

Procurement Evaluation Form

Procurement Title: <u>Ford Products</u>
Advertisement Date: <u>9/30/2025</u>

Opening Date: <u>10/14/2025</u>

Bid/Proposal Expiration Date: <u>1/12/2026</u>

Number of Building Exchanges Notified: <u>5</u>

Number of prospective bidders/proposers: <u>1</u>

Format of bids received: *Electronic*

	Bidders/Proposers	Amount
1	Swanson Fahrney Ford 3105 Highland Ave Selma, CA 93662	Total Net Bid: \$414,185.03

Additional Information	Applicable	Not Applicable	Comments
Project Labor Agreement (PLA)		\boxtimes	
Local Preference			Local preference was applicable, but only one bid was received
Non-Responsive Findings		\boxtimes	
Special Contract Terms (i.e., RC)		\boxtimes	
Min/Max Terms		\boxtimes	
DBE Requirements		\boxtimes	



Department Recommendation

(To be completed by the Department)

Background (Explain the need for the procurement below.)

The Department of Public Utilities (DPU), Capital Projects Department (CPD), City Attorney's Office (CAO), and General Services Department (GSD) are requesting approval to purchase 10 Ford vehicles to replace and grow their respective fleets. Of the 10 total vehicles, DPU is requesting 1 vehicle, CPD is requesting 6 vehicles, CAO is requesting 1 vehicle, and GSD is requesting 2 vehicles. Of the requested units, 7 will serve as replacements and 3 will be additions used to meet the needs of growing staff and projects.

Award	2	contract	26	follows
∠ Award	а	contract	as	TOHOWS

Bidder/Proposer	Award Amount
Swanson Fahrney Ford	414,185.03

The Budget Allocation for this expenditure is \$492,534 The contract price is 17.3% below. (If the overage is greater than 10% provide an explanation below.)

The original budget allocation was based on ten (10) vehicles, six (6) of which were costed as Ford F-150 trucks. After further evaluation, GSD worked with CPD to determine that substituting the six F-150s with Ford Maverick hybrids would better meet operational needs while being more cost-effective in both acquisition price and ongoing operating costs. This change contributed to the 17.3% savings in the contract price.

🔲 Reject all bids/proposals	. (If electing to reject all,	, provide an explanation	below.)
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Anticipated Council Date: 12/4/2025



Fiscal Impact Statement

(To be completed by the Department)

Indicate the **total fiscal impact** of the action requested, including operating and capital costs. Indicate costs for the current fiscal year and continuing costs in future years. Include all related costs.

costs.								
Is the contract funder Department resources:		urrent year	budget	and/or	through	reallocation	on o	f existing
🛛 Yes 🔲 No								
If no, how will this item	be funded?	(Provide an	explanati	on below	ı.)			
Is the action funded by	a grant rece	eived by the	City?					
🛛 Yes 🗌 No								
Ontropo vehicle in	£	.:	Un a Oite e	۸ 44 م محم	in affina i	0 F. bib	. A &-	
-	Only one vehicle is funded by this grant for the City Attorney's office. See Exhibit A for detailed funding source information.							
If yes, provide the follow	wing:							
Additional Inform	nation			Co	mments			
Grant Name		Tabacco S	State Gra	ant				
Grantor name, grantin or office name (if any)	Office of the Attorney General, State of California							
Fiscal year of the fund	2025							
Date grant agreement approved by Council	1/9/2025							
Fiscal Impact Table:								
Туре	Curren				al Contints There			nber of ears
Operating	\$414,185.03			\$0				
Capital	\$0			\$0				
Total \$414,185.03				\$0				
Describe all 'soft-cost'	expenses:							



Approvals

The signature below constitutes approval from the department head.

Brish Barr	10/28/2025
Departifient neau	Date
Director	
Title	

The signatures below constitute approval of the department recommendation.

Purchasing Manager Date

Brian Barr 10/28/2025

General Services Department Director Date

City Manager Date