



**Form G**  
**HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES**  
**RFP # 032119**

	Possible Points	BOMAG Americas, Inc.	Caterpillar Inc.	CNH Industrial America LLC	Doosan Infracore North America, LLC	Dynapac North America LLC	Grove U.S. L.L.C. (dba Manitowoc)	Hyundai Construction Equipment Americas, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	40	46	44	37	34	41	40
Pricing	400	352	359	321	313	346	347	353
Financial, Industry and Marketplace Successes	75	64	70	68	61	60	66	59
Bidder's Ability to Sell/ Service Contract Nationally	100	82	92	89	78	83	84	79
Bidder's Marketing Plan	50	37	44	44	38	39	42	39
Value Added Attributes	75	56	70	66	56	62	60	65
Warranty Coverages and Information	50	42	45	44	39	39	41	46
Selection and Variety of Products and Services Offered	200	159	186	176	156	154	159	168
<b>Total Points</b>	<b>1000</b>	<b>832</b>	<b>912</b>	<b>852</b>	<b>778</b>	<b>817</b>	<b>840</b>	<b>849</b>
<b>Rank Order</b>		<b>8</b>	<b>1</b>	<b>5</b>	<b>12</b>	<b>10</b>	<b>7</b>	<b>6</b>

	Possible Points	John Deere Construction Retail Sales	Kobelco Construction Machinery USA, Inc.	Komatsu America Corp.	Link Belt Cranes	Roadtec, Inc	Volvo Construction Equipment North America, LLC	Wirtgen America, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	42	37	43	34	41	43	41
Pricing	400	344	264	345	342	313	337	320
Financial, Industry and Marketplace Successes	75	66	52	63	66	60	68	64
Bidder's Ability to Sell/ Service Contract Nationally	100	91	74	90	82	72	91	84
Bidder's Marketing Plan	50	41	46	44	40	36	45	38
Value Added Attributes	75	67	62	67	65	59	70	63
Warranty Coverages and Information	50	43	42	44	42	36	44	40
Selection and Variety of Products and Services Offered	200	181	151	177	160	156	180	157
<b>Total Points</b>	<b>1000</b>	<b>875</b>	<b>728</b>	<b>873</b>	<b>831</b>	<b>773</b>	<b>878</b>	<b>807</b>
<b>Rank Order</b>		<b>3</b>	<b>14</b>	<b>4</b>	<b>9</b>	<b>13</b>	<b>2</b>	<b>11</b>

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