



**COMMENT AND REVIEW**  
to the  
REQUEST FOR PROPOSAL (RFP) #032521  
Entitled  
**Aftermarket Vehicle Parts and Supplies**

The following advertisement was placed February 4, 2021 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), PublicPurchase.com, and February 5, 2021 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Aftermarket Vehicle Parts and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 25, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

A&A Auto Parts Stores, Inc.	Interior Offroad Equipment
Advance Auto Parts	Interstate Batteries, Inc.
Air Technology Solutions	Jasper Engine Exchange
Ample, Inc.	Kustom Signals, Inc.
Auto-Wares, Inc.	MONACO Group Automotive, Inc.
Automotive Parts Services Group (The Group)	Napa Auto Parts
Beecher Emission Solution Technologies, LLC	Navistar, Inc.
Blue Bird Body Company	Nesco, LLC
Brigade Electronics, Inc.	New York Bus Sales, LLC
Broadway Ford Truck Sales, Inc.	O'Reilly Auto Enterprises, LLC dba O'Reilly Auto Parts
Capital Filtrations, Inc.	Paccar Parts (PACCAR, Inc.)
Chevin Fleet Solutions, LLC	Pavement Technologies International Corp.
ClipperCreek, Inc.	ProLogic ITS, LLC

Diesel Laptops, LLC	Rocky Mountain Truck Accessories
DPF Regeneration .com, LLC	Savvas Learning Company
ELLIOTT AUTO SUPPLY CO., INC.	SnoDepot
Equipment Works Inc., LLC	Star Fabrication
G & J Diesel Sales and Service	Stephen Wade Auto Center
General Motors ACDelco	TVH Parts Co.
Genuine Parts Company dba NAPA Auto Parts	Uberwurx, LLC
Global Direct Resources	Valor Industries
IEH Auto Parts, LLC dba Auto Plus Auto Parts	Vehicle Maintenance Program
Imperial Supplies LLC	Wastebuilt Environmental Solutions, LLC
Industrial Power, LLC	Whelen Engineering Company, Inc.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 25, 2021, at 4:41:21 pm CT. Proposals were received from the following:

Automotive Parts Services Group (The Group)  
 Auto-Wares, Inc.  
 Beecher Emission Solution Technologies, LLC  
 Capital Filtrations, Inc.  
 Diesel Laptops, LLC  
 ELLIOTT AUTO SUPPLY CO., INC.  
 General Motors ACDelco  
 Genuine Parts Company dba NAPA Auto Parts  
 IEH Auto Parts, LLC dba Auto Plus Auto Parts  
 Imperial Supplies LLC  
 Interstate Batteries, Inc.  
 Jasper Engine Exchange  
 New York Bus Sales, LLC  
 O'Reilly Auto Enterprises, LLC dba O'Reilly Auto Parts  
 Paccar Parts (PACCAR, Inc.)  
 Wastebuilt Environmental Solutions, LLC  
 Whelen Engineering Company, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Lead Analyst  
 Michael Munoz, CPPB, Procurement Analyst  
 Tom Sharbonno, Procurement Analyst  
 Stephanie Haataja, CPIM, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Genuine Parts Company, dba NAPA Auto Parts, is a distributor and service provider of a full catalog of aftermarket automotive parts. These products are made available to Sourcewell participating entities in the United States and Canada by 60 distribution centers and over 6,600 independent and NAPA owned retail stores. NAPA products are also made available through the NAPA online and NAPA ProLink ordering systems. The aftermarket automotive parts proposed by NAPA are being provided at competitive discounts from MSRP.

IEH Auto Parts, dba Auto Plus Auto Parts, is a full line distributor of automotive and truck parts. They are ready to provide their parts and services to Sourcewell participating entities in the United States through their network of 25 distribution centers and over 1,000 company and independently owned stores. They offer participating entities the ability to integrate their parts catalog into a multitude of shop management systems. IEH Auto Parts offers solid discounts and promotional pricing programs to participating entities.

Imperial Supplies, LLC, provides a broad offering of vehicle maintenance parts, fleet maintenance equipment, supplies, and tools. Imperial Supplies guarantees a 98% fill rate to Sourcewell participating entities in the United States through their regionally aligned distribution centers. Their products are all available via e-procurement with the ability to integrate with numerous platforms. Imperial Supplies offers participating entities competitive pricing discounts.

Jasper Holdings, Inc., is a direct to market manufacturer and supplier of automotive, medium-duty, and heavy-duty parts and supplies. Jasper Holdings maintains a large sales and service force with 115 branch locations to support the needs of participating entities in the United States. They also maintain a fleet of company owned trucks to replenish their branch locations and provide delivery to participating entities in the continental United States. They are offering significant discounts off MSRP to Sourcewell participating entities.

O'Reilly Auto Enterprises, LLC, dba O'Reilly Auto Parts, is a reseller of over 900 brands, offering Sourcewell participating entities a wide selection of aftermarket automotive parts for both domestic and imported automobiles, vans, and trucks. The products are being provided through 28 distribution centers and over 5,000 O'Reilly owned and operated stores in the United States. Additionally, O'Reilly offers online ordering via their online ordering system, First Call. All products and services offered on contract are provided at considerable discounts off the standard list price with additional discounted payment terms available.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #032521 to:

Genuine Parts Company dba NAPA Auto Parts	#032521-GPC
IEH Auto Parts dba Auto Plus Auto Parts	#032521-PEP
Imperial Supplies LLC	#032521-IMP
Jasper Holdings Inc.	#032521-JAS
O'Reilly Auto Enterprises, LLC dba O'Reilly Auto Parts	#032521-ORA

The preceding recommendations were approved on May 10, 2021.

Sourcewell

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*James Voelker*

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James Voelker, CPCM, CFCM, Procurement Lead Analyst

DocuSigned by:

*Michael Munoz*

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Michael Munoz, CPPB, Procurement Analyst

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*Tom Sharbonno*

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Tom Sharbonno, Procurement Analyst

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*Stephanie Haataja*

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Stephanie Haataja, CPIM, Procurement Analyst


### STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #032521 for Aftermarket Vehicle Parts and Supplies**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO  
Chief Procurement Officer