

## LISTING OF PROPOSERS

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FOR: REQUEST FOR PROPOSALS FOR  
Medical Examinations and Testing

RFP No. 9349  
Opening: 10/16/15

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### PROPOSERS

(In alphabetical order)

### TOTAL PROPOSAL AMOUNT

1. Occu-Med 2121 W. Bullard Fresno CA, 93711	\$146,805
2. Concentra 7265 N. Fresno Street, #105 Fresno CA, 93720	\$226,039
3. Kaiser 8889 Rio San Diego Drive, Ste 200 San Diego CA, 92108	\$170,834
4. Firm 6042 N. Fresno Street, Ste. 101 Fresno CA, 93710	\$110,548

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Each proposer has agreed to allow the City one hundred twenty (120) days from date proposals were opened to accept or reject their proposal.

### DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$ 146,805  
to Occu-Med for 3 years with two extension of one year each  
in accordance with the Selection Committee recommendation.

☐ Reject all proposals. Reason:

#### Remarks:

Evaluation committee members were in agreement that the four responsive proposers are capable of providing the City of Fresno with medical testing services. The Committee's focus was on turn-around times for medical testing, timely scheduling of appointments and employee wait times for examinations.

Each member agreed that based on the proposals and interviews, Occu-Med would provide the best value based on price, comprehensive service as well as a clear commitment and understanding of the City's needs for timely service.

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Department Head Approval



Director of Personnel Services

Date 11/25/15

☒ Approve Dept. Recommendation ☒ Approve  
Recommendation

Finance/Purchasing

☐ Disapprove

☐ Disapprove

☐ See Attachment

FINANCE DEPARTMENT

CITY MANAGER



Purchasing Manager

11/25/15

Date



City Manager or Designee Date



Finance Director

11/25/15

Date