



Proposal Evaluation

Roadway Maintenance Equipment RFP #050625

	Possible Points	Asphalt Zipper Inc.	Broce Manufacturing Company, Inc.	BUCEPHALUS BUYER, LLC	Buyers Products Company, Inc.	Cimline, Inc.	Core Equipment Inc.	Crafco Inc.	Etnyre International	FAE USA, Inc	Falcon Equipment Holdings, LLC	Good Earth Tools Inc
Conformance to RFP Requirements	Pass/Fail	Pass	Pass		Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	40	40		41	44	36	45	40	39	42	37
Ability to Sell and Deliver Solutions	150	117	110		101	133	106	130	126	120	128	99
Marketing Plan	100	78	80		75	83	66	87	82	85	87	66
Value Added Attributes	100	86	79		71	85	67	81	80	77	82	75
Pricing	400	345	296		313	342	244	336	354	335	351	240
Depth and Breadth of Offered Solutions	200	146	143		141	159	121	169	160	148	161	121
Total Points	1,000	812	748		742	846	640	848	842	804	851	638
Rank Order		14	19		21	9	26	8	12	15.5	7	27

	Possible Points	Green Machines Inc	Heat Design Equipment Inc	htc enterprises	Keizer Morris International Inc	Land Pride, A Division of Great Plains Mfg. Inc.	LeeBoy	Marathon Equipment	Mark Rite Lines Equipment Company, Inc.	M-B Compaines, Inc.	Midland Machinery
Conformance to RFP Requirements	Pass/Fail		Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	
Financial Viability and Marketplace Success	50		38	31	45	43	43	43	45	44	
Ability to Sell and Deliver Solutions	150		106	92	134	130	131	105	133	124	
Marketing Plan	100		79	61	86	83	86	71	87	85	
Value Added Attributes	100		78	66	78	78	86	75	88	84	
Pricing	400		350	257	346	327	353	299	343	351	
Depth and Breadth of Offered Solutions	200		152	122	167	143	170	152	176	155	
Total Points	1,000		803	629	856	804	869	745	872	843	
Rank Order			17	28	6	15.5	3.5	20	2	11	

	Possible Points	Nescon LLC	PB Loader Corporation	Spaulding Mfg Inc	Stepp Manufacturing Company Inc	Thermo-Lay Manufacturing, LLC	ThorWorks Industries	Top5 Equipment LLC	United Rotary Brush Corporation	Vogel Traffic Services, Inc.	Warren Power Attachments
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	36	44	38	44	37	41	36	34	43	38
Ability to Sell and Deliver Solutions	150	100	137	112	133	116	132	108	112	126	104
Marketing Plan	100	81	87	70	88	86	83	74	66	88	73
Value Added Attributes	100	82	86	72	78	79	85	71	64	80	70
Pricing	400	310	357	315	353	355	343	312	286	339	306
Depth and Breadth of Offered Solutions	200	132	172	143	173	147	177	139	138	169	138
Total Points	1,000	741	883	750	869	820	861	740	700	845	729
Rank Order		22	1	18	3.5	13	5	23	25	10	24

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