

Form G

HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES  
RFP # 032119



Possible Points	BOMAG Americas, Inc.	Caterpillar Inc.	CNH Industrial America LLC	Doosan Infracore North America, LLC	Dynapac North America LLC	Grove U.S. L.L.C. (dba Manitowoc)	Hyundai Construction Equipment Americas, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	40	44	37	34	41	40
Pricing	400	352	321	313	346	347	353
Financial, Industry and Marketplace Successes	75	64	68	61	60	66	59
Bidder's Ability to Sell/ Service Contract Nationally	100	82	89	78	83	84	79
Bidder's Marketing Plan	50	37	44	38	39	42	39
Value Added Attributes	75	56	66	56	62	60	65
Warranty Coverages and Information	50	42	44	39	39	41	46
Selection and Variety of Products and Services Offered	200	159	176	156	154	159	168
Total Points	1000	832	852	778	817	840	849
<b>Rank Order</b>	<b>8</b>	<b>1</b>	<b>5</b>	<b>12</b>	<b>10</b>	<b>7</b>	<b>6</b>

Possible Points	John Deere Construction Retail Sales	Kobelco Construction Machinery USA, Inc.	Komatsu America Corp.	Link Belt Cranes	Roadtec, Inc	Volvo Construction Equipment North America, LLC	Wirtgen America, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	42	43	34	41	43	41
Pricing	400	344	345	342	313	337	320
Financial, Industry and Marketplace Successes	75	66	63	66	60	68	64
Bidder's Ability to Sell/ Service Contract Nationally	100	91	90	82	72	91	84
Bidder's Marketing Plan	50	41	44	40	36	45	38
Value Added Attributes	75	67	67	65	59	70	63
Warranty Coverages and Information	50	43	44	42	36	44	40
Selection and Variety of Products and Services Offered	200	181	177	160	156	180	157
Total Points	1000	875	873	831	773	878	807
<b>Rank Order</b>	<b>3</b>	<b>14</b>	<b>4</b>	<b>9</b>	<b>13</b>	<b>2</b>	<b>11</b>

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