

**EVALUATION OF BID  
PROPOSALS**

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FOR: REQUIREMENTS CONTRACT FOR PAINTING SERVICES

Bid File No. 12501308  
Bid Opening: 03/18/2025

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<b><u>BIDDERS</u></b>	<b><u>TOTAL NET BID AMOUNT</u></b>
1. Satellite Painting Inc 5655 Silver Creek Valley Rd. Ste. 449 San Jose, CA 95138	\$155,700.00
2. Vivid-Accent Painting Co 225 Main St. Ste. 1953 Watsonville, CA 95076	\$174,500.00
3. Perfection Painting Corp 38045 47 <sup>th</sup> St. Ste. E 142 Palmdale, CA 93552	\$225,480.00
4. D&H Painting 11128 Portage River Ct. Rancho Cordova, CA 95670	\$234,900.00
5. Color New Corp 22855 Califa St. Woodland Hills, CA 91367	\$1,404,500.00

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Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, March 31, 2025 5:00 P.M.

The Engineer's Estimate for this expenditure is \$304,500.

All bids except for Color New Corp were deemed non-responsive. Color New Corp submitted a bid that is 361% above the Engineers Estimate, and staff has determined that awarding the contract would not be in the City's best interest.

**BACKGROUND OF PROJECT** The Painting Services Requirements Contract is intended to provide as-needed painting services for fences, masonry walls, decorative archways, and streetlights throughout the City of Fresno. The project supports ongoing beautification and maintenance efforts, with funding partially allocated for fence and wall painting.

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**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

☐ Award a contract in the amount of \$ \_\_\_\_\_  
to \_\_\_\_\_  
as the lowest responsive and responsible bidder.

Remarks:

☒ Reject all bids. Reason: All bids, except Color New Corp, were deemed non-responsive. Color New Corp's bid is significantly higher than the Engineer's Estimate, making it cost-prohibitive and not in the City's best interest to award. Rejecting all bids allows the City to pursue other project delivery options using Job Order Contracting (JOC) and/or revising the bid specifications and rebidding.

Department Head Approval



Title Assistant Director

Date 4/1/25

☒ Approve Dept. Recommendation

☒ Approve GSD/Purchasing Recommendation

☐ Disapprove

☐ Disapprove

☐ See Attachment

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**GENERAL SERVICES DEPARTMENT**

**CITY MANAGER**

  
\_\_\_\_\_  
Purchasing Manager      04/03/2025  
Date

  
\_\_\_\_\_  
City Manager or Designee      4/8/25  
Date

DocuSigned by:  
  
\_\_\_\_\_  
General Services Director      4/3/2025  
Date