



Proposal Evaluation
Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services RFP #092920

Possible Points		Acterra Group	Balcrank Corp.	E.J. Ward	Eagle Tanks, Inc.	Fireball Equipment	FuelCloud OPCO	Gilbarco, Inc.	Graco, Inc.	JF Acquisition	MakLoc Buildings
Conformance to Terms/ Conditions to Include Documentation	50	42	34	44	35	35	41	43	41	41	
Pricing	400	309	343	357	289	239	311	360	328	336	-
Financial, Industry and Marketplace Successes	75	63	58	65	53	53	57	69	63	63	-
Bidder's Ability to Sell/ Service Contract Nationally	100	73	78	82	63	67	71	86	84	80	-
Bidder's Marketing Plan	50	40	30	43	32	35	37	43	44	42	-
Value Added Attributes	75	62	44	62	53	54	54	62	66	61	-
Warranty Coverages and Information	50	41	38	40	40	35	40	43	41	38	-
Selection and Variety of Products and Services Offered	200	171	130	163	138	155	138	171	163	180	-
Total Points	1,000	801	755	856	703	673	749	877	830	841	-
Rank Order		10	12	4	16	17	13	2	8	7	15

Possible Points		Modern Welding	Multiforce System	OMNTEC Mfg.	OPW Fuel Management	Polystar, Inc.	Southern Pump	Syn-Tech Systems, Inc.	Titan Chemical Transfer	Western International
Conformance to Terms/ Conditions to Include Documentation	50	32	42	35	43	36	35	45	45	44
Pricing	400	236	356	333	334	318	318	323	363	358
Financial, Industry and Marketplace Successes	75	50	63	58	66	51	57	68	67	63
Bidder's Ability to Sell/ Service Contract Nationally	100	73	78	77	86	65	76	88	91	78
Bidder's Marketing Plan	50	31	41	36	40	34	39	39	44	43
Value Added Attributes	75	35	64	56	64	46	35	66	68	65
Warranty Coverages and Information	50	34	40	40	41	37	39	44	41	42
Selection and Variety of Products and Services Offered	200	138	165	152	168	128	136	155	181	175
Total Points	1,000	629	849	787	842	715	735	828	900	868
Rank Order		18	5	11	6	15	14	9	1	3

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