

■ FRESNO, CITY OF (CA)

WMD + RAS/WAS Refresh

BY:

Bobby Mock

[re]DESIGN

bmock@redesign-group.com

FOR:

Fresno, City of (CA)

[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]

Subtotal \$25,280.94

Total: \$376,300.80

redesign

City of Fresno - WMD + RAS/WAS Refresh



PREPARED BY:
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Bobby Mock
bmock@redesign-group.com

PREPARED FOR:
Fresno, City of (CA)
[REDACTED]

QUOTE INFORMATION:
Quote #: Q-36110
Version: 1
Expiration Date: 04/16/2026

DESCRIPTION

Master Contract Code: California NASPO Participating Addendum No. 7-23-70-55-01 under the Master Agreement No. 23026 NASPO ValuePoint Cooperative Purchasing Program
Contract Number: No. 23026 NASPO ValuePoint Cooperative Purchasing Program
Contractor Name: Dell Marketing L.P.
Contact Website: <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/dell-marketing-lp/>

Quote Summary

Quote valid until: April 16, 2026

Description	Amount
[REDACTED]	\$132,502.93
[REDACTED]	\$25,281.02
[REDACTED]	\$132,502.91
[REDACTED]	\$60,733.00
[REDACTED]	\$25,280.94
Total:	\$376,300.80

Acceptance and Incorporation by Reference

This Order Form is issued in connection with the cooperative purchasing agreement referenced herein (the "Agreement") and any applicable participating addendum or similar instrument. This Order Form supplements the Agreement by identifying the specific products, pricing, and other order details applicable to the proposed transaction.

The technology industry is currently experiencing elevated demand, supply constraints, and significant cost increases affecting memory (DRAM), storage (NAND), and related components. These market conditions have resulted in shortened quote validity periods, changing OEM pricing, constrained configurations, and shifting delivery timelines across the industry. The provisions of this Order Form are intended to address those conditions in a manner consistent with the Agreement and applicable procurement requirements.

Any capitalized terms used in this Order Form and not otherwise defined herein have the meanings given to them in the Agreement. If there is a conflict between this Order Form and the Agreement, the Agreement shall control. If there is a conflict between this Order Form and Customer's purchase order, the Agreement and this Order Form shall control, and any inconsistent terms in Customer's purchase order, including any pre-printed terms and conditions, shall be ineffective and void except to the extent required by applicable law.

This Order Form supersedes all prior proposals, quotations, and communications between the parties with respect to the specific products, pricing, and timing described herein, but only to the extent consistent with the Agreement.

Pre-Acceptance

To place an order under the Agreement, Customer must attach this Order Form to its purchase order and return the combined document to Redesign. Customer's submission of a purchase order with this Order Form attached shall constitute Customer's offer to purchase the products identified herein under the Agreement. Redesign's written acknowledgment of such purchase order, or commencement of fulfillment, shall constitute Redesign's acceptance, and the resulting order shall be effective as of the earlier of such events.

Customer acknowledges and agrees that pricing, configurations, and estimated lead times reflected in this Order Form are based on current market conditions and current OEM pricing available on the date of issuance. If Customer submits a purchase order after the stated quote validity period, or requests changes to configuration, quantities, or delivery timing before Redesign's acceptance, Redesign may issue a refreshed quotation reflecting then-current pricing, lead times, and configuration availability under the Agreement.

Customer further acknowledges that, in the event of supply constraints affecting the quoted products before Redesign's acceptance, Redesign and the applicable manufacturer may propose functionally equivalent alternative configurations, revised delivery dates, phased fulfillment, or revised scope for Customer's review and consideration in accordance with the Agreement and applicable procurement requirements.

Post-Acceptance

Once Redesign has accepted Customer's purchase order or commenced fulfillment, all further changes to pricing, configuration, scope, quantities, delivery timing, or related commercial terms shall be handled solely through the mechanisms permitted by the Agreement and applicable procurement requirements, including, as applicable, amendment, change order, catalog refresh, or other formally documented modification process.

Nothing in this Order Form or in any customer-facing market conditions notice shall be construed to create a unilateral right for Redesign to reprice an accepted order, substitute products without Customer's approval, or otherwise alter the terms of an accepted order except as expressly permitted by the Agreement or by a mutually agreed written modification.

If supply constraints, OEM discontinuance, allocation limits, or documented market changes materially affect Redesign's ability to fulfill the accepted order as originally quoted, Redesign will notify Customer promptly and work in good faith to identify alternatives that align with Customer's technical requirements, budget parameters, and procurement obligations. Such alternatives may include revised delivery dates, functionally equivalent substitute configurations, phased delivery, partial cancellation of affected line items, or revised pricing where contractually permitted.

Any post-acceptance modification to an accepted order must be documented in writing and approved in accordance with the Agreement and Customer's applicable procurement rules.

This Order Form does not modify, supersede, or amend the Agreement. All pricing, availability, fulfillment, and post-acceptance changes remain subject to the terms of the Agreement, including the applicable not-to-exceed pricing structure, discount framework, and procurement requirements established thereunder.

THE REDESIGN GROUP

FRESNO, CITY OF (CA)

Authorized Signature Date

Authorized Signature Date

Set a new *standard*.