



File#: 12600472 Opening Date: October 14, 2025

Procurement Evaluation Form

Procurement Title: Ford Products

Advertisement Date: 9/30/2025

Opening Date: 10/14/2025

Bid/Proposal Expiration Date: 1/12/2026

Number of Building Exchanges Notified: 5

Number of prospective bidders/proposers: 1

Format of bids received: Electronic

	<u>Bidders/Proposers</u>	<u>Amount</u>
1	Swanson Fahrney Ford 3105 Highland Ave Selma, CA 93662	Total Net Bid: \$414,185.03

Additional Information	Applicable	Not Applicable	Comments
Project Labor Agreement (PLA)	☐	☒	
Local Preference	☒	☐	<i>Local preference was applicable, but only one bid was received</i>
Non-Responsive Findings	☐	☒	
Special Contract Terms (i.e., RC)	☐	☒	
Min/Max Terms	☐	☒	
DBE Requirements	☐	☒	



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Department Recommendation
(To be completed by the Department)

Background *(Explain the need for the procurement below.)*

The Department of Public Utilities (DPU), Capital Projects Department (CPD), City Attorney's Office (CAO), and General Services Department (GSD) are requesting approval to purchase 10 Ford vehicles to replace and grow their respective fleets. Of the 10 total vehicles, DPU is requesting 1 vehicle, CPD is requesting 6 vehicles, CAO is requesting 1 vehicle, and GSD is requesting 2 vehicles. Of the requested units, 7 will serve as replacements and 3 will be additions used to meet the needs of growing staff and projects.

☒ Award a contract as follows:

Bidder/Proposer	Award Amount
Swanson Fahrney Ford	414,185.03

The Budget Allocation for this expenditure is \$492,534 The contract price is 17.3% below. *(If the overage is greater than 10% provide an explanation below.)*

The original budget allocation was based on ten (10) vehicles, six (6) of which were costed as Ford F-150 trucks. After further evaluation, GSD worked with CPD to determine that substituting the six F-150s with Ford Maverick hybrids would better meet operational needs while being more cost-effective in both acquisition price and ongoing operating costs. This change contributed to the 17.3% savings in the contract price.

☐ Reject all bids/proposals. *(If electing to reject all, provide an explanation below.)*

Anticipated Council Date: 12/4/2025



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Fiscal Impact Statement
(To be completed by the Department)

Indicate the **total fiscal impact** of the action requested, including operating and capital costs. Indicate costs for the current fiscal year and continuing costs in future years. Include all related costs.

Is the contract funded in the current year budget and/or through reallocation of existing Department resources:

☒ Yes ☐ No

If no, how will this item be funded? *(Provide an explanation below.)*

Is the action funded by a grant received by the City?

☒ Yes ☐ No

Only one vehicle is funded by this grant for the City Attorney's office. See Exhibit A for detailed funding source information.

If yes, provide the following:

Additional Information	Comments
Grant Name	Tabacco State Grant
Grantor name, granting agency, or office name (if any)	Office of the Attorney General, State of California
Fiscal year of the funding award	2025
Date grant agreement was approved by Council	1/9/2025

Fiscal Impact Table:

Type	Current Year Estimate	Annual Continuing Costs Thereafter	Number of Years
Operating	\$414,185.03	\$0	
Capital	\$0	\$0	
Total	\$414,185.03	\$0	
Describe all 'soft-cost' expenses:			



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Approvals

The signature below constitutes approval from the department head.

DocuSigned by: <i>Brian Barr</i> 99B07275D7AD479...	
Department head	10/28/2025
	Date
Director	
Title	

The signatures below constitute approval of the department recommendation.

<i>[Signature]</i>	10/28/2025
Purchasing Manager	Date
DocuSigned by: <i>Brian Barr</i> 99B07275D7AD479...	
General Services Department Director	10/28/2025
	Date
<i>[Signature]</i>	10/28/25
City Manager	Date