



**Proposal Evaluation  
Road Maintenance Equipment RFP #080521**

	Possible Points	Aebi Schmidt North America dba M-B Companies, Inc.	Asphalt Zipper, Inc.	Astec Industries	Bergkamp, Incorporated	BOMAG America, LLC	Bonnell Industries, Inc.	Broce Manufacturing Company, Inc.	Cimline, Inc.	Crafco, Inc.	Dynapac North America, LLC (Fayat North America, LLC)	Etnyre International	Falcon Equipment Holdings, LLC	Goldstar Asphalt Products (NPG, Inc.)	Heat Design Equipment, Inc.	Keizer Morris International, Inc.
Conformance to RFP Requirements	50	43	40	41	41	40	39	37	40	41	40	40	43	37	35	41
Pricing	400	345	318	315	323	322	339	306	341	334	311	316	285	264	270	340
Financial Viability and Marketplace Success	75	65	60	64	64	61	62	58	63	63	66	62	62	55	49	66
Ability to Sell and Deliver Service	100	83	74	82	75	78	78	76	82	84	83	75	78	63	63	81
Marketing Plan	50	45	37	38	38	38	43	34	42	41	38	37	42	34	33	41
Value Added Attributes	75	65	60	58	58	49	63	53	59	62	61	61	61	58	52	58
Warranty	50	42	42	41	41	41	40	39	42	40	41	42	43	37	37	42
Depth and Breadth of Offered Equipment, Products, or Services	200	156	151	141	150	145	131	139	161	168	134	153	156	153	153	152
<b>Total Points</b>	<b>1,000</b>	<b>844</b>	<b>782</b>	<b>780</b>	<b>790</b>	<b>774</b>	<b>795</b>	<b>742</b>	<b>830</b>	<b>833</b>	<b>774</b>	<b>786</b>	<b>770</b>	<b>701</b>	<b>692</b>	<b>821</b>
<b>Rank Order</b>		<b>2</b>	<b>16</b>	<b>17</b>	<b>11</b>	<b>18.5</b>	<b>8</b>	<b>22</b>	<b>4</b>	<b>3</b>	<b>18.5</b>	<b>13</b>	<b>20</b>	<b>26</b>	<b>27</b>	<b>6</b>

	Possible Points	Land Pride, A Division of Great Plains Mfg., Inc.	Marathon Equipment, Inc.	Pavement Technologies International Corp.	PB Loader Corporation	Road Groom Mfg, LLC	RoadHog, Inc.	SB Manufacturing, Inc. (Superior Broom)	Skip-Line, LLC	Spaulding Mfg. Inc.	Stapp Manufacturing Company, Inc.	Striping Service and Supply, Inc.	ThorWorks Industries, Inc. dba SealMaster, Inc.	Vogel Traffic Services, Inc. dba EZ Liner	Warren Power Attachments (Total Patcher)	Waterblasting, LLC (Hog Technologies)
Conformance to RFP Requirements	50	41	34	40	46	39	37	40	38	40	40	31	39	42	29	42
Pricing	400	311	304	239	350	265	334	341	328	271	319	263	311	333	261	310
Financial Viability and Marketplace Success	75	63	51	61	62	55	59	60	57	60	61	49	60	65	45	62
Ability to Sell and Deliver Service	100	87	66	78	85	65	78	80	69	75	74	59	78	76	56	75
Marketing Plan	50	42	34	43	44	35	37	38	37	38	41	29	40	43	28	38
Value Added Attributes	75	61	51	63	65	55	58	59	54	62	55	43	55	65	41	55
Warranty	50	40	38	42	43	41	39	39	39	41	42	32	38	42	37	41
Depth and Breadth of Offered Equipment, Products, or Services	200	139	151	163	158	119	151	143	135	146	162	120	166	158	134	161
<b>Total Points</b>	<b>1,000</b>	<b>784</b>	<b>729</b>	<b>729</b>	<b>853</b>	<b>674</b>	<b>793</b>	<b>800</b>	<b>757</b>	<b>733</b>	<b>794</b>	<b>626</b>	<b>787</b>	<b>824</b>	<b>631</b>	<b>784</b>
<b>Rank Order</b>		<b>14.5</b>	<b>24.5</b>	<b>24.5</b>	<b>1</b>	<b>28</b>	<b>10</b>	<b>7</b>	<b>21</b>	<b>23</b>	<b>9</b>	<b>30</b>	<b>12</b>	<b>5</b>	<b>29</b>	<b>14.5</b>

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