

**EVALUATION OF BID
PROPOSALS**

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FOR: PRODUCT REQUIREMENTS CONTRACT FOR BULK LIQUID OXYGEN

Bid File No. 12400338
Bid Opening: 10/31/2023**BIDDERS****TOTAL NET BID AMOUNT**

1. WestAir Gases & Equipment, Inc.
2929 East Dorothy Avenue
Fresno, CA 93706

\$1,370,318.05

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, November 27, 2023, 5:00 P.M.

The current contract pricing is 78 % above the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation: Annual water production has increased over the last 4 years (2018-2022) by 7.93 billion gallons/year; or 59%. Unit pricing for liquid oxygen has increased by 0.23 cents per Hundred Cubic Feet (HCF); or 37%. The combined increases have had a compound effect, and the annual contract amount has increased accordingly.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment): The City's Northeast Surface Water Treatment Facility (NESWTF) produces up to 30 million gallons of drinking water per day and the Southeast Surface Water Treatment Facility (SESWTF) produces up to 54 million gallons per day. California Department of Public Health regulations require that drinking water be disinfected to protect against viruses and bacteria. Ozone is used to achieve this disinfection through the utilization of liquid oxygen (LOX). Without LOX, ozone could not be produced and consequently, the NESWTF and the SESWTF would not be able to operate.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$1,370,318.05 to WestAir Gases & Equipment, Inc. as the lowest responsive bidder.

Remarks:

☐ Reject all bids. Reason:


Department Head Approval

Brock D. Buche, PE PLSDirector of Public UtilitiesDate 2/2/2024☒ Approve Dept. Recommendation☒ Approve GSD/Purchasing Recommendation☐ Disapprove☐ Disapprove☐ See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER


Purchasing Manager 02/08/2024
Date


City Manager or Designee 02/27/2024
Date

DocuSigned by:

2/8/2024
General Services Director Date

FISCAL IMPACT STATEMENT**PROGRAM:**

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$137,786</u>	<u>\$456,773</u>
Indirect Cost	<u> </u>	<u> </u>
TOTAL COST	<u>\$137,786</u>	<u>\$456,773</u>
Additional Revenue or Savings Generated	<u> </u>	<u> </u>
Net City Cost	<u>\$137,786</u>	<u>\$456,773</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$137,786</u>	<u>\$456,773</u>