.52	4th	1.14

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Selected Equipment & Specs (cont'd)

5th	0.86	6th	0.69
Reverse Gear ratios	3.4		
<i>Transmission Torque Converter</i>			
Stall ratio	2.30		
<i>Transmission Extras</i>			
Driver selectable mode	Yes	Sequential shift control	SelectShift
<i>Drive Type</i>			
Type	Rear-wheel		
<i>Drive Feature</i>			
Traction control	ABS and driveline		
<i>Drive Axle</i>			
Ratio	3.73		
<i>Exhaust</i>			
Material	Stainless steel	System type	Single
<i>Emissions</i>			
CARB	LEV3-ULEV125	EPA	Tier 2 Bin 4
<i>Fuel Economy</i>			
Fuel type	Gasoline		
<i>Fuel Economy (Alternate 1)</i>			
Fuel type	E85		

Driveability

<i>Brakes</i>			
ABS	4-wheel	ABS channels	4
Type	4-wheel disc	Vented discs	Front and rear
Electric parking brake	Yes		
<i>Brake Assistance</i>			
Brake assist	Yes	Hill hold control	Yes
<i>Suspension Control</i>			
Ride	Regular	Electronic stability	Stability control with anti-roll
<i>Front Suspension</i>			
Independence	Independent	Type	Double wishbone
Anti-roll bar	HD		
<i>Front Spring</i>			
Type	Coil	Grade	Regular
<i>Front Shocks</i>			
Type	Gas-pressurized		
<i>Rear Suspension</i>			
Independence	Rigid axle	Type	Leaf
<i>Rear Spring</i>			
Type	Leaf	Grade	Regular

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Selected Equipment & Specs (cont'd)

Rear Shocks			
Type	Gas-pressurized		
Steering			
Speed-sensing Type	Yes Rack-pinion	Activation	Electric power-assist
Steering Specs			
# of wheels	2		
Exterior			
Front Wheels			
Diameter	17"	Width	7.50"
Rear Wheels			
Diameter	17"	Width	7.50"
Spare Wheels			
Wheel material	Steel		
Front and Rear Wheels			
Appearance Covers	Silver Hub	Material	Steel
Front Tires			
Aspect	70	Diameter	17"
Sidewalls	BSW	Speed	S
Tread	AS	Type	P
Width	245mm		
Rear Tires			
Aspect	70	Diameter	17"
Sidewalls	BSW	Speed	S
Tread	AS	Type	P
Width	245mm		
Spare Tire			
Mount	Underbody w/crankdown	Type	Full-size
Wheels			
Turning radius	20.4'	Wheelbase	122.0"
Body Features			
Body material	Aluminum	Side impact beams	Yes
Active grille shutters	Yes		
Body Doors			
Door count	2	Rear cargo	Tailgate
Pickup			
Box style	Regular	Bed-rail protectors	Yes
Easy lift tailgate	Yes	Easy lower tailgate	Yes
Exterior Dimensions			
Length	209.3"	Body width	79.9"

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Selected Equipment & Specs (cont'd)

Body height	75.5"	Frame section modulus	5.0cu.in.
Frame yield strength (psi)	49300.0	Front bumper to Front axle	37.8"

Safety

Airbags

Driver front-impact	Yes	Driver side-impact	Seat mounted
Occupancy sensor	Yes	Overhead Safety Canopy System	curtain 1st row
Passenger front-impact	Yes	Passenger side-impact	Seat mounted

Seatbelt

Height adjustable	Front	Pre-tensioners	Front
Pre-tensioners (#)	2		

Security

Immobilizer	SecuriLock	Panic alarm	Yes
Restricted driving mode	MyKey		

Seating

Passenger Capacity

Capacity	3
----------	---

Front Seats

Split	40-20-40	Type	Split-bench
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Driver Seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4		

Passenger seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4		

Front Head Restraint

Control	Manual	Type	Adjustable
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Front Armrest

Centre	Yes
--------	-----

Front Seat Trim

Material	Vinyl	Back material	Carpet
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Convenience

AC And Heat Type

Air conditioning	Manual
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Audio System

Auxiliary audio input	Yes	Radio	AM/FM stereo
Radio grade	Regular	Seek-scan	Yes

Audio Speakers

Speaker type	Regular	Speakers	4
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Audio Antenna

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Selected Equipment & Specs (cont'd)

Type	Fixed		
LCD Monitors			
1st row	1	Primary monitor size (inches)	4.2
Convenience Features			
Retained accessory power	Yes	12V DC power outlet	2
Door Lock Activation			
Type	Power with 2 stage unlock	Remote	Keyfob (all doors)
Integrated key/remote	Yes	Auto locking	Yes
Door Lock Type			
Tailgate/rear door lock	Included with power door locks		
Instrumentation Type			
Display	Analog		
Instrumentation Gauges			
Tachometer	Yes	Oil pressure	Yes
Engine temperature	Yes	Voltmeter	Yes
Transmission fluid temp	Yes		
Instrumentation Warnings			
Oil pressure	Yes	Engine temperature	Yes
Battery	Yes	Lights on	Yes
Key	Yes	Low fuel	Yes
Door ajar	Yes	Service interval	Yes
Brake fluid	Yes	Low tire pressure	Tire specific
Instrumentation Displays			
Clock	In-radio display	Exterior temp	Yes
Camera(s) - rear	Yes		
Instrumentation Feature			
Trip odometer	Yes		
Steering Wheel Type			
Material	Urethane	Tilting	Manual
Telescoping	Manual		
Front Side Windows			
Window 1st row activation	Power		
Window Features			
1-touch down	Driver and passenger	1-touch up	Driver and passenger
Tinted	Light		
Front Windshield			
Wiper	Variable intermittent		
Rear Windshield			
Window	Fixed		

Interior

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Selected Equipment & Specs (cont'd)

<i>Passenger Visor</i>			
Mirror	Yes		
<i>Rear View Mirror</i>			
Day-night	Yes		
<i>Headliner</i>			
Coverage	Full	Material	Cloth
<i>Floor Trim</i>			
Coverage	Full	Covering	Vinyl/rubber
<i>Trim Feature</i>			
Gear shift knob	Urethane	Cabback insulator	Yes
Interior accents	Chrome		
<i>Lighting</i>			
Dome light type	Fade	Illuminated entry	Yes
Variable IP lighting	Yes		
<i>Storage</i>			
Driver door bin	Yes	Front Beverage holder(s)	Yes
Glove box	Yes	Passenger door bin	Yes
Instrument panel	Bin	Dashboard	Yes
<i>Legroom</i>			
Front	43.9"		
<i>Headroom</i>			
Front	40.8"		
<i>Hip Room</i>			
Front	62.5"		
<i>Shoulder Room</i>			
Front	66.7"		
<i>Interior Volume</i>			
Passenger volume	64.6 cu.ft.		

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Selected Options

Code	Description
Base Vehicle	
F1C	Base Vehicle Price (F1C)
Packages	
100A	Equipment Group 100A Base <i>Includes:</i> - Engine: 3.3L V6 PDFI Includes auto start-stop technology and flex-fuel capability. - Transmission: Electronic 6-Speed Automatic Includes selectable drive modes: normal/tow-haul/sport. - GVWR: 6,100 lbs Payload Package - Tires: P245/70R17 BSW A/S - Wheels: 17" Silver Steel - Radio: AM/FM Stereo w/4 Speakers Includes auxiliary audio input jack (not available with SYNC).
Powertrain	
99B	Engine: 3.3L V6 PDFI LATE AVAILABILITY for flex-fuel capability. <i>Includes auto start-stop technology and flex-fuel capability.</i>
446	Transmission: Electronic 6-Speed Automatic <i>Includes selectable drive modes: normal/tow-haul/sport.</i>
X26	3.73 Axle Ratio
STDGV	GVWR: 6,100 lbs Payload Package
Wheels & Tires	
STDTR	Tires: P245/70R17 BSW A/S
64C	Wheels: 17" Silver Steel
Seats & Seat Trim	
A	Vinyl 40/20/40 Front Seat
Other Options	
122WB	122" Wheelbase
PAINT	Monotone Paint Application
STDRD	Radio: AM/FM Stereo w/4 Speakers <i>Includes auxiliary audio input jack (not available with SYNC).</i>
53B	Class IV Trailer Hitch Receiver Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.

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Selected Options (cont'd)

Code	Description
53A__	<i>Includes towing capability up to 5,000 lbs. on 3.5L Ti-VCT engine (998) and 2.7L EcoBoost engine (99P) or up to 7,000 lbs. on 3.5L EcoBoost engine (99G) and 5.0L V8 engine (99F), smart trailer tow connector and 4-pin/7-pin wiring harness.</i> Trailer Tow Package (Fleet) Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54M or 54Y/59S). Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately. <i>Towing capability up to 11,100 lbs.</i> <i>Includes:</i> - 3.73 Axle Ratio - Class IV Trailer Hitch Receiver <i>Includes towing capability up to 5,000 lbs. on 3.5L Ti-VCT engine (998) and 2.7L EcoBoost engine (99P) or up to 7,000 lbs. on 3.5L EcoBoost engine (99G) and 5.0L V8 engine (99F), smart trailer tow connector and 4-pin/7-pin wiring harness.</i> - Upgraded Front Stabilizer Bar
85A	XL Power Equipment Group REQUIRES valid FIN code. <i>Includes:</i> - Power Glass Sideview Mirrors w/Black Skull Caps - Includes manual-folding. - Illuminated Entry - MyKey - Perimeter Alarm - Power Door Locks - Includes flip key and integrated key transmitter keyless-entry (includes AutoLock). - Power Tailgate Lock - Power Front Windows
FLADCR	Fleet Advertising Credit
Interior Colors	
AG_02	Medium Earth Gray
Primary Colors	
YZ_01	Oxford White

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Swanson-Fahrney Ford Sales
3105 Highland Ave, Selma, California, 936622606
Office: 559-896-4121

2018 F-150, Regular Cab Styleside
4x2 Regular Cab Styleside 6.5' box 122" WB
XL(F1C)
Price Level: 815

Pricing - Single Vehicle

Vehicle Pricing

Base Vehicle Price
Options & Colors
Upfitting
Fuel Charge
Destination Charge

Total

Customer Signature

Acceptance Date

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BIDDER'S NAME: Swanson Fahrney Ford
(Submit with Bid Proposal)

BIDDER'S CHECKLIST

PRODUCT PURCHASE CONTRACT FOR
FORD F-150 SHORT BED REGULAR CAB PICKUP, 2018 REBID
Bid File No. 3562

SUBMIT THIS BIDDER'S CHECKLIST WITH YOUR BID DOCUMENTS. Bidders shall complete and submit all documents marked with an "X" in the "REQUIRED" column. Documents required on the checklist but not included may render your bid nonresponsive and ineligible for award. Bids received by the City by the scheduled bid opening time will be opened and publicly read but are subject to verification that all the required documents have been submitted. Copies of Bid Deposits may be submitted electronically and separate, with the exception of a cashier's check, which must be brought to the Purchasing Manager's office and labeled accordingly with bid number.

282111107 NEW 01/08 8810004306

HOLD DOCUMENT UP TO THE LIGHT TO VIEW TRUE WATERMARK

CHASE

CASHIER'S CHECK

Date 07/11/2017 Void after 7 years

1457022435 91-2 1221

Remitter: **SWANSON-FAHRNEY FORD SALES**

Pay To The **CITY OF FRESNO**
Order Of:

Pay: **FIVE HUNDRED DOLLARS AND 00 CENTS** \$** 500.00 **

Do not write outside this box

Memo: Bid File #3562 Deposit

Note: For information only. Comment has no effect on bank's payment.

Drawer: **JPMORGAN CHASE BANK, N.A.**

[Signature]

Managing Director
JPMorgan Chase Bank, N.A.
Phoenix, AZ

Security Features Details on Back

⑈ 1457022435⑈ ⑆ 122100024⑆ 806002234⑈

SUBMITTED BY:

Name of Company Swanson Fahrney Ford Contact Name Ken Pattillo

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