

CVETU - 2014 Volume Summary

| Audit Type | QTY | |
|--|------|--|
| Online Assessment (HEP) Qty Total | 45 | |
| Home Energy Profile (Less than 2000 sqft) | 29 | |
| Home Energy Profile (2000 to 3000 sqft) | 12 | |
| Home Energy Profile (Over 3000 sqft) | 4 | |
| Phone Consultation Qty Total | 8 | |
| Phone Consultation (Less than 2000 sqft) | 3 | |
| Phone Consultation (2000 to 3000 sqft) | 4 | |
| Phone Consultation (Over 3000 sqft) | 1 | |
| HERS II Lite Qty total | 3923 | |
| HETU Lite (Less than 2000 sqft) | 3380 | |
| HETU Lite (2000 to 3000 sqft) | 449 | |
| HETU Lite (Over 3000 sqft) | 94 | |
| HERS II Qty Total | 88 | |
| HERS II (Less than 2000 sqft) | 51 | |
| HERS II (2000 to 3000 sqft) | 29 | |
| HERS II (Over 3000sqft) | 8 | |
| Opportunity Assessment (Benchmark) | 1 | |
| Benchmarking Typical Building (One Meter) | 1 | |
| Benchmarking Typical Building (Two Meters) | 0 | |
| Benchmarking Typical Building (Three Meters) | 0 | |
| ASHRAE Level 1 (Less than 50,000 sqft) | 31 | Includes 18 Commercial Energy Audits |
| ASHRAE Level 1 (Less than 100,000 sqft) | 4 | |
| ASHRAE Level 1 (Less than 150,000 sqft) | 2 | |
| ASHRAE Level 1 (Less thank 200,000 sqft) | 2 | The two included are over 200,000 sqft |
| ASHRAE Level 1 Small Commercial Buildings | 25 | |
| ASHRAE Level 1 Medium Commercial Buildings | 6 | |
| ASHRAE Level 1 Large Office Buildings Or Industrial Process Facilities | 8 | |
| ASHRAE Level 2 (Less than 50,000 sqft) | 8 | |
| ASHRAE Level 2 (Less than 100,000 sqft) | 13 | |
| ASHRAE Level 2 (Less than 150,000 sqft) | 0 | |
| ASHRAE Level 2 (Less thank 200,000 sqft) | 0 | |
| ASHRAE Level 2 Audit | 21 | Includes 2 Savings By Design Audits |
| ASHRAE Level 2 Lighting Audit Only | 0 | |
| ASHRAE Level 2 HVAC Audit Only | 0 | |
| ASHRAE Level 2 HVAC And Lighting Only | 0 | |
| ASHRAE Level 2 Chiller ECM Or Similar | 0 | |
| ASHRAE Level 2 Audit | | |
| ASHRAE Level 2 Lighting Audit Only | | |
| ASHRAE Level 2 HVAC Audit Only | | |
| ASHRAE Level 2 HVAC And Lighting Only | | |
| ASHRAE Level 2 Chiller ECM Or Similar | | |
| HERS II (Door to Door Marketing Per Home) | 9 | |
| Home Energy Profile (Door to Door Marketing Per Home) | 0 | |
| Web Based Small Commercial Buildings | 7 | |
| Web Based Medium Office Buildings | 1 | |
| Web Based Large Office Buildings Or Industrial Process Facilities | 5 | |
| BOMA Lighting Audit | 0 | |

CVETU - 2015 Volume Summary

| Audit Type | QTY | |
|--|------|---|
| Online Assessment (HEP) Qty Total | 89 | |
| Home Energy Profile (Less than 2000 sqft) | 52 | |
| Home Energy Profile (2000 to 3000 sqft) | 29 | |
| Home Energy Profile (Over 3000 sqft) | 8 | |
| Phone Consultation Qty Total | 10 | |
| Phone Consultation (Less than 2000 sqft) | 4 | |
| Phone Consultation (2000 to 3000 sqft) | 4 | |
| Phone Consultation (Over 3000 sqft) | 2 | |
| HERS II Lite Qty total | 5343 | |
| HETU Lite (Less than 2000 sqft) | 5172 | |
| HETU Lite (2000 to 3000 sqft) | 148 | |
| HETU Lite (Over 3000 sqft) | 23 | |
| HERS II Qty Total | 18 | |
| HERS II (Less than 2000 sqft) | 7 | |
| HERS II (2000 to 3000 sqft) | 10 | |
| HERS II (Over 3000sqft) | 1 | |
| Opportunity Assessment (Benchmark) | 6 | |
| Benchmarking Typical Building (One Meter) | 6 | |
| Benchmarking Typical Building (Two Meters) | 0 | |
| Benchmarking Typical Building (Three Meters) | 0 | |
| ASHRAE Level 1 (Less than 50,000 sqft) | 46 | |
| ASHRAE Level 1 (Less than 100,000 sqft) | 10 | |
| ASHRAE Level 1 (Less than 150,000 sqft) | 9 | |
| ASHRAE Level 1 (Less thank 200,000 sqft) | 4 | *1 over 200,000 sqft |
| ASHRAE Level 1 Small Commercial Buildings | 24 | |
| ASHRAE Level 1 Medium Commercial Buildings | 28 | |
| ASHRAE Level 1 Large Office Buildings Or Industrial Process Facilities | 17 | |
| ASHRAE Level 2 (Less than 50,000 sqft) | 12 | |
| ASHRAE Level 2 (Less than 100,000 sqft) | 5 | *Includes 1 Post Retrofit Implementation Analysis |
| ASHRAE Level 2 (Less than 150,000 sqft) | 1 | |
| ASHRAE Level 2 (Less thank 200,000 sqft) | 0 | |
| ASHRAE Level 2 Audit | 18 | |
| ASHRAE Level 2 Lighting Audit Only | 1 | |
| ASHRAE Level 2 HVAC Audit Only | 0 | |
| ASHRAE Level 2 HVAC And Lighting Only | 0 | |
| ASHRAE Level 2 Chiller ECM Or Similar | 2 | |
| ASHRAE Level 2 Audit | | |
| ASHRAE Level 2 Lighting Audit Only | | |
| ASHRAE Level 2 HVAC Audit Only | | |
| ASHRAE Level 2 HVAC And Lighting Only | | |
| ASHRAE Level 2 Chiller ECM Or Similar | | |
| HERS II (Door to Door Marketing Per Home) | 2 | |
| Home Energy Profile (Door to Door Marketing Per Home) | 0 | |
| Web Based Small Commercial Buildings | 0 | |
| Web Based Medium Office Buildings | 0 | |
| Web Based Large Office Buildings Or Industrial Process Facilities | 0 | |
| BOMA Lighting Audit | 5 | *Additional 38 Simplified BOMA Lighting Audits |

Method 3 Worksheet

| | |
|-------------|--------|
| 2014 | |
| CleaResults | ConSol |

| Audit Type | QTY | \$ Per Audit/Line | Total | \$ Per Audit/Line | Total |
|---|-----------|-------------------|--------------------|-------------------|------------------|
| Online Assessment (HEP) Qty Total | 45 | \$ 107.00 | \$ 4,815.00 | | |
| Home Energy Profile (Less than 2000 sqft) | 29 | | | \$ 10.00 | \$ 290.00 |
| Home Energy Profile (2000 to 3000 sqft) | 12 | | | \$ 10.00 | \$ 120.00 |
| Home Energy Profile (Over 3000 sqft) | 4 | | | \$ 10.00 | \$ 40.00 |
| Total | | | \$ 4,815.00 | | \$ 450.00 |

| | | | | | |
|--|----------|-----------|------------------|----------|------------------|
| Phone Consultation Qty Total | 8 | \$ 107.00 | \$ 856.00 | | |
| Phone Consultation (Less than 2000 sqft) | 3 | | | \$ 65.00 | \$ 195.00 |
| Phone Consultation (2000 to 3000 sqft) | 4 | | | \$ 65.00 | \$ 260.00 |
| Phone Consultation (Over 3000 sqft) | 1 | | | \$ 65.00 | \$ 65.00 |
| Total | | | \$ 856.00 | | \$ 520.00 |

| | | | | | |
|---------------------------------|-------------|-----------|------------------------|-----------|------------------------|
| HERS II Lite Qty total | 3923 | \$ 500.00 | \$ 1,961,500.00 | | |
| HETU Lite (Less than 2000 sqft) | 3380 | | | \$ 275.00 | \$ 929,500.00 |
| HETU Lite (2000 to 3000 sqft) | 449 | | | \$ 300.00 | \$ 134,700.00 |
| HETU Lite (Over 3000 sqft) | 94 | | | \$ 325.00 | \$ 30,550.00 |
| Total | | | \$ 1,961,500.00 | | \$ 1,094,750.00 |

| | | | | | |
|-------------------------------|-----------|-----------|---------------------|-----------|---------------------|
| HERS II Qty Total | 88 | \$ 600.00 | \$ 52,800.00 | | |
| HERS II (Less than 2000 sqft) | 51 | | | \$ 450.00 | \$ 22,950.00 |
| HERS II (2000 to 3000 sqft) | 29 | | | \$ 550.00 | \$ 15,950.00 |
| HERS II (Over 3000sqft) | 8 | | | \$ 650.00 | \$ 5,200.00 |
| Total | | | \$ 52,800.00 | | \$ 44,100.00 |

| | | | | | |
|--|----------|-------------|--------------------|-----------|------------------|
| Opportunity Assessment (Benchmark) | 1 | \$ 2,000.00 | \$ 2,000.00 | | |
| Benchmarking Typical Building (One Meter) | 1 | | | \$ 850.00 | \$ 850.00 |
| Benchmarking Typical Building (Two Meters) | 0 | | | | |
| Benchmarking Typical Building (Three Meters) | 0 | | | | |
| Total | | | \$ 2,000.00 | | \$ 850.00 |

| | | | | | |
|--|----|-------------|----------------------|-------------|----------------------|
| ASHRAE Level 1 (Less than 50,000 sqft) | 31 | \$ 3,400.00 | \$ 105,400.00 | | |
| ASHRAE Level 1 (Less than 100,000 sqft) | 4 | \$ 6,400.00 | \$ 25,600.00 | | |
| ASHRAE Level 1 (Less than 150,000 sqft) | 2 | \$ 7,100.00 | \$ 14,200.00 | | |
| ASHRAE Level 1 (Less than 200,000 sqft) | 2 | \$ 8,400.00 | \$ 16,800.00 | | |
| ASHRAE Level 1 Small Commercial Buildings | 25 | | | \$ 2,400.00 | \$ 60,000.00 |
| ASHRAE Level 1 Medium Commercial Buildings | 6 | | | \$ 3,800.00 | \$ 22,800.00 |
| ASHRAE Level 1 Large Office Buildings Or Industrial Process Facilities | 8 | | | \$ 5,700.00 | \$ 45,600.00 |
| Total | | | \$ 162,000.00 | | \$ 128,400.00 |

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|-------------|--------|
| 2015 | |
| CleaResults | ConSol |

| QTY | \$ Per Audit/Line | Total | \$ Per Audit/Line | Total |
|-----------|-------------------|--------------------|-------------------|------------------|
| 89 | \$ 107.00 | \$ 9,523.00 | | |
| 52 | | | \$ 10.00 | \$ 520.00 |
| 29 | | | \$ 10.00 | \$ 290.00 |
| 8 | | | \$ 10.00 | \$ 80.00 |
| | | \$ 9,523.00 | | \$ 890.00 |

| | | | | |
|-----------|-----------|--------------------|----------|------------------|
| 10 | \$ 107.00 | \$ 1,070.00 | | |
| 4 | | | \$ 65.00 | \$ 260.00 |
| 4 | | | \$ 65.00 | \$ 260.00 |
| 2 | | | \$ 65.00 | \$ 130.00 |
| | | \$ 1,070.00 | | \$ 650.00 |

| | | | | |
|-------------|-----------|------------------------|-----------|------------------------|
| 5343 | \$ 425.00 | \$ 2,270,775.00 | | |
| 5172 | | | \$ 275.00 | \$ 1,422,300.00 |
| 148 | | | \$ 300.00 | \$ 44,400.00 |
| 23 | | | \$ 325.00 | \$ 7,475.00 |
| | | \$ 2,270,775.00 | | \$ 1,474,175.00 |

| | | | | |
|-----------|-----------|---------------------|-----------|--------------------|
| 18 | \$ 600.00 | \$ 10,800.00 | | |
| 7 | | | \$ 450.00 | \$ 3,150.00 |
| 10 | | | \$ 550.00 | \$ 5,500.00 |
| 1 | | | \$ 650.00 | \$ 650.00 |
| | | \$ 10,800.00 | | \$ 9,300.00 |

| | | | | |
|----------|-------------|---------------------|-----------|--------------------|
| 6 | \$ 2,000.00 | \$ 12,000.00 | | |
| 6 | | | \$ 850.00 | \$ 5,100.00 |
| | | | | |
| | | | | |
| | | \$ 12,000.00 | | \$ 5,100.00 |

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|----|-------------|----------------------|-------------|----------------------|
| 46 | \$ 3,400.00 | \$ 156,400.00 | | |
| 10 | \$ 6,400.00 | \$ 64,000.00 | | |
| 9 | \$ 7,100.00 | \$ 63,900.00 | | |
| 4 | \$ 8,400.00 | \$ 33,600.00 | | |
| 24 | | | \$ 2,400.00 | \$ 57,600.00 |
| 28 | | | \$ 3,800.00 | \$ 106,400.00 |
| 17 | | | \$ 5,700.00 | \$ 96,900.00 |
| | | \$ 317,900.00 | | \$ 260,900.00 |

