

**LISTING OF PROPOSERS**

FOR: REQUEST FOR PROPOSALS FOR REQUIREMENTS CONTRACT FOR PROPERTY MAINTENANCE AND WEED CONTROL

RFP No. 9543  
RFP Opening: 11/02/21

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<b><u>PROPOSERS</u></b> (In alphabetical order)	<b><u>TOTAL PROPOSAL AMOUNT</u></b>
1. BrightView Landscape Services, Inc. 5213 E. Pine Ave. Fresno, CA 93727	<b>\$185,543.96</b>
2. Fresno County Economic Opportunities Commission 1920 Mariposa Street, Suite #300 Fresno, CA 93721	<b>\$89,118.26</b>
3. Sequoia Western 3215 W. McKinley Ave. Fresno, CA 93722	<b>\$65,150.40</b>
4. T&R Riparian Restore 446 Market St. Colusa, CA 95932	<b>\$236,489.82</b>

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Each proposer has agreed to allow the City one hundred twenty (120) days from date proposals were opened to accept or reject their proposal.

**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

Award a contract in the amount of \$ 89,118.26  
to Fresno County Economic Opportunities Commission  
in accordance with the Selection Committee recommendation.

Reject all proposals. Reason:

Remarks:

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Department Head Approval

  
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Title Executive Director

Date 2/25/2022


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- Approve Dept. Recommendation     Approve Finance/Purchasing Recommendation  
 Disapprove     Disapprove  
 See Attachment

FINANCE DEPARTMENT

CITY MANAGER

  
\_\_\_\_\_  
Purchasing Manager    Date    03/27/2022

  
\_\_\_\_\_  
City Manager or Designee    Date    03/30/2022

  
\_\_\_\_\_  
Finance Director    Date    3/27/22

**REPORT FROM EVALUATION COMMITTEE  
REQUEST FOR PROPOSAL FOR  
PROPERTY MAINTENANCE AND WEED CONTROL SERVICES - RFP NO. 9543  
(Committee Meeting held on 2/23/2022)**

**COMMITTEE MEMBERS:**

- Enrique Mendez, Project Manager, City of Fresno in its capacity as Housing Successor to the Redevelopment Agency of the City of Fresno
- Marlene Murphey, Executive Director, City of Fresno in its capacity as Housing Successor to the Redevelopment Agency of the City of Fresno
- Evangelina Flores, Housing Program Supervisor, City of Fresno, City Attorney's Department/Anti-Slum Enforcement Team-ASET
- Howard Lacy, Housing Program Supervisor, City of Fresno, City Attorney's Department/Anti-Slum Enforcement Team-ASET

**BACKGROUND**

The goal of this Request for Proposal (RFP) was to solicit proposals to provide professional monthly property maintenance for various Housing Successor owned parcels within the City of Fresno. The operator will be responsible for property maintenance and year-round weed control as per the specifications.

Proposals were submitted by the four vendors according to the Request for Proposal November 2, 2021, deadline. A request for extension of proposal was sent out to the four vendors and all but one vendor agreed to extend their bid proposal. The summary of Proposals submitted by the four vendors is attached:

**COMMITTEE NOTES**

The committee members evaluated the proposers on 1) The ability to meet the stated service requirements, 2) Cost as shown on the proposal form, 3) Past performance and experience with the City, and 4) Other related information provided by proposers.

**The T&R Restore and Brightview Landscape** - Proposals were cost prohibitive at \$236,489.82 and \$185,543.96 respectively, so they were not considered for the award. All other proposers were considered.

**Sequoia Western** - General consensus was that they are responsive to City needs and that they do good work. Unfortunately, they did not agree to extend their bid proposal and for that reason have been removed from consideration.

**Fresno County EOC** - City has experience with EOC. They have provided similar services in the past for the City and former Redevelopment Agency. They are the incumbent on the Property Maintenance contract that expired last year. Their quality of work is good. Committee believes they have the staff to perform and be responsive. From an equipment standpoint they should be able to perform.

**Summary Recommendation-** As per the proposal the RFP identified three specific bid items: property maintenance, year-round weed control, and site inspections. The proposal from Fresno County EOC is the best value and the most competitive of the remaining bids (Sequoia Western was removed from consideration). In addition, staff determined, based on the evaluation criteria that EOC was capable of providing the level of service required to do this project.