

West Valley Construction Co., Inc.  
November 08, 2024  
Veronica Maresca

### CONTRACT EXTENSION

FURNISH & INSTALL POLYETHYLENE WATER SERVICE REPLACEMENTS  
Bid File No. 12300617

**Term of Extension: December 04, 2024 – December 04, 2025**

#### Contractor to Complete

1. ☐ We will extend the contract according to the specifications. Unit prices will remain the same, unless the Producer's Price Index (PPI) as listed in the specifications shows a decrease. In such case, we will pass on the full percentage decrease, as listed, to the City.
2. ☒ We propose to extend this contract with the enclosed unit price changes subject to City of Fresno acceptance, but in accordance with the original contract terms.

Note: If Contractor proposes a price increase, please provide a comparison of current and proposed new pricing, and documentation to justify increase(s).

3. ☐ We will not extend the contract.

Acknowledged

  
Signature

M. Jonathan Robb, Jr., Assistant Vice President  
Print Name and Title

11/12/24  
Date

West Valley Construction Company, Inc.  
Company Name

PO Box 5639  
Address

San Jose CA 95150  
City State Zip

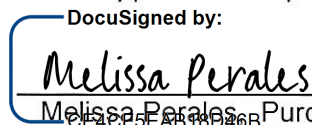
( 408 ) 371-5510 ( 408 ) 371-3604  
Telephone Number Fax Number

jrobb@wvcc.com  
Email address

#### CITY ACCEPTANCE

Extension accepted by the City of Fresno.  
Approved new pricing is attached, if applicable.

DocuSigned by:

  
Melissa Perales Purchasing Manager  
12/2/2024  
Date



| Item # | Description                              | Quantity | Units | CURRENT CONTRACT COST 2023/2024 |                 | PROPOSED COST FOR 2025 |                 |
|--------|------------------------------------------|----------|-------|---------------------------------|-----------------|------------------------|-----------------|
|        |                                          |          |       | Unit Cost                       | Extension       | Unit Cost              | Extension       |
| 1      | Mediator                                 | 1        | LS    | \$ 20,000.00                    | \$ 20,000.00    | \$ 20,000.00           | \$ 20,000.00    |
| 2      | Single Service Replacement (Longside)    | 200      | EA    | \$ 3,950.00                     | \$ 790,000.00   | \$ 4,076.44            | \$ 815,288.00   |
| 3      | Single Service Replacement (Shortside)   | 200      | EA    | \$ 2,850.00                     | \$ 570,000.00   | \$ 2,930.01            | \$ 586,002.00   |
| 4      | Multiple Service Replacement (Longside)  | 20       | EA    | \$ 3,400.00                     | \$ 68,000.00    | \$ 3,469.85            | \$ 69,396.90    |
| 5      | Multiple Service Replacement (Shortside) | 20       | EA    | \$ 2,200.00                     | \$ 44,000.00    | \$ 2,245.65            | \$ 44,912.98    |
| 6      | Traffic Control Plan & Implementation    | 15       | EA    | \$ 2,100.00                     | \$ 31,500.00    | \$ 2,100.00            | \$ 31,500.00    |
| 7      | Emergency Servivces Manual Excavation    | 20       | EA    | \$ 300.00                       | \$ 6,000.00     | \$ 500.00              | \$ 10,000.00    |
|        |                                          |          |       |                                 | \$ 1,529,500.00 |                        | \$ 1,577,099.88 |

Bid item 4 \$3,469.85 x 20 = \$69,397 not \$69,396.90

Bid Item 5 \$2,245.65 x 20 = \$44,913 not \$44,912.98



UNIT COST INCREASE ANALYSIS

| Item # | Description                              | Quantity | Units | 2024 RATES  | Material Cost | Lab. & Equip. | 2024-2025 Prop. |
|--------|------------------------------------------|----------|-------|-------------|---------------|---------------|-----------------|
|        |                                          |          |       | Unit Cost   | Increase      | Cost Increase | Unit Cost       |
| 1      | Mediator                                 | 1        | LS    | \$ -        | \$ -          | 0             | 0               |
| 2      | Single Service Replacement (Longside)    | 1        | EA    | \$ 3,950.00 | \$ 29.42      | \$ 97.02      | \$ 4,076.44     |
| 3      | Single Service Replacement (Shortside)   | 1        | EA    | \$ 2,850.00 | \$ 15.33      | \$ 64.68      | \$ 2,930.01     |
| 4      | Multiple Service Replacement (Longside)  | 1        | EA    | \$ 3,400.00 | \$ 29.42      | \$ 40.43      | \$ 3,469.85     |
| 5      | Multiple Service Replacement (Shortside) | 1        | EA    | \$ 2,200.00 | \$ 15.33      | \$ 30.32      | \$ 2,245.65     |
| 6      | Traffic Control Plan & Implementation    | 1        | EA    | \$ -        | \$ -          | \$ -          | \$ -            |
| 7      | Emergency Serivces Manual Excavation     | 1        | EA    | \$ 300.00   | \$ -          | \$ 200.00     | \$ 500.00       |



LABOR COST ANALYSIS

| 2023<br>Lab. & Equip.<br>8HR Work Day | 2024<br>Lab. & Equip.<br>8HR Work Day | 2024-2025 Inc.<br>Lab & Equip.<br>8 HR Work Day | 2024-2025<br>Lab. & Equip.<br>Hourly Increase | 2024-2024<br>L/S Service<br>Increase | 2024-2024<br>S/S Service<br>Increase | 2024-2024<br>Multi-L/S Service<br>Increase | 2024-2024<br>Multi-S/S Service<br>Increase |
|---------------------------------------|---------------------------------------|-------------------------------------------------|-----------------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------------|--------------------------------------------|
| \$ 6,627.37                           | \$ 6,789.07                           | \$ 161.70                                       | \$ 20.21                                      | \$ 97.02                             | \$ 64.68                             | \$ 40.43                                   | \$ 30.32                                   |

\*West Valley averages approximately 2 services per day, travel, excavation, service replacement, backfill, clean-up, etc.

\*Approximately 60% of the 8 hour day is spent on longside services including travel

\*Approximately 40% of the 8 hour day is spent on longside services including travel

\*Approximately 2 extra hours is spent on multi-service longside service

\*Approximately 1.5 extra hours is spent on multi-service shortside service

The 2024 labor & equipment daily 8 hour rate equates to \$848.63/hr. The City of Fresno (City) has set a unit cost of \$300 per occurrence for Emergency Service Manual Excavation. This item is exercised if the City directs West Valley to replace an emergency service that is visibly leaking. This requires West Valley to call-in an emergency dig ticket and may have to wait several hours to clear before using a backhoe to excavate the pits. The saturated ground also requires West Valley to dig a slightly bigger pit to replace the water service. Furthermore, clean-up of the site is more extensive because of the debris (muddy water/dirt) that's already existing prior to West Valley showing up on-site. In some cases, West Valley has had to go back on the same site the following day to finish up the clean-up. Emergency Service Manual Excavation creates 1 to 2 hours of extra work for West Valley and is asking the City to increase the unit rate for this item from \$300/ea to \$500/ea. Although this increase seems high for this item, it barely covers 1 hour of cost for West Valley.

**FORCE ACCOUNT / TIME & MATERIAL TRACKING SHEET**

JOB NO. &amp; NAME: City of Fresno Water Service Replacement Contract

DATE: 2023 Labor &amp; Equipment Rates

**DESCRIPTION OF WORK:**

Below is the cost breakdown of a 3-man service crew that performs an average of 2 service replacement daily. The rates below are for 2023.

| Item No.:                | Material and/or Equipment Rental | Quantity | Unit | Unit Price | Total |
|--------------------------|----------------------------------|----------|------|------------|-------|
| 1- X                     |                                  | 0        | LS   | \$ -       | \$ -  |
| 2- X                     |                                  | 0        | LS   | \$ -       | \$ -  |
| 3- X                     |                                  | 0        | LS   | \$ -       | \$ -  |
| 4- X                     |                                  | 0        | LS   | \$ -       | \$ -  |
| 5- X                     |                                  | 0        | LS   | \$ -       | \$ -  |
| Sub-Total                |                                  |          |      |            | \$ -  |
| * Material Mark-up (15%) |                                  |          |      |            | \$ -  |
| Total w/Mark-up          |                                  |          |      |            | \$ -  |

| Select Craft and/or Trade:                                        | Employee Name | Quantity | Unit | Rates     | Total       |
|-------------------------------------------------------------------|---------------|----------|------|-----------|-------------|
| Foreman_Laborer_STR                                               | X             | 8        | HR   | \$ 100.86 | \$ 806.89   |
| Operator_Backhoe_STR                                              | X             | 8        | HR   | \$ 131.13 | \$ 1,049.04 |
| Laborer_Skilled_STR                                               | X             | 8        | HR   | \$ 91.33  | \$ 730.62   |
|                                                                   | X             | 0        | HR   | \$ -      | \$ -        |
|                                                                   | X             | 0        | HR   | \$ -      | \$ -        |
|                                                                   | X             | 0        | HR   | \$ -      | \$ -        |
|                                                                   | X             | 0        | HR   | \$ -      | \$ -        |
|                                                                   | X             | 0        | HR   | \$ -      | \$ -        |
|                                                                   | X             | 0        | HR   | \$ -      | \$ -        |
|                                                                   | X             | 0        | HR   | \$ -      | \$ -        |
| **Labor & Surcharge Mark-up (10%) included in hourly rates        |               |          |      |           |             |
| ***Construction Labor Cost Mark-up (35%) included in hourly rates |               |          |      |           |             |
| Total w/ Mark-up                                                  |               |          |      |           | \$ 2,586.55 |

| Item No.:                   | Equipment Description | Quantity | Unit | Rates     | Total       |
|-----------------------------|-----------------------|----------|------|-----------|-------------|
| 1- Crew_Truck_F550          |                       | 8        | HR   | \$ 63.46  | \$ 507.68   |
| 2- Backhoe_CAT_430E         |                       | 8        | HR   | \$ 78.65  | \$ 629.20   |
| 3- Dump_Truck_10YD          |                       | 8        | HR   | \$ 105.34 | \$ 842.72   |
| 4- Equip_Trailer_LG         |                       | 8        | HR   | \$ 17.61  | \$ 140.88   |
| 5- Dump_Truck_5YD           |                       | 8        | HR   | \$ 84.44  | \$ 675.52   |
| 6- Vac_Trailer_Vermeer_V450 |                       | 8        | HR   | \$ 44.86  | \$ 358.88   |
| 7- Vac_Trailer_Vermeer_V450 |                       | 8        | HR   | \$ 44.86  | \$ 358.88   |
| 8-                          |                       | 0        | HR   | \$ -      | \$ -        |
| 9-                          |                       | 0        | HR   | \$ -      | \$ -        |
| 10-                         |                       | 0        | HR   | \$ -      | \$ -        |
| Sub-Total                   |                       |          |      |           | \$ 3,513.76 |
| ****Equipment Mark-up (15%) |                       |          |      |           | \$ 527.06   |
| Total w/ Mark-up            |                       |          |      |           | \$ 4,040.82 |

| Item No.:                         | Sub-Contractor Extra Work | Quantity | Unit | Unit Price | Total |
|-----------------------------------|---------------------------|----------|------|------------|-------|
| 1- X                              |                           | 0        | LS   | \$ -       | \$ -  |
| 2- X                              |                           | 0        | LS   | \$ -       | \$ -  |
| 3- X                              |                           | 0        | LS   | \$ -       | \$ -  |
| 4- X                              |                           | 0        | LS   | \$ -       | \$ -  |
| 5- X                              |                           | 0        | LS   | \$ -       | \$ -  |
| Sub-Total                         |                           |          |      |            | \$ -  |
| *****Sub-Contractor Mark-up (10%) |                           |          |      |            | \$ -  |
| Total w/ Mark-up                  |                           |          |      |            | \$ -  |

**TOTAL EXTRA COSTS \$ 6,627.37**

\* Material Mark-up per CALTRANS Standard Specification 2015. See attached Invoice(s) for Reference.

\*\* CALTRANS Labor Surcharge and Equipment Rental Rates April 1, 2022 - March 31, 2023.

\*\*\* Labor Mark-up per CALTRANS Standard Specification 2015.

\*\*\*\* Equipment Mark-up per CALTRANS Standard Specification 2015.

\*\*\*\*\* Sub-Contractor Mark-up per CALTRANS Standard Specification 2015.



### FORCE ACCOUNT / TIME & MATERIAL TRACKING SHEET

JOB NO. & NAME: City of Fresno Water Service Replacement Contract

DATE: 2024 Labor & Equipment Rates

**DESCRIPTION OF WORK:**

Below is the cost breakdown of a 3-man service crew that performs an average of 2 service replacement daily. The rates below are for 2024.

| Item No.:                                                         | Material and/or Equipment Rental | Quantity | Unit | Unit Price | Total              |
|-------------------------------------------------------------------|----------------------------------|----------|------|------------|--------------------|
| 1- X                                                              |                                  | 0        | LS   | \$ -       | \$ -               |
| 2- X                                                              |                                  | 0        | LS   | \$ -       | \$ -               |
| 3- X                                                              |                                  | 0        | LS   | \$ -       | \$ -               |
| 4- X                                                              |                                  | 0        | LS   | \$ -       | \$ -               |
| 5- X                                                              |                                  | 0        | LS   | \$ -       | \$ -               |
| Sub-Total                                                         |                                  |          |      |            | \$ -               |
| * Material Mark-up (15%)                                          |                                  |          |      |            | \$ -               |
| Total w/Mark-up                                                   |                                  |          |      |            | \$ -               |
| Select Craft and/or Trade:                                        | Employee Name                    | Quantity | Unit | Rates      | Total              |
| Foreman_Laborer_STR                                               | X                                | 8        | HR   | \$ 104.40  | \$ 835.16          |
| Operator_Backhoe_STR                                              | X                                | 8        | HR   | \$ 134.74  | \$ 1,077.90        |
| Laborer_Skilled_STR                                               | X                                | 8        | HR   | \$ 94.67   | \$ 757.35          |
|                                                                   | X                                | 0        | HR   | \$ -       | \$ -               |
|                                                                   | X                                | 0        | HR   | \$ -       | \$ -               |
|                                                                   | X                                | 0        | HR   | \$ -       | \$ -               |
|                                                                   | X                                | 0        | HR   | \$ -       | \$ -               |
|                                                                   | X                                | 0        | HR   | \$ -       | \$ -               |
|                                                                   | X                                | 0        | HR   | \$ -       | \$ -               |
|                                                                   | X                                | 0        | HR   | \$ -       | \$ -               |
| **Labor & Surcharge Mark-up (10%) included in hourly rates        |                                  |          |      |            |                    |
| ***Construction Labor Cost Mark-up (35%) included in hourly rates |                                  |          |      |            |                    |
| Total w/ Mark-up                                                  |                                  |          |      |            | \$ 2,670.42        |
| Item No.:                                                         | Equipment Description            | Quantity | Unit | Rates      | Total              |
| 1- Crew_Truck_F550                                                |                                  | 8        | HR   | \$ 63.53   | \$ 508.24          |
| 2- Backhoe_CAT_430E                                               |                                  | 8        | HR   | \$ 82.56   | \$ 660.48          |
| 3- Dump_Truck_10YD                                                |                                  | 8        | HR   | \$ 105.44  | \$ 843.52          |
| 4- Equip_Trailer_LG                                               |                                  | 8        | HR   | \$ 18.97   | \$ 151.76          |
| 5- Dump_Truck_5YD                                                 |                                  | 8        | HR   | \$ 84.70   | \$ 677.60          |
| 6- Vac_Trailer_Vermeer_V450                                       |                                  | 8        | HR   | \$ 46.24   | \$ 369.92          |
| 7- Vac_Trailer_Vermeer_V450                                       |                                  | 8        | HR   | \$ 46.24   | \$ 369.92          |
| 8-                                                                |                                  | 0        | HR   | \$ -       | \$ -               |
| 9-                                                                |                                  | 0        | HR   | \$ -       | \$ -               |
| 10-                                                               |                                  | 0        | HR   | \$ -       | \$ -               |
| Sub-Total                                                         |                                  |          |      |            | \$ 3,581.44        |
| ****Equipment Mark-up (15%)                                       |                                  |          |      |            | \$ 537.22          |
| Total w/ Mark-up                                                  |                                  |          |      |            | \$ 4,118.66        |
| Item No.:                                                         | Sub-Contractor Extra Work        | Quantity | Unit | Unit Price | Total              |
| 1- X                                                              |                                  | 0        | LS   | \$ -       | \$ -               |
| 2- X                                                              |                                  | 0        | LS   | \$ -       | \$ -               |
| 3- X                                                              |                                  | 0        | LS   | \$ -       | \$ -               |
| 4- X                                                              |                                  | 0        | LS   | \$ -       | \$ -               |
| 5- X                                                              |                                  | 0        | LS   | \$ -       | \$ -               |
| Sub-Total                                                         |                                  |          |      |            | \$ -               |
| *****Sub-Contractor Mark-up (10%)                                 |                                  |          |      |            | \$ -               |
| Total w/ Mark-up                                                  |                                  |          |      |            | \$ -               |
| <b>TOTAL EXTRA COSTS</b>                                          |                                  |          |      |            | <b>\$ 6,789.07</b> |

\* Material Mark-up per CALTRANS Standard Specification 2015. See attached Invoice(s) for Reference.

\*\* CALTRANS Labor Surcharge and Equipment Rental Rates April 1, 2024 - March 31, 2025

\*\*\* Labor Mark-up per CALTRANS Standard Specification 2015.

\*\*\*\* Equipment Mark-up per CALTRANS Standard Specification 2015.

\*\*\*\*\* Sub-Contractor Mark-up per CALTRANS Standard Specification 2015.