

**EVALUATION OF BID
PROPOSALS**

FOR: FIVE (5) HYBRID POLICE PATROL SUV

Bid File No. 3713
Bid Opening: 12/20/2019

BIDDERS

TOTAL NET BID AMOUNT

1. Swanson Fahrney Ford
3105 Highland Ave.
Selma, CA 93662

\$201,584.49 ^{WP}

Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, January 20, 2020 5:00 P.M.

The Budget Allocation for this expenditure is \$172,500. The contract price is 16.86 % above/below the Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

The overage is greater than 10% due to a significant model year design change. The product specified is the first pursuit rated hybrid Police SUV to market. This design change delayed published pricing for all model year 2020 Interceptor Utilities. There were no comparable products available to reference for accurate costing at the time the FY20 Budget was being prepared. Receiving only one bid is likely due to the solicitation of a low quantity of units.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

Purchasing these five hybrid patrol units will provide valuable information regarding the benefits and deficiencies of implementing a hybrid powertrain in a Police Patrol vehicle. Utilization of the five hybrid powertrains in the Police Department's patrol fleet has the potential to save roughly \$3,000 per vehicle per year in fuel costs. This is based on Ford Motor Company estimations as compared to a conventional gasoline powered vehicle.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 201,584.49
to Swanson Fahrney Ford
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

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Department Head Approval



Title ASSISTANT DIRECTOR

Date 3/5/2020

Approve Dept. Recommendation

Disapprove

See Attachment

Approve Finance/Purchasing Recommendation

Disapprove

FINANCE DEPARTMENT

CITY MANAGER


Purchasing Manager 03/05/2020
Date


City Manager or Designee 3/4/2020
Date


Finance Director 3/5/20
Date