



File#:12501683 Opening Date: 8/12/2025

Procurement Evaluation FormProcurement Title: FAX Maintenance Building HVAC Equipment and Roof ReplacementAdvertisement Date: 6/9/2025Opening Date: 8/12/2025Bid/Proposal Expiration Date: 10/15/2025Number of Building Exchanges Notified: 6Number of prospective bidders/proposers: 46

Format of bids received: Electronic

	<u>Bidders/Proposers</u>	<u>Amount</u>
1	Graham Prewett, Inc. 2773 N. Business Park Ave., #102 Fresno, Ca 93727	Total Net Bid: \$4,870,000.00 Base Bid: \$4,770,000.00 Add Alternate 1: \$100,000.00 (Non-Responsive)
2	Katch Environmental, Inc. dba Katch General 929 L Street Fresno, Ca 93721	Total Net Bid: \$5,104,862.00 Base Bid: \$5,051,962.00 Add Alternate 1: \$52,900.00
3	Roebbelen Contracting, Inc. 1241 Hawks Flight Court El Dorado Hills, Ca 95826	Total Net Bid: \$6,190,740.00 Base Bid: \$6,103,653.00 Add Alternate 1: \$87,087.00
4	New England Sheet Metal and Mechanical Co. 2731 S. Cherry Ave Fresno, Ca 93706	Total Net Bid: \$6,748,700.00 Base Bid: \$6,242,700.00 Add Alternate 1: \$506,000.00
5	Strategic Mechanical Inc. 4661 E. Commerce Ave. Fresno, Ca 93725	Total Net Bid: \$7,504,300.00 Base Bid: \$7,401,900.00 Add Alternate 1: \$102,400.00
6	Allana Buick & Bers, Inc. 990 Commercial Street Palo Alto, Ca 94303	Total Net Bid: \$12,865,982.00 Base Bid: \$6,432,991.00 Add Alternate 1: \$6,432,991.00



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Additional Information	Applicable	Not Applicable	Comments
Project Labor Agreement (PLA)	☒	☐	PLA applies per the project specifications
Local Preference	☐	☒	
Non-Responsive Findings	☒	☐	The low bidder was deemed non-responsive due to not using required forms, no signatures on the forms and not supplying DIR numbers for subcontractors the day of the bid opening.
Special Contract Terms (i.e., RC)	☐	☒	
Min/Max Terms	☐	☒	
DBE Requirements	☒	☐	FTA Funded



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Disadvantaged Business Enterprise Program Evaluation Analysis

The City of Fresno is committed to ensuring equal opportunity in its contracts and encourages the participation of Disadvantaged Business Enterprises (DBEs) and small businesses in all projects. Below is an evaluation of the recommended bidder/proposer's efforts to include DBEs in this contract.

A. Bidder/Proposer Outreach Efforts to DBEs and Small Businesses

A race-neutral approach was taken for this project, and no contract goal was applicable. Outreach was not required but encouraged via pre-bid meeting and DBE CUCP resource was provided.

B. Items of Work Made Available to DBEs and Small Businesses

N/A

C. Responses and Consideration of DBE/Small Business Quotes

Per the completed DBE Bidders List:

- Graham Prewett, Inc: No DBE firms listed as subcontractors.*
- Katch Environmental, Inc DBA Katch General: 1 DBE firm listed as subcontractor. DBE certificate is in good standing per CUCP and providing services within its commodity codes.*
- Roebbelen Contracting, Inc: No DBE firms listed as subcontractors*

E. Collaboration with Agencies, Organizations, or Groups

N/A

F. Information Sharing

N/A

G. Subcontractor Information (if applicable)

- Pac Shield: DBE #52254*
- San Joaquin Steel Co, Inc – SB #13194*

H. Contract Goal (if applicable)

N/A

By signing below, the DBE Coordinator confirms the recommended bidder/proposer is compliant with the DBE requirements and recommends awarding the contract:

Szarina Lozano
DBE/Small Business Coordinator

8/14/2025
Date



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Department Recommendation
(To be completed by the Department)

Background *(Explain the need for the procurement below.)*

FAX seeks to award a construction contract for the removal of existing and installation of new HVAC equipment and roofing materials.

This project is needed to upgrade existing HVAC equipment that has exceeded its useful life and experiences frequent failures. New, energy-efficient HVAC equipment will provide for better regulation of temperatures on the shop floor. The Facilities Master Plan assessment recommended replacing the failing roof system. The roof is well past its useful life, experiences frequent leaks that pose a risk to employee health and safety as well as causes damage to interior spaces that house sensitive parts and equipment that need to be protected from the elements. The installation of new roofing materials will correct these issues.

☒ Award a contract as follows:

Bidder/Proposer	Award Amount
Katch Environmental, Inc. dba Katch General	\$5,104.862.00

The Engineer's Estimate for this expenditure is \$6,365,681 The contract price is 19.81% below.
(If the overage is greater than 10% provide an explanation below.)

☐ Reject all bids/proposals. *(If electing to reject all, provide an explanation below.)*

Anticipated Council Date: 10/30/2025



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Fiscal Impact Statement
(To be completed by the Department)

Indicate the **total fiscal impact** of the action requested, including operating and capital costs. Indicate costs for the current fiscal year and continuing costs in future years. Include all related costs.

Is the contract funded in the current year budget and/or through reallocation of existing Department resources:

X Yes ☐ No

If no, how will this item be funded? *(Provide an explanation below.)*

Is the action funded by a grant received by the City?

X Yes ☐ No

If yes, provide the following:

Additional Information	Comments
Grant Name (1) Grant Name (2) Grant Name (3) Grant Name (4)	(1) FTA Program 5339 annual allocation (2) FTA Program 5307 annual allocation (3) State of CA – SB1 State of Good Repair annual allocation (4) State of CA – SB125 one-time allocation
Grantor name, granting agency, or office name (if any)	(1 and 2): Department of Transportation – Federal Transit Administration (3 and 4) Caltrans and CA State Controller's Office
Fiscal year of the funding award	(1) Allocation – federal fiscal years 23, 24, and 26 (2) Allocation – federal fiscal years 24, 25, and 26 (3) Allocation – CA fiscal years 25 and 26 (4) Allocation – CA fiscal year 24
Date grant agreement was approved by Council	(1 and 2): Master agreement and annual certifications and assurances completed annually; most recently attested by CAO 6/10/25. (3) SGR allocation approvals completed annually; FY25 allocation approved by Council 9/26/24; FY26 allocation pending approval by Council 10/16/25. (4) Authorization to accept funding approved by Council 5/1/25.



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Fiscal Impact Table:

Type	Current Year Estimate	Annual Continuing Costs Thereafter	Number of Years
Operating	N/A	N/A	
Capital	\$5,987,921	N/A	1
Total	\$5,987,921	N/A	
Describe all 'soft-cost' expenses:			
Construction Management	\$510,486 (10% of total CON)		
Project Management	\$31,000		
Misc Fees and Permits	\$ 76,573 (1.5% of total CON)		
Other Staff Time (Purchasing, CAO, FAX Internal, etc.)	\$ 15,000		
Construction Contingency	\$250,000		



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Approvals

The signature below constitutes approval from the department head.

 _____ Department Head	 _____ Date
<u>Director of Transportation, Fresno Area Express</u> Title	

The signatures below constitute approval of the department recommendation.

 _____ Purchasing Manager	<u>10/03/2025</u> Date
DocuSigned by:  _____ General Services Department Director	<u>10/9/2025</u> Date
 _____ City Manager	<u>10.10.25</u> Date