

FOR: WIDE AREA NETWORK (WAN) AGGREGATION ROUTERS AND NETWORKING SWITCHES

Bid File No.3678
Bid Opening: July 30, 2019

BIDDERS

BID AMOUNT

1. AMS.NET, INC
502 Commerce Way
Livermore, CA 94551

\$593,069.47 ^{MP}

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, August 26, 2019 5:00 P.M.

The Engineer's Estimate/Budget Allocation for this expenditure is \$ 180,000.00. The contract price is 229.5 % **above** the Engineer's Estimate/Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

The product purchase contract for the Wide Area Network (WAN) Aggregation Routers and Networking Switches was advertised on June 14, 2019, with a bid opening date of July 30, 2019. There were 19 perspective bidders with only one response.

The sole bid in exceedance of the budget allocation be can be attributed to the following:

- Bidder did not understand addendum eliminating extensive technical requirements.
- An increase in tariffs of imported goods

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

As part of the Shaw Avenue Traffic Signal Priority project, FAX and the Information Services Department will optimize and organize the network bandwidth and speed between FAX and City Hall by providing aggregated WAN routers and upgraded network switches. This equipment will be used to connect the City's internet providers and unite them together as one entity, increasing the aggregated WAN speeds, giving ample bandwidth to TSP equipment without hampering city personnel users.

Since the release of this bid, ISD has implemented improvements to the network infrastructure negating the need for this equipment and this solicitation will not be rebid.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ _____
to _____
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason: The bid received exceeded the projects budget.

Department Head Approval

JJ Zell
Title Director
Date 10/29/19

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A DBE goal of 0% was established for this project. The recommended Contractor complied with the DBE requirements pursuant to the bid specifications.

msp 10/30/2019
DBE Program Coordinator Date

Approve Dept. Recommendation

Approve Finance/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

FINANCE DEPARTMENT

CITY MANAGER

msp 10/30/2019
Purchasing Manager Date

[Signature] 10/31/19
City Manager or Designee Date

[Signature] 10/30/19
Finance Director Date