

**FOR: PRODUCT REQUIREMENTS CONTRACT FOR BUS SHELTERS AND AMENITIES**

Bid File No. 12302459  
Bid Opening: 7/18/2023

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<b><u>BIDDERS</u></b>	<b><u>TOTAL NET BID AMOUNT</u></b>
1. Tolar Manufacturing Company Inc. 258 Mariah Cir Corona, Ca 92879	\$555,835.50
2. Brasco International, Inc. 32400 Industrial Dr. Madison Heights, MI 48071	\$695,065.25

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Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, August 28, 2023 5:00 P.M.

The current contract pricing is N/A % above/below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

The previous contract utilized a different set of available options, shelter sizes, materials for manufacturing, and was structured in a different manner to include more add/alt options whereas the new contract utilized more inclusive or "out-of-the-box" packages of options and equipment. The comparison is therefore invalid for many of the items. In general, shelters are cheaper on the new contract, benches are close to the same, and trash cans are more expensive. As far as the more expensive trash cans, FAX would later experience numerous issues with the previous contract's trash cans including quality deficiencies, manufacturing challenges, and concerns from the manufacturer that the original bid price did not reflect FAX's true desires from the specifications. As a result, FAX views the new contract as an overall win for quality, price, and dependability from the low-bid, Tolar Manufacturing.

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment):

FAX has a continual need for amenities at its stops. Due to vandalism, traffic accidents at our stops, or other ways in which our equipment can become damaged or be destroyed, FAX must routinely replace existing amenities. In addition to these replacement requirements, FAX is always looking to expand the locations where it provides amenities through requests or new improvement projects. This contract will help FAX keep up with its maintenance needs, plans for expansion, and unplanned requests from the community as funding allows. This contract will provide for a two-year base contract and three one-year optional extensions.

EVALUATION OF BID PROPOSALS

Page 2

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$ 555,835.50  
to Tolar Manufacturing  
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:

Department Head Approval

Gregory A. Barfield

Title Interim Director of Transportation / Assistant City Manager

Date 

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**EVALUATION OF BID PROPOSALS**

Page 3

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The recommended Contractor complied with the DBE requirements pursuant to the bid specifications.

Olustee Smith

9/1/2023

DBE Program Coordinator

Date

☒ Approve Dept. Recommendation

☒ Approve GSD/Purchasing Recommendation

☐ Disapprove

☐ Disapprove

☐ See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER

unspiral

09/01/2023

Purchasing Manager

Date

Julius 9/14/23

City Manager or Designee

Date

Brian Barr  
Brian Barr (Sep 14, 2023 07:57 PDT)

Sep 14, 2023

General Services Director

Date

## FISCAL IMPACT STATEMENT

**PROGRAM:**

City of Fresno Department of Transportation / Fresno Area Express (FAX)

FAX receives annual allocations of federal funds for the purpose of rehabilitating, replacing, or expanding passenger amenities through the 5307 program. FAX has also historically utilized funding available through competitive grants in the form of federal and state programs. Such programs include federal 5307 / 5339, State of California Prop 1B, LCTOP, California SB1, and other funding sources.

These funds and programs are all expected to play a role in the purchasing of the transit amenities from this contract and the amounts used will depend on amounts awarded (both formulaic and competitive awards) and the scopes of projects for awarded funds as approved by the grantor agencies.

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$6,507,500</u>	<u>\$558,835.50</u>
Indirect Cost	<u>                    </u>	<u>                    </u>
TOTAL COST	<u>\$6,507,500</u>	<u>\$558,835.50</u>
Additional Revenue or Savings Generated	<u>                    </u>	<u>                    </u>
Net City Cost	<u>\$6,507,500</u>	<u>\$558,835.50</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$6,507,500</u>	<u>\$558,835.50</u>