




**POLICE DEPARTMENT**

April 4, 2016

TO: BRUCE RUDD, City Manager  
Office of the City Manager

FROM:  JERRY P. DYER, Chief of Police  
Office of the Chief

SUBJECT: AWARD A SOLE SOURCE AGREEMENT WITH VIGILANT SOLUTIONS, INC., IN THE AMOUNT OF \$75,000 FOR AUTOMATIC LICENSE PLATE READER HARDWARE, SOFTWARE AND SERVICES FOR ONE YEAR; AUTHORIZE THE CHIEF OF POLICE OR HIS DESIGNEE TO EXECUTE THE AGREEMENT

This memorandum is a request for authorization for sole source acquisition of goods and services from Vigilant Solutions, Inc., based in Livermore, California. Vigilant Solutions is a leading provider of advanced analytics solutions for law enforcement, advanced security and consumer behavior analysis applications. Furthermore, Vigilant Solutions specializes in diverse PC and DSP based applications of Advanced Solutions Analytics software and is an innovative developer of Solutions algorithm libraries and Solutions mining technologies. With over 17 years of Solutions imaging expertise in the License Plate Reader (LPR), semiconductor, and security automation industries, Vigilant Solutions has been delivering quality products and service all over the world.

Vigilant Solutions currently provides technology support and Automated LPR (ALPR) data for the United States' largest private license plate reader database available nationwide. Vigilant Solutions currently loads over 68,000,000 license plate records per month of mostly stationary (parked) vehicles from key geographic regions. By the end of 2013, the size of the private LPR network reached a benchmark of over 2 billion detections records. Vigilant Solutions is the only ALPR Company to offer the National ALPR Law Enforcement Sharing Program (NVLS) that is providing ALPR data and hosting application for Law Enforcement use only. The use of the NVLS program is the industry's first and only ALPR Smart Phone application. No other ALPR vendor has the products and resources that technically meet the type of standards required for such a solution.

Vigilant Solutions is the exclusive software developer and manufacturer of similar types of ALPR units for agencies like: CA Highways Patrol, CO State Patrol, U.S. Military,

SPAWAR Pacific, and many other Military and Law Enforcement Agencies. Vigilant Solutions was recently awarded the bid for the Anaheim Police department consisting of 24 LEA's inside Orange County, CA.


Although Vigilant has multiple resellers, the only authorized reseller for this opportunity is Lehr Auto Electric in California and Nevada territories.

It is recommended that Council authorize the Chief of Police or designee to specify Vigilant Solutions, Inc., without substitution, to Hardware, Software and Services for mobile License Plate Reader Technology for one year under the sole source competitive bidding exception without an "or equal" provision in the specifications. It is therefore recommended we award a services contract of \$75,000 to Vigilant Solutions, Inc.

The FY 2016 budget for the Police Department includes \$75,000 for the first year of this contract in the 2014 State Homeland Security Grant Program. No general funds will be used.

Approve Request

Deny Request

  
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Bruce Rudd, City Manager

  
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Date

JPD/cle