

LISTING OF PROPOSERS

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FOR: RC RFP FOR TOWING AND STORAGE OF EVIDENCE VEHICLES

RFP No. 12402054

RFP Opening: 05/21/24

PROPOSERS

(In alphabetical order)

TOTAL PROPOSAL AMOUNT

1. Fortney Towing, Inc.
2501 N Business Park Ave
Fresno, California 93727

See Proposal

Each proposer has agreed to allow the City one hundred twenty (120) days from date proposals were opened to accept or reject their proposal.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$ 365,043.10 Annually


to Fortney Towing Inc.

in accordance with the Selection Committee recommendation.

☐ Reject all proposals. Reason:

Remarks:

Department Head Approval


Title Interim Police Chief
Date 7.10.24

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☒ Approve Dept. Recommendation

☐ Disapprove

☐ See Attachment

☒ Approve GSD/Purchasing Recommendation

☐ Disapprove

GENERAL SERVICES DEPARTMENT

CITY MANAGER



Purchasing Manager Date

 7/15/24

City Manager or Designee Date

DocuSigned by:


General Services Director Date

REPORT FROM EVALUATION COMMITTEE
REQUEST FOR PROPOSALS REQUIREMENTS CONTRACT TO PROVIDE TOWING
AND STORAGE OF EVIDENCE CARS FOR THE FRESNO POLICE DEPARTMENT
RFP NO. 12402054

COMMITTEE MEMBERS:

Sergeant Mark VanWyhe - Supervisor Traffic Bureau, Fresno Police Department

Officer Dalan Richards - Tow Coordinator, Fresno Police Department

Rachael Fierro – Tow Coordinator, Fresno Police Department

FACILITATOR

Dyan Ayala - Procurement Specialist, General Services Department Purchasing Division

BACKGROUND

The City of Fresno Police Department is soliciting proposals to provide towing and storage of evidence cars. Services to be provided by the proposer include but are not limited to: The day-to-day operation of service, executive and administrative management, employment, supervision, training of its personnel, all necessary towing equipment, adequate secured and monitored storage facility, customer relations, preparation of reports of financial or other matters pertaining to the operations and any such other work as be necessary to comply with the requirements contained in the original solicitation. This request is a three (3) year contract with the possibility of two (2) one (1) year extensions. At the conclusion of the opening one vendor submitted a proposal on the Towing and Evidence RFP:

1. Fortney Towing Inc.

The selection committee determined that negotiations would be necessary to make a sound business judgement and obtain the best value for the contract. Upon initial evaluation, a yearly cost would need to be established by the proposer.

SIGNIFICANT EVENTS

RFP Release - April 23, 2024

Pre-Proposal Meeting (Via Zoom) - May 2, 2024

RFP Opening - May 16, 2024

Final Committee Evaluation- June 18, 2024

EVALUATION CRITERIA

The evaluation criteria as listed in the RFP are listed in order of importance below:

1. Cost- The reasonableness and competitiveness of the total price for services rendered to the Fresno Police Department, the adequacy of source data and information provided to support cost quotes and figures, and the use of industry and government recognized measurements when compiling estimates.

2. Ability to Meet the Stated Service Requirements- The Offeror's ability to demonstrate ability to meet the requirements as described in the Statement of Work's on pages 40-57, which details the goals of providing excellent towing and storage of evidence cars while minimizing the cost to the City of Fresno.
3. Past Performance and Experience- Based on the City's past dealings with the proposer and reference responses.
4. Conformance to the terms and conditions of the RFP- (Completeness of Response)- Completeness of response in accordance with RFP instructions, exceptions to deviations from the RFP requirements that the Agency cannot or will not accommodate; and any other factors not considered elsewhere.
5. Financial Stability- Including balance sheet and income statement. Additional financial review will be provided by qualifying accounting staff to support the proposer's claim of stability and financial readiness.
6. Other related information- (Qualifications, Related Experience, and References)- Technical experience in performing work of a closely similar nature; experience working with public agencies; experience in providing specifically this type of service, strength and stability of the firm; strength, stability; assessment by client references; references with demonstrated success in providing similar services.

COMMITTEE NOTES

Fortney Towing Inc- As the incumbent, this proposer has vast knowledge of towing and handling evidence cars. They understand the City's software and processes for billing. They have experienced staff dealing with the city and with the public and are always constant professionals. They have an adequate secure facility to store evidence cars, and the necessary towing equipment.

SUMMARY RECCOMENDATION

Based on the proposal documents, reference checks, past performance, and cost, the Committee recommends award of a three (3) year contract with the possibility of two (2) one (1) year extensions to Fortney Towing Inc. in the amount of \$365,043.10 per year.