

**RFP RC Custodial Services at City Hall
RFP #9289**

Jean Runnels
Opening 9/16/14
Valid till 1/14/15

Summary of Information Submitted by Proposers

PROPOSERS	Commercial	Imperial	Janitorial	Lincoln	Rainbow Brite
CRITERIA					
Monthly Cost	\$25,705.00	\$22,405.78	\$22,219.32	\$26,978.06	\$40,964.14
Yearly Cost	\$308,460.00	\$268,869.36	\$266,631.84	\$323,736.72	\$491,569.68
Ability to meet the stated service requirements	Yes	Yes	Yes	Yes	Yes
Past Performance based on Statement of Qualifications	Yes	Yes	Yes	Yes	Yes
Conformance to terms of the RFP	comply	comply	comply	comply	comply
Employee Selection, Training and Supervision	comply	comply	comply	comply	comply
PROPOSER QUALIFICATION QUESTIONNAIRE					
Year been in business	26	25	14	50	26
Number of employees assigned to City	need to obtain	12	11	12	need to obtain
Reference Check - Completed	1 of 3	1 of 3	2 of 3	1 of 3	2 of 3
Any contract terminations within 3 yrs	None	None	None	None	None
Type of communication system between City & Staff: Minimum all empl provided pagers	24 hour dispatch, Customer Rep, & Mon-Fri: Field Sup, Gen Mngr, Acct Rep.	24-7 cell phones, fax, e-mail,	24-hr Customer care center, 24-hr hot line / Account Mangers direct contact	Direct contact to Branch manager & janitors monitored daily by supervisor / Periodic task program technology	cell phone; email, texting
Currently possess sufficient inventory to service contract	Yes - maintains inventory to service entire customer portfolio	No - will acquire the necessary supplies to begin contract	Yes	Yes - if given contract can supply	Yes
Firm's vacation and holiday policy	5-days to 15 / 6- Holidays	20/hrs paid after vacation after 1-yr and 40 hrs second year	9- holidays / can request 2-wks off prior to date of time off	10 -holidays per yr / eligible for vac after 90-days probation	11-holidays - 2 wks after 1/yr 5-yrs three wks; 4 wks-15yrs
Employee training program:	Yes	Yes	Yes	Yes	Yes
Organization chart of key personnel provided	comply	comply	comply	comply	comply
Organization chart of proposed staffing provided	comply	comply	comply	comply	comply
Photograph of uniforms for employees	comply	comply	comply	comply	comply
Drug and Substance abuse program: Mandatory pre-employ test, Continuous observation	comply	comply	comply	comply	comply
Location	Local company- Fresno	No - out of Stockton, Ca.	Local company- Fresno	Local company- Fresno	Lemoore, Ca.
Current City of Fresno Business License	comply	No	Yes	No	Yes
Background Check	comply	comply	comply	comply	comply
Deficiencies/Exceptions		Missing corporate signature authorization	Stated pricing will change based on minimum wage increase (2016)		
Notes - Revised 10/27/14	Current Supplier	Non-Responsive			