

# BRAUN-NW inc.

150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

## PROPOSAL

NOVEMBER 13, 2018

FRESNO POLICE DEPARTMENT  
ATTN: LT. JOE ALVAREZ  
2323 MARIPOSA MALL  
FRESNO, CA 93704  
JOE.ALVEREZ@FRESNO.GOV  
TIM.OLDAY@FRESNO.GOV

RE: ONE (1) 2019 NORTH STAR 234-5 TYPE V SWAT VEHICLE

BRAUN NORTHWEST IS PLEASED TO OFFER THE FOLLOWING PROPOSAL WHICH IS BASED UPON HGAC CONTRACT AM10-18:

ONE (1) 2019 NORTH STAR 234-5 SWAT VEHICLE ON A 2019 FORD F-650 CREW CAB 4X2 DIESEL CHASSIS PER ENCLOSED SPECIFICATIONS DATED 9/6/18 AND DRAWINGS DATED 2/27/17.

BASE PRICE HGAC AM10-18CC13 .....	\$211,465.00
PUBLISHED/UNPUBLISHED OPTIONS TAKEN.....	\$ 55,288.00
HGAC FEE.....	\$ 1,000.00
TOTAL F.O.B. CHEHALIS, WA .....	<u>\$267,753.00</u>

Sales tax not included

F.O.B.: CHEHALIS, WASHINGTON

DELIVERY: APPROXIMATELY TWO HUNDRED EIGHTY (280) DAYS ARO.

TERMS: NINETY PERCENT (90%) PAYMENT DUE UPON RECEIPT OF VEHICLE. BALANCE DUE IN THIRTY (30) DAYS.

Travel is included for two persons, roundtrip flying from Fresno, CA for the prebuild and for the final inspection.

*Braun Northwest, Inc. is a Washington dealer (0991-A) with insurance information available upon request.  
Braun Northwest, Inc. is a California dealer (#16055) with insurance information available upon request.  
(Note: This bid is contingent on use of customer's Government Ford Fleet Identification Number.)*

Respectfully Submitted by:  
BRAUN NORTHWEST, INC.

We agree to accept the above proposal:  
FRESNO POLICE DEPARTMENT

\_\_\_\_\_  
Dennis Zavodsky, Director of Sales

\_\_\_\_\_  
Signature Date

Date: 11-13-2018

\_\_\_\_\_  
Printed Name Title



DZ/sel  
cc LM  
Enclosures: Specifications, drawings

EMERGENCY VEHICLES

www.braunnw.com