

**EVALUATION OF BID
PROPOSALS**

FOR: PRODUCT REQUIREMENTS CONTRACT FOR BULK CALCIUM HYDROXIDE

Bid File No. 12402973
Bid Opening: 11/19/2024

BIDDERS

TOTAL NET BID AMOUNT

1. Univar USA Solutions, LLC. 3075 Highland Parkway, Suite 200 Downers Grove, IL 60515	\$4,374,165.77
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Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, December 02, 2024 5:00 P.M.

The current contract pricing is 13 % above the previous contract pricing.

The current bid of \$4,374,165.77 covers a three-year initial contract term, with a unit price of \$2.38 per gallon for the specified chemical. This reflects a 13% increase from the previous contract (BF 9493), which had a unit price of \$2.10 per gallon. The increase is within the allocated annual budget.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

Bulk calcium hydroxide is used in the post-treatment process for corrosion control in the distribution system. The Division injects calcium hydroxide as part of the treatment of raw surface water at the water treatment facilities. It is considered to be an effective enhancement chemical for City of Fresno's water supply by conditioning raw water and enhancing the chemical reaction with the primary coagulant, to facilitate effective cleansing of the water. It also adjusts the pH of the treated water entering the water distribution system and ultimately the end-users' facilities (homes and businesses, etc.), thereby controlling the corrosive quality of the treated water on water mains, pipes and other appurtenances. The Northeast Surface Water Treatment Plant as well as the Southeast Surface Water Treatment Plant adds calcium hydroxide after the treatment and disinfection of drinking water.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 4,374,165.77
to Univar USA Solutions, LLC.
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval



Brock D. Buche, PE, PLS
Director of Public Utilities

Date 1/13/25

Approve Dept. Recommendation

Approve GSD/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER



01/16/2025
Date

Purchasing Manager



City Manager or Designee

1/27/25
Date

DocuSigned by:



1/17/2025

General Services Director

Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	_____	<u>\$1,458,055.25</u>
Indirect Cost	_____	<u>0</u>
TOTAL COST	_____	<u>\$1,458,055.25</u>
Additional Revenue or Savings Generated	_____	<u>0</u>
Net City Cost	_____	<u>\$1,458,055.25</u>
Amount Budgeted (If none budgeted, identify source)	_____	<u>\$1,798,000.00</u>