




Form G


ROADWAY MAINTENANCE EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, MATERIALS, AND SUPPLIES


Possible Points	Airplaco	Alamo Group (TX) Inc	ATMAX Equipment Co	Bergkamp Inc	BOMAG Americas, Inc	Bonnell Industries Inc.	Carlson Paving Products, Inc	Cemen Tech	Cimline, Inc.	Crafco, Inc	Diamond Mowers, Inc	
Conformance to Terms/ Conditions to Include Documentation	50	43	43	40	42	35	35	38	43	36	40	43
Pricing	400	327	332	258	322	276	253	276	316	320	320	336
Financial, Industry and Marketplace Successes	75	59	67	54	63	61	52	57	63	61	61	66
Bidder's Ability to Sell/ Service Contract Nationally	100	72	87	57	72	79	66	76	82	72	77	85
Bidder's Marketing Plan	50	39	45	37	43	38	36	39	42	37	39	44
Value Added Attributes	75	67	67	58	63	61	52	60	65	58	63	67
Warranty Coverages and Information	50	40	42	40	41	41	39	39	42	40	39	43
Selection and Variety of Products and Services Offered	200	155	170	150	159	161	149	153	163	159	153	167
Total Points	1,000	802	853	694	805	752	682	738	816	783	792	851
Rank Order		14	1	31	11.5	26	33	29	8	19.5	17	2


Possible Points	Falcon Repair Maintenance Equipment, LLC	FINN Corporation	Keizer Morris International	M-B Companies, Inc. (Response #1)	M-B Companies, Inc. (Response #2)	Midland Machinery Co, Inc.	PB Loader Corporation	Peterson Corp	R.L. Parsons & Sons, ECI	RhinoAG, Inc	Road Widener LLC	
Conformance to Terms/ Conditions to Include Documentation	50	42	40	41	39	39	40	43	42	41	43	39
Pricing	400	324	310	255	306	306	309	304	324	320	333	295
Financial, Industry and Marketplace Successes	75	64	62	61	62	60	61	61	56	60	65	56
Bidder's Ability to Sell/ Service Contract Nationally	100	77	81	78	80	81	76	81	74	81	87	70
Bidder's Marketing Plan	50	43	41	43	39	38	40	43	40	42	40	38
Value Added Attributes	75	66	61	62	57	54	61	64	58	64	60	56
Warranty Coverages and Information	50	44	43	44	40	40	36	42	41	39	39	39
Selection and Variety of Products and Services Offered	200	159	166	161	162	141	143	172	148	158	160	146
Total Points	1,000	819	804	745	785	759	766	810	783	805	827	739
Rank Order		6	13	27	18	23	22	9	19.5	11.5	5	28

Possible Points	RoadHog, Inc.	Spaulding Mfg Inc	Stepp Manufacturing	Swenson Spreader, LLC	Tiger Corporation	TurfMaker Corp	United Rotary Brush Corporation	Vogel Traffic Services, Inc DBA EZ-Liner Industries	VT LeeBoy Inc	Waterblasting, LLC	Weiler	
Conformance to Terms/ Conditions to Include Documentation	50	41	39	40	29	42	32	29	43	43	41	41
Pricing	400	320	285	284	299	337	310	321	301	315	306	317
Financial, Industry and Marketplace Successes	75	60	58	59	56	63	53	62	61	64	61	62
Bidder's Ability to Sell/ Service Contract Nationally	100	78	71	71	66	84	69	77	81	85	85	87
Bidder's Marketing Plan	50	38	38	40	35	43	33	37	41	43	42	42
Value Added Attributes	75	59	63	56	56	63	51	56	64	63	63	63
Warranty Coverages and Information	50	40	41	40	39	42	35	40	39	43	42	40
Selection and Variety of Products and Services Offered	200	160	163	166	113	167	140	154	164	172	166	165
Total Points	1,000	796	758	756	693	841	723	776	794	828	806	817
Rank Order		15	24	25	32	3	30	21	16	4	10	7


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