

DATE: June 26, 2025

TO: GEORGEANNE A. WHITE, City Manager

THROUGH: GREGORY A. BARFIELD, M.A., Director  
Department of Transportation



FROM: ORIE J. RUBALCAVA, M.P.A., Projects Administrator  
Department of Transportation

**SUBJECT: CONSULTANT SERVICES UTILIZING THE CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS) TO ESTABLISH A CONTRACT WITH THE LEFLORE GROUP, LLC, NOT TO EXCEED \$260,000 OVER FOUR YEARS**

The Department of Transportation requests the City Manager concur with establishing a contract for consulting services with The LeFlore Group, LLC (LeFlore). LeFlore is uniquely qualified for the following reasons:

- Its founding member, Mr. Rudy LeFlore, drafted the FTA Supplement to the City of Fresno Procurement Manual.
- Mr. LeFlore currently teaches an FTA compliance course for the University of the Pacific, sponsored by Caltrans.
- LeFlore's years of experience with the City of Fresno internal policies, along with experience in both state and federal transit regulations.
- LeFlore's experience with federal triennial reviews and supporting FAX in its most recent review.
- LeFlore's experience with federal procurement audits.
- LeFlore's experience with Transit Asset Management and their assistances with FAX's Transit Asset Management Plan.
- LeFlore's experience with Fleet Management Plan and their assistance with FAX's Fleet Management Plan.
- Leflore's experience with assisting the City of Fresno with developing its Zero-Emission Bus Rollout Plan.
- LeFlore's experience with assisting the City of Fresno with developing its Public Transportation Agency Safety Plan.
- LeFlore's experience with alternative contracting methods for zero emission infrastructure projects.

- LeFlore's experience with the Bus Rapid Transit (BRT) project, including review and recommendations related to the establishment and/or ongoing management of the following:
  - Value engineering of the Teichert construction contract
  - Establishing the Genfare ticket vending machine contract
  - Parsons Brinckerhoff, Kimley Horn, and VSCE BRT contracts
- LeFlore's experience with the department's multiple ongoing capital projects, including Courthouse Park transit improvements, Manchester Transit Center remodel, and the DT BRT Station area (Livability) project.

Based upon the above findings, it is the determination of the department that LeFlore is uniquely qualified to assist the department in the compliance of its federally-funded projects, specifically to: support a department-wide compliance review, create an internal control system, progressing zero emission roll out plan, enhance standard operating procedures to aid the department in its goal of becoming fully compliant with all FTA requirements, and assist FAX on progressing zero emission infrastructure projects.

The department, with the City Manager's concurrence, desires to establish a federally funded and compliant consultant services contract through the CMAS not to exceed \$260,000.

☒ Concur

☐ Do Not Concur

  
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GEORGEANNE A. WHITE  
City Manager

*Subject to  
Council approval*