

10x9316-DPU

Reg# 12502455



AMS.NET, LLC. D/B/A MGT Impact Solutions  
502 Commerce Way, Livermore, CA 94551  
(925) 245-6100 | Fax (925) 245-6150  
www.mgt.us

Quote# Q-00088667

**Customer**

Water Division  
1910 E University Ave

Fresno, CA 93703-2927  
ATTN: Michael Treas

**Ship To**

Water Division  
1910 E University Ave

Fresno, CA 93703-2927  
ATTN: Michael Treas

**Quote Description**

Water - NE Division SCADA Firewall Upgrade

Merced FOCUS 2021092

**Project #** 106080  
**Modified** 5/5/2025  
**Account Mgr.** Ryan Snedden  
**AM Phone** (559) 548-1828  
**AM Email** rsnedden@mgt.us  
**Inside Account Mgr.** Ken Falconitin  
**IAM Phone** (925) 245-6119  
**IAM Email** kfalconitin@mgt.us  
**Quote Exp.** 6/1/2025

Line	Item Description	Manufacturer	Quantity	Unit Price	Extended Price
FPR3105-NGFW-K9					
1	<b>FPR3105-NGFW-K9</b> Cisco Secure Firewall 3105 NGFW Appliance, 1U	Cisco Systems Inc.	2.00	\$14,019.75	\$28,039.50
2	<b>CON-SNT-FPR3105N</b> SNTC-8X5XNBD Cisco Secure Firewall	Cisco Systems Inc.	2.00	\$9,920.00	\$19,840.00
	60 months				
3	<b>FPR-EXCLUDE-SUBS</b> Cisco Firepower - Exclude Subscriptions	Cisco Systems Inc.	2.00	\$0.00	\$0.00
4	<b>FPR3K-PWR-AC-400</b> Cisco Secure Firewall 3K Series 400W AC Power Supply	Cisco Systems Inc.	2.00	\$0.00	\$0.00
5	<b>FPR3K-PWR-AC-400</b> Cisco Secure Firewall 3K Series 400W AC Power Supply	Cisco Systems Inc.	2.00	\$1,330.74	\$2,661.48
6	<b>CAB-AC</b> AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	Cisco Systems Inc.	4.00	\$0.00	\$0.00
7	<b>SF-F3K-TD7.3.1-K9</b> Cisco Secure Firewall TD 7.3.1 SW for 3105 series appliances	Cisco Systems Inc.	2.00	\$0.00	\$0.00



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8	<b>FPR3K-SSD900</b> Cisco Secure Firewall 3K Series 900GB	Cisco Systems Inc.	2.00	\$0.00	\$0.00
9	<b>FPR3K-SLIDE-RAILS</b> Cisco Secure Firewall 3100 Slide Rail Kit	Cisco Systems Inc.	2.00	\$0.00	\$0.00
10	<b>FPR3105-BSE</b> Cisco Secure Firewall 3105 Base Lic	Cisco Systems Inc.	2.00	\$0.00	\$0.00
11	<b>FPR3K-FAN</b> Cisco Secure Firewall 3K Series Fan Tray	Cisco Systems Inc.	4.00	\$0.00	\$0.00
12	<b>FPR3K-SSD-BLANK</b> Cisco Secure Firewall 3100 Series SSD Blank Slot Cover	Cisco Systems Inc.	2.00	\$0.00	\$0.00
13	<b>FPR3K-NM-BLANK</b> Firepower 3100 Series Network Module Blank Slot Cover	Cisco Systems Inc.	2.00	\$0.00	\$0.00
14	<b>SFP-10G-LR-S=</b> 10GBASE-LR SFP Module, Enterprise-Class	Cisco Systems Inc.	4.00	\$860.56	\$3,442.24
15	<b>SFP-10G-ZR-S=</b> 10GBASE-ZR SFP Module	Cisco Systems Inc.	8.00	\$5,930.99	\$47,447.92

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C9300X-24Y-A

16	<b>C9300X-24Y-A</b> Catalyst 9300X 24x25G Fiber Ports, modular uplink Switch	Cisco Systems Inc.	6.00	\$13,603.18	\$81,619.08
17	<b>CON-L1NCD-C9300XYA</b> CX LEVEL 1 8X7NCD Catalyst 9300X 24x25G Fiber Ports module	Cisco Systems Inc.	6.00	\$7,245.60	\$43,473.60
36 months					
18	<b>C9300X-DNA-24Y-A</b> C9300 DNA Advantage, Term License	Cisco Systems Inc.	6.00	\$0.00	\$0.00
19	<b>C9300-DNA-L-A-3Y</b> DNA Advantage 3 Year License	Cisco Systems Inc.	6.00	\$1,093.70	\$6,562.20
20	<b>CON-L1SWT-C930024</b> CX LEVEL 1 SW SUB C9300 DNA Advantage, Term License 36 months	Cisco Systems Inc.	6.00	\$283.20	\$1,699.20

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21	<b>SC9300UK9-1712</b> Cisco Catalyst 9300 XE 17.12 UNIVERSAL	Cisco Systems Inc.	6.00	\$0.00	\$0.00
22	<b>PWR-C1-715WAC-P</b> 715W AC 80+ platinum Config 1 Power Supply	Cisco Systems Inc.	6.00	\$0.00	\$0.00
23	<b>PWR-C1-715WAC-P/2</b> 715W AC 80+ platinum Config 1 SecondaryPower Supply	Cisco Systems Inc.	6.00	\$680.16	\$4,080.96
24	<b>CAB-TA-NA</b> North America AC Type A Power Cable	Cisco Systems Inc.	12.00	\$0.00	\$0.00
25	<b>C9300X-NW-A-24</b> C9300 Network Advantage, 24-port license	Cisco Systems Inc.	6.00	\$0.00	\$0.00
26	<b>STACK-T1-50CM</b> 50CM Type 1 Stacking Cable	Cisco Systems Inc.	6.00	\$54.41	\$326.46
27	<b>CAB-SPWR-150CM</b> Catalyst 3750X and 3850 Stack Power Cable 150 CM - Upgrade	Cisco Systems Inc.	6.00	\$54.41	\$326.46
28	<b>C9300-SSD-NONE</b> No SSD Card Selected	Cisco Systems Inc.	6.00	\$0.00	\$0.00
29	<b>TE-C9K-SW</b> TE agent for IOSXE on C9K	Cisco Systems Inc.	6.00	\$0.00	\$0.00
30	<b>C9K-ACC-RBFT</b> RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	Cisco Systems Inc.	6.00	\$0.00	\$0.00
31	<b>C9K-ACC-SCR-4</b> 12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	Cisco Systems Inc.	6.00	\$0.00	\$0.00
32	<b>CAB-GUIDE-1RU</b> 1RU CABLE MANAGEMENT GUIDES 9200 and 9300	Cisco Systems Inc.	6.00	\$0.00	\$0.00
33	<b>C9300X-NM-2C</b> Catalyst 9300 2 x 40G/100G Network Module QSFP+/QSFP28	Cisco Systems Inc.	6.00	\$1,387.53	\$8,325.18
34	<b>NETWORK-PNP-LIC</b> Network Plug-n-Play Connect for zero-touch device deployment	Cisco Systems Inc.	6.00	\$0.00	\$0.00
35	<b>SFP-H10GB-CU1M=</b> 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	12.00	\$59.28	\$711.36

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#### Professional Services

36	<b>AMS-NI-SEC-FIREPOWER</b> Labor: Systems Engineer Security - Cisco Firepower	AMS.NET	1.00	\$12,000.00	\$12,000.00	L15*
37	<b>AMS-NI-SEC-FIREPOWER</b> Labor: Systems Engineer Security - Cisco Firepower - HA	AMS.NET	1.00	\$5,000.00	\$5,000.00	L16*
38	<b>AMS-NI-LAN-CISCO-EDGE-STACKABLE</b> Labor: Cisco Edge Switch Installation - Stackable	AMS.NET	6.00	\$600.00	\$3,600.00	L17*
39	<b>AMS-NI-PM-FOC</b> Labor: Project Manager	AMS.NET	8.00	\$200.00	\$1,600.00	L18*

#### Network Reconfiguration Support

40	<b>AMS-NI-RSW-FOC</b> Labor: Systems Engineer - Network reconfiguration	AMS.NET	80.00	\$250.00	\$20,000.00	L19*
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#### AMS Freight

41	<b>AMS-FREIGHT</b> Freight and Handling	None	1.00	\$0.00	\$0.00	
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#### Order Summary

Subtotal	\$290,755.64
Adjustment	\$0.00
Estimated Taxes	\$14,777.90
<b>Total</b>	<b>\$305,533.54</b>



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## Terms and Conditions

1. AMS.NET, LLC. will require a purchase order referencing this Quote #.

2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET, LLC. accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the Customer, the Customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, LLC. D/B/A MGT Impact Solutions and shipped to destinations where sales tax is applicable will be subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET, LLC. D/B/A MGT Impact Solutions will invoice and the customer will pay the actual shipping charge when identified.

6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET, LLC. within 24 hours of delivery.

7. Returns. Returns for credit will be accepted at AMS.NET, LLC. D/B/A MGT Impact Solutions' discretion and are subject to manufacturer returns policies as well. Cisco and Meraki orders

cannot be modified starting at 50 days prior to the current estimated ship date. Cisco and Meraki have a no return for credit RMA policy. Please make sure your order is accurate before AMS.NET, LLC. D/B/A MGT Impact Solutions places the order with the manufacturer. Returns for credit must be initiated within 20 days of customer receipt of goods. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 20% of the purchase price, unless waived by the manufacturer. All shipments must have a valid RMA number from AMS.NET, LLC. D/B/A MGT Impact Solutions before returning. To make a returns for credit request, please contact your Account Manager listed on page one of this quote.

A copy of AMS.NET, LLC.'s full RMA policy is available for review online at [www.ams.net/services/procurement-and-financing/](http://www.ams.net/services/procurement-and-financing/).

8. The laws of the state where the item is shipped will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS.NET, LLC. D/B/A MGT Impact Solutions warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS.NET, LLC. D/B/A MGT Impact Solutions further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship during the products' manufacturer warranty period. AMS.NET, LLC. D/B/A MGT Impact Solutions warrants Installation for a period of thirty (30) days commencing upon when AMS.NET, LLC. D/B/A MGT Impact Solutions completes the installation under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS.NET, LLC. D/B/A MGT Impact Solutions does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a



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particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS.NET, LLC. D/B/A MGT Impact Solutions shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS.NET, LLC. D/B/A MGT Impact Solutions hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS.NET, LLC. D/B/A MGT Impact Solutions any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.NET, LLC. D/B/A MGT Impact Solutions. Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

For repair or replacement requests, please contact our Customer Service Department at 800-893-3660 Option 2,2. Email requests should be sent to [tac@ams.net](mailto:tac@ams.net).

11. Cisco Cloud services purchased from AMS.NET, LLC. D/B/A MGT Impact Solutions requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at [www.cisco.com/go/cloudterms](http://www.cisco.com/go/cloudterms) (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do

not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

12. The final price of all labor in this quote is contingent upon the customer providing AMS.NET, LLC. D/B/A MGT Impact Solutions full site access, with keys or a dedicated escort, for a period of at least nine consecutive hours per working day. Any existing pathway being pulled through is assumed to be easily discoverable, and meeting BICSI standards, such as the fill ratio, lack of non-cabling material in the conduit, and appropriate number of LBs. Additionally, any interior wall penetrations are assumed to be drywall or a like material unless otherwise noted in the labor scope for this project. Any deviation from these assumptions may result in additional costs to the customer based on the time added to the project.

**AMS.NET, LLC.**  
**Tax ID: 94-3291626**

C7 License: 763508

Full terms and conditions can be viewed on our website at [www.ams.net/services/procurement-and-financing/](http://www.ams.net/services/procurement-and-financing/)

## Purchase Order

Please make your purchase order to AMS.NET, LLC. and email it to Ryan Snedden at [rsnedden@mgt.us](mailto:rsnedden@mgt.us). You may also return it by mail to 502 Commerce Way, Livermore, CA 94551.