

**EVALUATION OF BID  
PROPOSALS**

FOR: REPLACEMENT HORIZONTAL BRUSHLESS SYNCHRONOUS GENERATOR

Bid File No. 3403  
Bid Opening: 5/12/15

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**BIDDERS**

**TOTAL NET BID AMOUNT**

1. Leete Generators  
3360 McMonde PI  
Santa Rosa, CA 95407

\$277,921.80

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One (1) bid was received, 16 sets of the bid documents were distributed to potential vendors and only one chose to bid. Several non-responsive bidders were inquired upon as to why they did not choose to bid. Of the four that responded to the inquiry, three did not feel that they would be competitive and one took exceptions to the City's terms and conditions.

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, June 8, 2015 5:00 P.M.

The Budget Allocation for this expenditure is \$ 285,064.65. The contract price is 2.5 % below the Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The City of Fresno ("City") utilizes two combustion turbine generators to maximize the power generation potential at the Wastewater Management Divisions power generation facility. Due to the large power and heat requirements of the City's Regional Wastewater Reclamation Facility (RWRF) power expenses are offset by utilizing a turbine driven cogeneration facility generating power from methane gas supplied by anaerobic digesters. Power and steam are generated by the turbines and used for plant power and heat requirements. One of the primary combustion turbine generators has suffered a failure and requires replacement. This unit was sent to Stanley Electric Motor Company, Inc. for evaluation, condition assessment and budgetary estimate of repair. This unit's repairs were estimated to exceed the estimated cost of a new unit. Staff determined it was in the best interest of the City to pursue replacement options.

Technical specifications were developed to secure a replacement generator. A Notice Inviting bids was published April 27<sup>th</sup>, 2015. Ten (10) Building Exchanges where faxed Notice Inviting Bids, and sixteen (16) specifications were distributed to prospective bidders. One (1) sealed bid was received and publicly opened on May 12<sup>th</sup>, 2015. One (1) bid was received from Leete Generators and is considered responsible and is responsive.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$277,921.80  
to Leete Generators of Santa Rosa, CA  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

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Department Head Approval

*Talga*

Title Assistant Director of Public Utilities

Date 5-12-15

Approve Dept. Recommendation

Approve Finance/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

FINANCE DEPARTMENT

CITY MANAGER

*[Signature]*  
Purchasing Manager

5/15/15  
Date

*[Signature]*  
City Manager or Designee

5/19/15  
Date

*[Signature]*  
Finance Director

5/15/15  
Date

**FISCAL IMPACT STATEMENT**

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$277,921.80</u>	_____
Indirect Cost	_____	_____
TOTAL COST	<u>\$277,921.80</u>	_____
Additional Revenue or Savings Generated	_____	_____
Net City Cost	<u>\$277,921.80</u>	_____
Amount Budgeted (If none budgeted, identify source)	<u>\$ 285,064.65</u>	_____