



AMS.NET, Inc.
 502 Commerce Way, Livermore, CA 94551
 925-245-6100 • 925-245-6150 Fax
 www.ams.net

Customer Price Quote

Customer

City of Fresno
 2600 Fresno St Rm 1059
 Fresno CA, 93721-3620 US
 ATTN: Frank Vawter

Ship To

City of Fresno
 2600 Fresno St Rm 1059
 Fresno, CA 93721-3620
 ATTN: Frank Vawter

Quote Description

Public Safety Switch Upgrade - [REDACTED] Switching
 (Option 2) V3

Merced FOCUS 2021092

PD:
 (14) Switches
 (12) [REDACTED]
 (1) [REDACTED]
 (1) [REDACTED]

Fire:
 (20) Switches
 (1) [REDACTED] Replacing - Fire Sta.# 3
 (19) [REDACTED]
 No Network Modules [REDACTED]

Total of:
 34 switches

*Cables and NM counts remain per original email request.

*Reuse existing optics

Quote #	#Q-00057065
Project #	95090
Modified	10/28/2021
Account Mgr.	Greg Jaramishian
AM Phone	(562) 236-5325
AM Email	gjaramishian@ams.net
Inside Account Mgr.	Ken Falconitin
IAM Phone	(925) 245-6119
IAM Email	kfalconitin@ams.net
Quote Exp.	11/6/2021

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
[REDACTED] - 3 Years smartnet					
1	[REDACTED] 48-port UPOE, Network Advantage	Cisco Systems Inc.	13.00	\$5,267.85	\$68,482.05
2	[REDACTED]	Cisco Systems Inc.	13.00	\$1,975.75	\$25,684.75

	36Months				
3	[REDACTED] 48-port license	Cisco Systems Inc.	13.00	\$0.00	\$0.00
4	[REDACTED]	Cisco Systems Inc.	13.00	\$0.00	\$0.00
5	PWR-C1-1100WAC-P 1100W AC 80+ platinum Config 1 Power Supply	Cisco Systems Inc.	13.00	\$0.00	\$0.00
6	PWR-C1-1100WAC-P/2 1100W AC 80+ platinum Config 1 Secondary Power Supply	Cisco Systems Inc.	13.00	\$897.47	\$11,667.11
7	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	26.00	\$0.00	\$0.00
8	[REDACTED] No SSD Card Selected	Cisco Systems Inc.	13.00	\$0.00	\$0.00
9	[REDACTED] No Stack Cable Selected	Cisco Systems Inc.	13.00	\$0.00	\$0.00
10	[REDACTED] No Stack Power Cable Selected	Cisco Systems Inc.	13.00	\$0.00	\$0.00
11	NM-BLANK-T1 Cisco Catalyst Type 1 Network Module Blank	Cisco Systems Inc.	13.00	\$0.00	\$0.00
12	[REDACTED] 48-Port Term Licenses	Cisco Systems Inc.	13.00	\$0.00	\$0.00
13	[REDACTED] 48-Port, 5 Year Term License	Cisco Systems Inc.	13.00	\$2,966.36	\$38,562.68
14	[REDACTED] Add-On Session Opt Out (No Fulfillment)	Cisco Systems Inc.	13.00	\$0.00	\$0.00
15	TE-EMBEDDED-T Cisco ThousandEyes Enterprise Agent IBN Embedded	Cisco Systems Inc.	13.00	\$0.00	\$0.00
16	TE-EMBEDDED-T-5Y ThousandEyes - Enterprise Agents	Cisco Systems Inc.	13.00	\$0.00	\$0.00
17	PI-LFAS-T Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	Cisco Systems Inc.	13.00	\$0.00	\$0.00
18	PI-LFAS-AP-T-5Y PI Dev Lic for Lifecycle & Assurance Term 5Y	Cisco Systems Inc.	13.00	\$0.00	\$0.00
19	C9300-NM-NONE No Network Module Selected	Cisco Systems Inc.	13.00	\$0.00	\$0.00
20	NETWORK-PNP-LIC Network Plug-n-Play Connect for zero-touch device	Cisco Systems Inc.	13.00	\$0.00	\$0.00

deployment				
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[REDACTED] - 3 Years Smartnet					
21	[REDACTED] 24-port PoE+, Network Advantage	Cisco Systems Inc.	20.00	\$2,823.76	\$56,475.20
22	[REDACTED] SNTC-8X5XNBD [REDACTED] Network Adva 36 months	Cisco Systems Inc.	20.00	\$1,057.22	\$21,144.40
23	[REDACTED] Extend Term License for Catalyst Switches	Cisco Systems Inc.	20.00	\$0.00	\$0.00
24	[REDACTED] Extend for Catalyst Switching - 5Year	Cisco Systems Inc.	20.00	\$0.00	\$0.00
25	[REDACTED] Network Advantage, 24-port license	Cisco Systems Inc.	20.00	\$0.00	\$0.00
26	PWR-C1-715WAC-P/2 715W AC 80+ platinum Config 1 SecondaryPower Supply	Cisco Systems Inc.	20.00	\$590.44	\$11,808.80
27	PI-LFAS-T Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	Cisco Systems Inc.	20.00	\$0.00	\$0.00
28	[REDACTED] No Stack Power Cable Selected	Cisco Systems Inc.	20.00	\$0.00	\$0.00
29	PI-LFAS-AP-T-5Y PI Dev Lic for Lifecycle & Assurance Term 5Y	Cisco Systems Inc.	20.00	\$0.00	\$0.00
30	[REDACTED] No Network Module Selected	Cisco Systems Inc.	20.00	\$0.00	\$0.00
31	[REDACTED] No SSD Card Selected	Cisco Systems Inc.	20.00	\$0.00	\$0.00
32	[REDACTED] No Stack Cable Selected	Cisco Systems Inc.	20.00	\$0.00	\$0.00
33	TE-EMBEDDED-T Cisco ThousandEyes Enterprise Agent IBN Embedded	Cisco Systems Inc.	20.00	\$0.00	\$0.00
34	TE-EMBEDDED-T-5Y ThousandEyes - Enterprise Agents	Cisco Systems Inc.	20.00	\$0.00	\$0.00
35	PWR-C1-715WAC-P 715W AC 80+ platinum Config 1 Power Supply	Cisco Systems Inc.	20.00	\$0.00	\$0.00
36	[REDACTED] UNIVERSAL	Cisco Systems Inc.	20.00	\$0.00	\$0.00

37	SWATCH-T StealthWatch 1 FPS Term License	Cisco Systems Inc.	2000.00	\$0.00	\$0.00
38	SWATCH-TRK-5Y SWATCH Tracker Term 5Y	Cisco Systems Inc.	2000.00	\$0.00	\$0.00
39	ISE-PLS-T ISE PLS Term License	Cisco Systems Inc.	1000.00	\$0.00	\$0.00
40	ISE-PLS-TRK-5Y ISE PLS Tracker Term 5Y	Cisco Systems Inc.	1000.00	\$0.00	\$0.00
41	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	80.00	\$0.00	\$0.00
42	NETWORK-PNP-LIC Network Plug-n-Play Connect for zero-touch device deployment	Cisco Systems Inc.	20.00	\$0.00	\$0.00
43	ISE-BASE-T ISE BASE Term License	Cisco Systems Inc.	1000.00	\$0.00	\$0.00
44	ISE-BASE-TRK-5Y ISE BASE Tracker Term 5Y	Cisco Systems Inc.	1000.00	\$0.00	\$0.00
45	██████████ License	Cisco Systems Inc.	20.00	\$0.00	\$0.00
46	██████████ 24-Port, 5 Year Term License	Cisco Systems Inc.	20.00	\$2,253.11	\$45,062.20

██████████ - 3 Years Smartnet					
47	██████████ Network Advantage	Cisco Systems Inc.	1.00	\$2,393.32	\$2,393.32
48	██████████ 24-port data only, Network 36 months	Cisco Systems Inc.	1.00	\$990.60	\$990.60
49	██████████ Network Advantage, 24-port license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
50	██████████ 16.12 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
51	PWR-C1-350WAC-P 350W AC 80+ platinum Config 1 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
52	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
53	██████████ No SSD Card Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00

54	[REDACTED] No Stack Cable Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00
55	[REDACTED] No Stack Power Cable Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00
56	[REDACTED] 24-port Term Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
57	[REDACTED] 24-Port, 5 Year Term License	Cisco Systems Inc.	1.00	\$1,582.37	\$1,582.37
58	PI-LFAS-T Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	Cisco Systems Inc.	1.00	\$0.00	\$0.00
59	PI-LFAS-AP-T-5Y PI Dev Lic for Lifecycle & Assurance Term 5Y	Cisco Systems Inc.	1.00	\$0.00	\$0.00
60	NETWORK-PNP-LIC Network Plug-n-Play Connect for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
61	[REDACTED] No Secondary Power Supply Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00
62	PWR-C1-BLANK Config 1 Power Supply Blank	Cisco Systems Inc.	1.00	\$0.00	\$0.00
63	[REDACTED] No Network Module Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00

Optics and Cables

64	STACK-T1-50CM= 50CM Type 1 Stacking Cable	Cisco Systems Inc.	6.00	\$49.52	\$297.12
65	CAB-SPWR-30CM= Catalyst Stack Power Cable 30 CM Spare	Cisco Systems Inc.	6.00	\$52.12	\$312.72
66	[REDACTED] 8 x 10GE Network Module, spare	Cisco Systems Inc.	2.00	\$1,247.35	\$2,494.70

AMS FREIGHT

67	AMS-FREIGHT-DROPSHIP Freight	None	1.00	\$0.00	\$0.00
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Order Summary

Subtotal	\$286,958.02
Adjustment	\$0.00
Estimated Taxes	\$12,853.23
Total	\$299,811.25

Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.

2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.

6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.

7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your



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access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____