

EVALUATION OF BID
PROPOSALS

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FOR: REQUIREMENTS CONTRACT FOR REFUSE TRUCK BODY SWAP AND
REFURBISH PROJECT

Bid File No. 9395
Bid Opening:
7/8/17

BIDDERS

TOTAL NET BID AMOUNT

1. Ruckstell Sales
3399 E Malaga Ave.
Fresno, CA 93725

\$376,607.21 

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Tuesday, August 1, 2017 5:00 P.M.

The Budget Allocation for this expenditure is 100%. The contract price is 0% below the Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

This project was not budgeted for FY18. However Solid Waste division has budgeted \$5,000,000 to replace side loader refuse trucks in FY18. Solid Waste will adjust the amount of new trucks purchased in FY18 to accommodate this project.

Only one Bid was received and this is the first time that Fleet has bid out this type of work/proposal.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The division has been replacing trucks over the past several years which have exceeded their usable life expectancy. Currently, the division purchases Heil bodies and Peterbilt chassis. The current purchase price for a solid waste vehicle can be as high as \$311,500 with freight. Fleet management and Solid Waste have been exploring ideas to cut these costs and promote recycling. The proposed project would allow the division to have the bodies of the vehicle refurbished, and then coupled with a new chassis allowing the highest price piece of the truck to be repurposed and allowing the division to save an estimated \$53,500 dollars per truck. Based on the cost of a new Heil Rapid rail body at \$162,511.82 ,less tax and freight, compared to refurbishing the existing body at \$117,593.18 we are expecting to see a savings of \$44,918.64 per truck. We will also see an additional savings on freight. The cost to deliver a new truck from the factory is \$8,500. Due to refurbishing existing equipment we do not have to have the truck shipped to Fresno resulting in a total savings of approx. \$160,500. The proposed project will incorporate three existing units which have exceeded their service life schedule. If the project is successful future trucks may be replaced using a similar method.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$ 376,607.21
to Ruckstell Sales
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:


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Department Head Approval



Title Assistant Director
Date 8/21/17

☒ Approve Dept. Recommendation ☒ Approve Finance/Purchasing Recommendation
☐ Disapprove ☐ Disapprove
☐ See Attachment

FINANCE DEPARTMENT



Purchasing Manager 8-25-17 Date


Finance Director 8/25/17 Date

CITY MANAGER



City Manager or Designee 8/27/17 Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$367,607.21</u>	<u> </u>
Indirect Cost	<u> </u>	<u> </u>
TOTAL COST	<u>\$367,607.21</u>	<u> </u>
Additional Revenue or Savings Generated	<u> </u>	<u> </u>
Net City Cost	<u>\$367,607.21</u>	<u> </u>

Amount Budgeted
(If none budgeted,
identify source)

This project was not budgeted for FY18
Solid Waste vehicle replacement fund.