

LISTING OF PROPOSERS

FOR: RFP Requirements Contract for Fuel Site and UST Maintenance, Repair, and Testing

RFP No. 9636
RFP Opening: 06/21/2022

PROPOSERS

(In alphabetical order)

TOTAL PROPOSAL AMOUNT

1. Bagley Enterprises Inc 2370 Maggio Cir #4 Lodi, California 95240	\$201,600.50
2. NWESTCO, LLC 2209 Zeus Court Bakersfield, California 93308	\$153,749.00
3. West Star Environmental, Inc. 4688 W. Jennifer Ste. 101 Fresno, California 93722	\$62,064.60

Each proposer has agreed to allow the City one hundred twenty (120) days from date proposals were opened to accept or reject their proposal.

BACKGROUND OF PROJECT

The General Services Department, Fleet Management Division is seeking to establish a requirements contract for the maintenance, repair, and testing of city owned fueling locations and underground petroleum storage tanks. A requirements contract gives the Fleet Management Division the ability to have fuel site and underground petroleum storage tank repairs and maintenance completed by certificated technicians for a locked hourly rate and trip charge. It also allows the Fleet Management Division to maintain operation permits and remain in compliance with the Fresno County and San Joaquin Valley Air Pollution Control District regulations. Fuel site and underground petroleum storage tank maintenance, repairs, and testing will be funded through annual appropriations, subject to council approval. The maintenance requirements contract will be awarded through a competitive bidding procurement process.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 62,064.60
to West Star Environmental, Inc.
in accordance with the Selection Committee recommendation.

Reject all proposals. Reason:

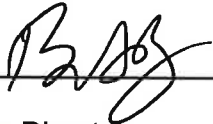
Remarks:

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Department Head Approval



Title Director

Date 9/14/2022

The recommended Proposer complied with the DBE requirements pursuant to the Request for Proposals.

Olustee Smith 09/16/2022
DBE Program Coordinator Date

Approve Dept. Recommendation

Approve GSD/Purchasing Recommendation

Disapprove

Disapprove


See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER

 09/20/2022
Purchasing Manager Date

 9/21/22
City Manager or Designee Date

 9/14/22
General Services Director Date

**REPORT FROM EVALUATION COMMITTEE
REQUIREMENTS CONTRACT REQUEST FOR PROPOSALS FUEL SITE AND UST MAINTENANCE,
REPAIR, AND TESTING
RFP No. 9636**

COMMITTEE MEMBERS:

AMIE PAINTER – Senior Management Analyst, City of Fresno Fleet Management Division
COSMO ORDUNEZ – Equipment Supervisor, City of Fresno Fleet Management Division
JUAN CASTALLANOS – Equipment Supervisor, City of Fresno Fleet Management Division
LARRY THOMPSON – Equipment Supervisor, City of Fresno Department of Transportation
STEVE SMITH – DBE Coordinator, City of Fresno Purchasing Division
AUGUSTUS KRIDER – Procurement Specialist, City of Fresno Purchasing Division

FACILITATOR:

AMIE PAINTER – Senior Management Analyst, City of Fresno Fleet Management Division

BACKGROUND

The City of Fresno solicited proposals from qualified vendors to maintain, repair, and test various City of Fresno owned fueling sites and underground storage tanks within Fresno County. This request is for a two (2) year Contract with three (3) possible one (1) year extensions. At the conclusion of bid opening, three vendors bid on the RFP as follows:

1. West Star Environmental, Inc. (\$62,064.60)
2. Nwestco, LLC dba Confidence UST Services, Inc. (\$153,749.00)
3. Bagley Enterprises, Inc. (\$201,600.50)

SIGNIFICANT EVENTS

Bid Release – May 11, 2022

Bid Opening – June 21, 2022

Committee Evaluation – August 11, 2022

EVALUATION BY COMMITTEE:

West Star Environmental

West Star Environmental had the lowest proposal price of \$62,064.60. Committee members reviewed and approved their credentials. Committee members discussed past experience with West Star Environmental and Augustus was able to provide the details regarding complaints submitted to Purchasing. The complaints were from 2/3/2020 for test results not being submitted to the San Joaquin Valley Air Pollution Control District (APCD) in time. On 2/20/2020 Fleet reported West Star Environmental postponed site testing with no notice. On 3/6/2020 Fleet reported West Star did not show up for an inspection at the Cedar and Butler location. On

2/24/2021 Fleet reported West Star did not show up for an inspection at Wastewater and they canceled another site inspection scheduled for the next day. On 2/24/2021 Fleet also reported that West Star blamed the scheduling issues on the APCD and when the APCD was contacted by Fleet they stated it was West Star that had the issues. The Committee members discussed these complaints and determined it would be best to give West Star Environmental another chance due to personnel changes within Fleet and the large price difference between them and the other bidders.

Nwestco

Nwestco was the second lowest bidder with a proposal price of \$153,749. Committee members reviewed and approved their credentials. Committee members discussed their current experience with Nwestco and it was comparable to West Star Environmental. Nwestco showed up for an inspection and their tool was broken, the inspection was rescheduled, and the tool was still broken for the second inspection. It is difficult to receive responses from their office staff via phone and email. Committee members reviewed the proposed cost for each line item and noticed a much higher cost for travel expenses. The committee concluded that was due to Nwestco being located outside of the city of Fresno.

Bagley Enterprises

Bagley Enterprises was the highest bidder with a proposal price of \$201,600.50. Committee members reviewed and approved their credentials. Committee members reviewed the proposed cost for each line item and noticed a much higher cost for travel expenses. The committee concluded that was due to Bagley Enterprises being located outside of the city of Fresno.

SUMMARY RECOMMENDATION

The Committee unanimously agreed that West Star Environmental would be the best fit for the City's based upon performance and adherence to contract requirements.